

Local Market Update through March 2024

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 14.9%

- 1.1%

- 4.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2023	Thru 3-2024	+ / -	Thru 3-2023	Thru 3-2024	+ / -
New Listings	134	154	+ 14.9%	134	154	+ 14.9%
Pending Sales	115	112	- 2.6%	115	112	- 2.6%
Closed Sales	89	88	- 1.1%	89	88	- 1.1%
Lowest Sale Price*	\$222,500	\$213,000	- 4.3%	\$222,500	\$213,000	- 4.3%
Median Sales Price*	\$640,000	\$612,500	- 4.3%	\$640,000	\$612,500	- 4.3%
Highest Sale Price*	\$1,280,000	\$1,425,000	+ 11.3%	\$1,280,000	\$1,425,000	+ 11.3%
Percent of Original List Price Received*	94.0%	96.6%	+ 2.7%	94.0%	96.6%	+ 2.7%
Inventory of Homes for Sale	147	124	- 15.5%	--	--	--
Months Supply of Inventory	3.7	3.5	- 6.0%	--	--	--

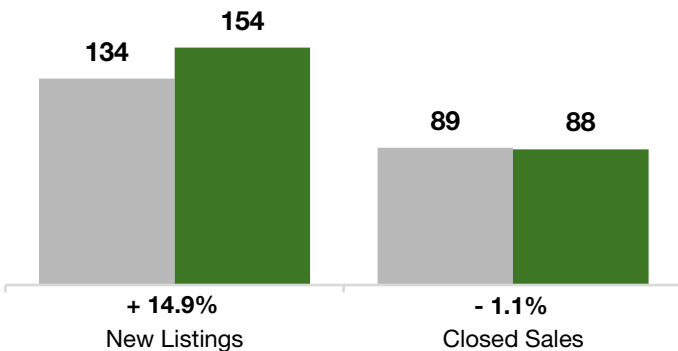
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2023
■ Thru 3-2024

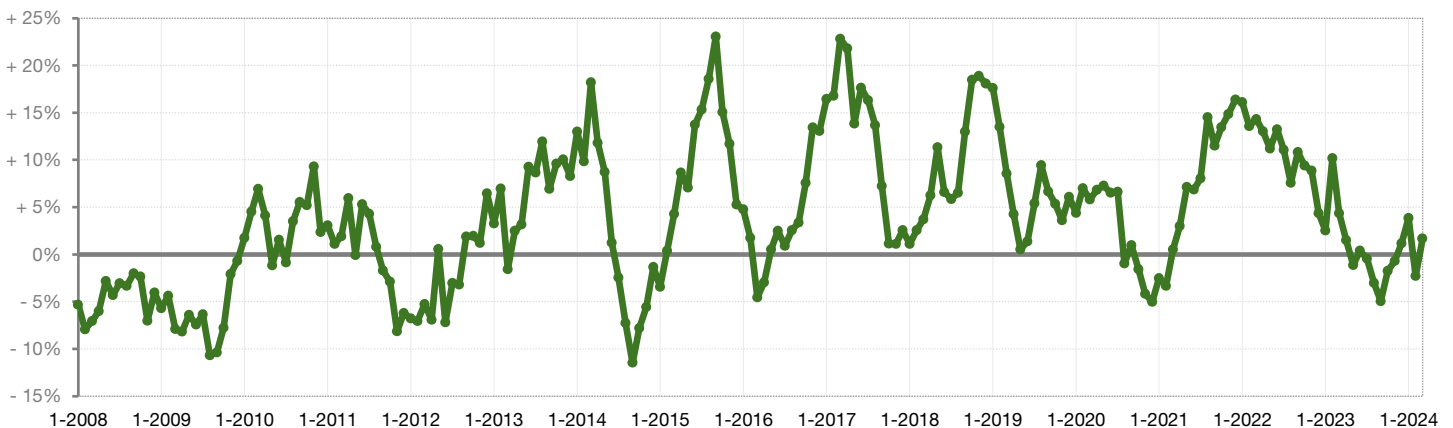
Year to Date

■ Thru 3-2023
■ Thru 3-2024



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime Plus, LLC.