

# Local Market Update through May 2024

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 20.0%**

**+ 8.5%**

**+ 22.1%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

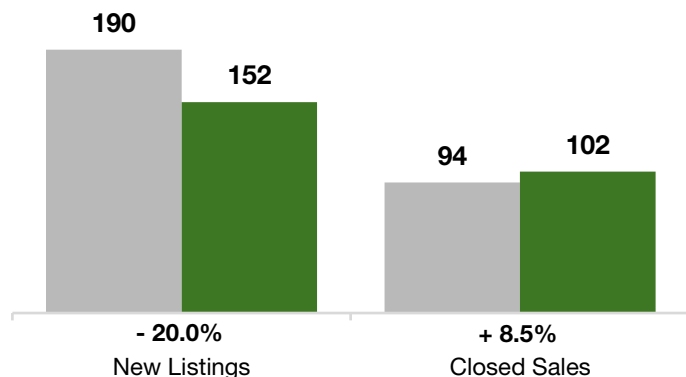
### Year to Date

	Thru 5-2023	Thru 5-2024	+ / -	Thru 5-2023	Thru 5-2024	+ / -
New Listings	190	152	- 20.0%	261	259	- 0.8%
Pending Sales	122	123	+ 0.8%	189	194	+ 2.6%
Closed Sales	94	102	+ 8.5%	152	154	+ 1.3%
Lowest Sale Price*	\$190,000	\$217,000	+ 14.2%	\$190,000	\$213,000	+ 12.1%
Median Sales Price*	\$555,000	\$677,500	+ 22.1%	\$620,000	\$672,000	+ 8.4%
Highest Sale Price*	\$999,000	\$1,350,000	+ 35.1%	\$1,280,000	\$1,425,000	+ 11.3%
Percent of Original List Price Received*	94.0%	96.3%	+ 2.4%	94.2%	96.4%	+ 2.3%
Inventory of Homes for Sale	154	127	- 17.4%	--	--	--
Months Supply of Inventory	4.0	3.6	- 8.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

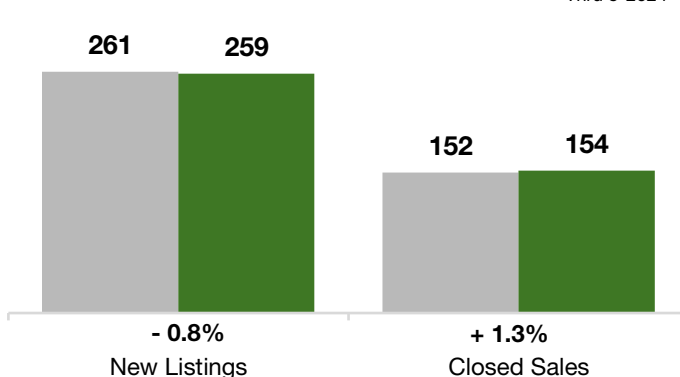
### Last 3 Months

■ Thru 5-2023  
■ Thru 5-2024



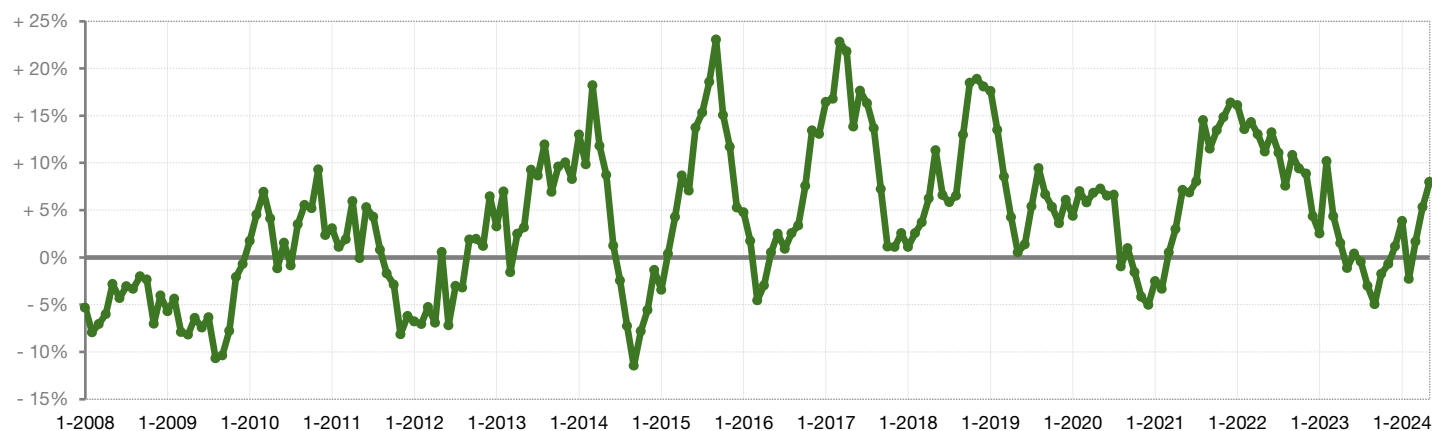
### Year to Date

■ Thru 5-2023  
■ Thru 5-2024



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

— All MLS  
— Heartland



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime Plus, LLC.