

Local Market Update through June 2024

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 18.9%

Year-Over-Year Change in New Listings

- 8.2%

Year-Over-Year Change in Closed Sales

+ 10.0%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2023	Thru 6-2024	+ / -	Thru 6-2023	Thru 6-2024	+ / -
New Listings	180	146	- 18.9%	314	300	- 4.5%
Pending Sales	117	122	+ 4.3%	230	237	+ 3.0%
Closed Sales	110	101	- 8.2%	199	189	- 5.0%
Lowest Sale Price*	\$190,000	\$217,000	+ 14.2%	\$190,000	\$213,000	+ 12.1%
Median Sales Price*	\$620,000	\$682,000	+ 10.0%	\$623,000	\$665,000	+ 6.7%
Highest Sale Price*	\$1,375,000	\$1,350,000	- 1.8%	\$1,375,000	\$1,425,000	+ 3.6%
Percent of Original List Price Received*	94.8%	96.3%	+ 1.5%	94.5%	96.4%	+ 2.1%
Inventory of Homes for Sale	157	122	- 22.3%	--	--	--
Months Supply of Inventory	4.1	3.5	- 16.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2023
■ Thru 6-2024



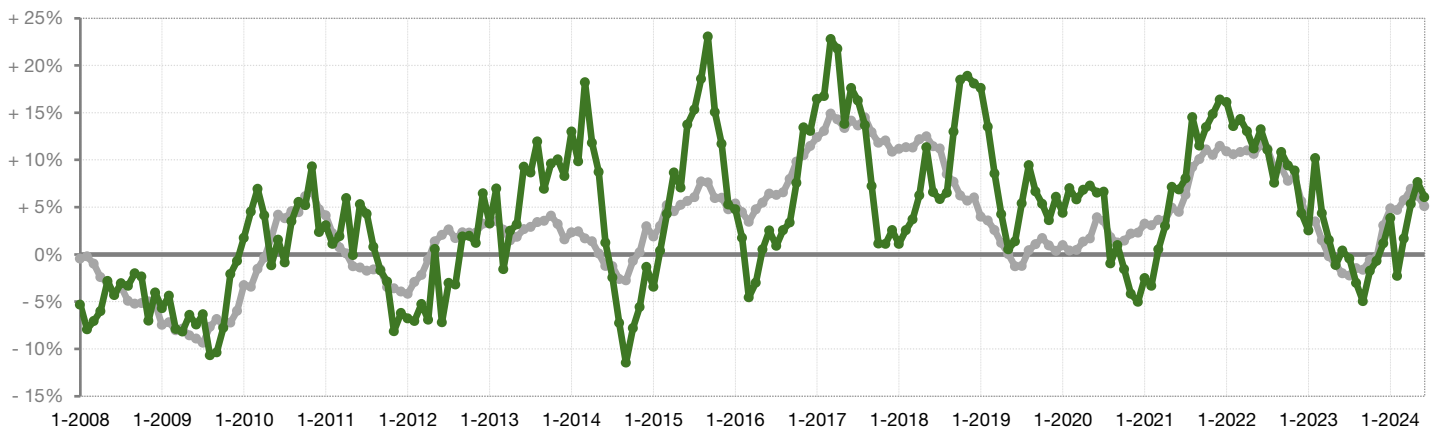
Year to Date

■ Thru 6-2023
■ Thru 6-2024



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime Plus, LLC.