

Local Market Update through January 2024

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 2.7%

- 17.1%

+ 10.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2023	Thru 1-2024	+ / -	Thru 1-2023	Thru 1-2024	+ / -
New Listings	112	115	+ 2.7%	41	48	+ 17.1%
Pending Sales	87	90	+ 3.4%	29	38	+ 31.0%
Closed Sales	117	97	- 17.1%	26	29	+ 11.5%
Lowest Sale Price*	\$209,000	\$213,000	+ 1.9%	\$255,000	\$213,000	- 16.5%
Median Sales Price*	\$600,000	\$660,000	+ 10.0%	\$619,000	\$680,000	+ 9.9%
Highest Sale Price*	\$1,280,000	\$1,180,000	- 7.8%	\$1,280,000	\$1,080,000	- 15.6%
Percent of Original List Price Received*	95.5%	96.1%	+ 0.6%	95.9%	96.3%	+ 0.4%
Inventory of Homes for Sale	171	124	- 27.1%	--	--	--
Months Supply of Inventory	4.3	3.5	- 18.6%	--	--	--

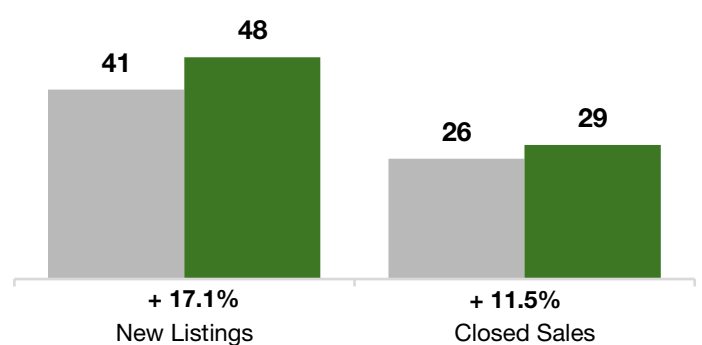
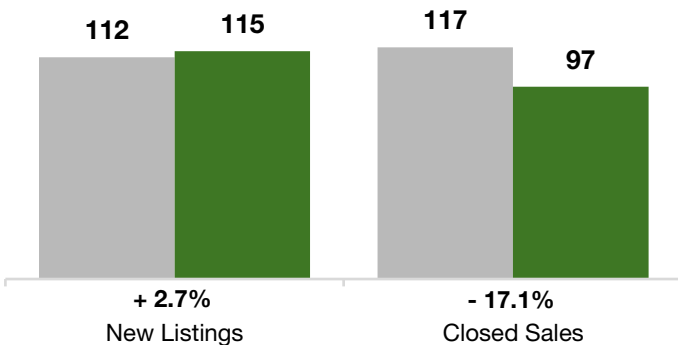
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 1-2023
■ Thru 1-2024

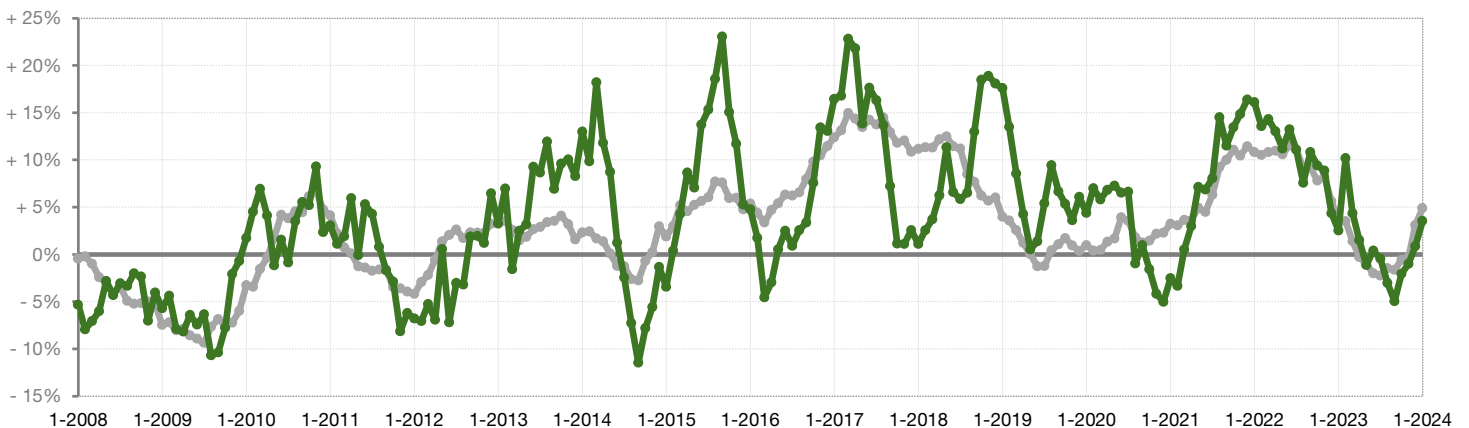
Year to Date

■ Thru 1-2023
■ Thru 1-2024



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime.