

# Local Market Update through December 2023

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 20.4%**

**+ 29.5%**

**- 2.0%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 12-2022	Thru 12-2023	+ / -	Thru 12-2022	Thru 12-2023	+ / -
New Listings	49	39	- 20.4%	290	228	- 21.4%
Pending Sales	40	34	- 15.0%	195	172	- 11.8%
Closed Sales	44	57	+ 29.5%	211	179	- 15.2%
Lowest Sale Price*	\$430,000	<b>\$222,000</b>	- 48.4%	\$399,999	<b>\$222,000</b>	- 44.5%
Median Sales Price*	\$867,500	<b>\$850,000</b>	- 2.0%	\$900,000	<b>\$920,000</b>	+ 2.2%
Highest Sale Price*	\$3,550,000	<b>\$3,555,000</b>	+ 0.1%	\$3,550,000	<b>\$4,600,000</b>	+ 29.6%
Percent of Original List Price Received*	92.9%	91.1%	- 1.9%	95.0%	92.3%	- 2.8%
Inventory of Homes for Sale	97	70	- 27.7%	--	--	--
Months Supply of Inventory	5.8	4.8	- 17.3%	--	--	--

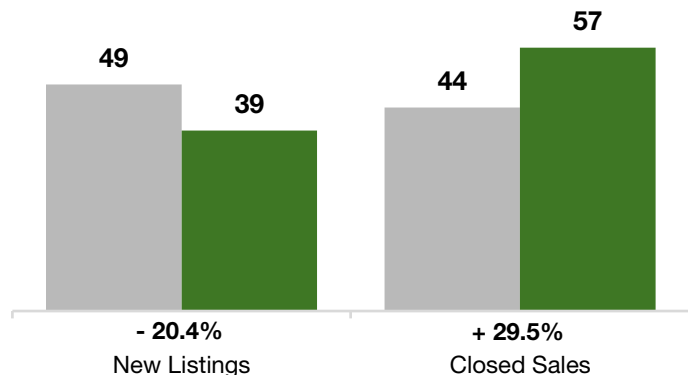
\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 12-2022  
■ Thru 12-2023

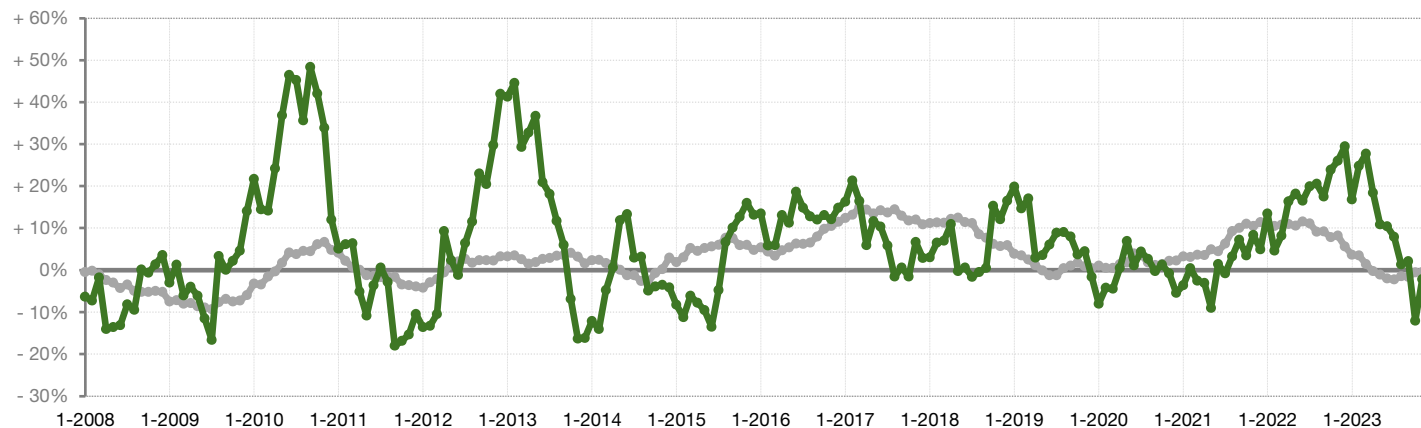
### Year to Date

■ Thru 12-2022  
■ Thru 12-2023



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime.