

Local Market Update through December 2023

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 13.5%

Year-Over-Year Change in New Listings

- 21.0%

Year-Over-Year Change in Closed Sales

+ 7.4%

One-Year Change in Median Sales Price*

Last 3 Months

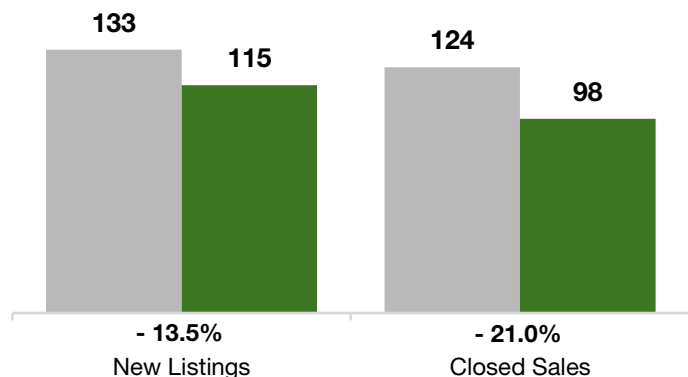
Year to Date

	Thru 12-2022	Thru 12-2023	+ / -	Thru 12-2022	Thru 12-2023	+ / -
New Listings	133	115	- 13.5%	703	577	- 17.9%
Pending Sales	92	80	- 13.0%	470	420	- 10.6%
Closed Sales	124	98	- 21.0%	524	411	- 21.6%
Lowest Sale Price*	\$209,000	\$240,000	+ 14.8%	\$209,000	\$190,000	- 9.1%
Median Sales Price*	\$600,500	\$645,000	+ 7.4%	\$640,000	\$640,000	0.0%
Highest Sale Price*	\$1,258,000	\$1,430,000	+ 13.7%	\$1,400,000	\$1,430,000	+ 2.1%
Percent of Original List Price Received*	95.8%	96.0%	+ 0.1%	98.7%	95.2%	- 3.5%
Inventory of Homes for Sale	184	137	- 25.6%	--	--	--
Months Supply of Inventory	4.6	3.9	- 14.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

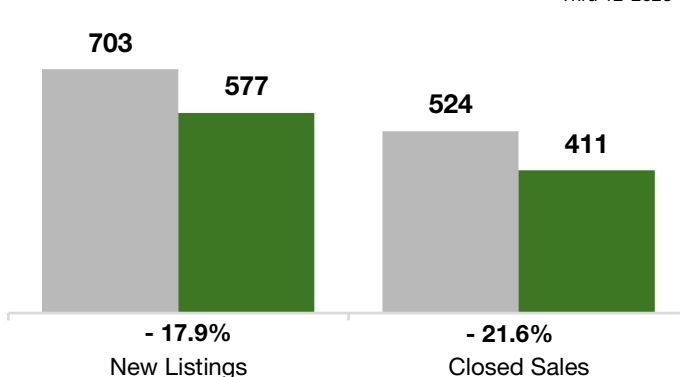
Last 3 Months

■ Thru 12-2022
■ Thru 12-2023



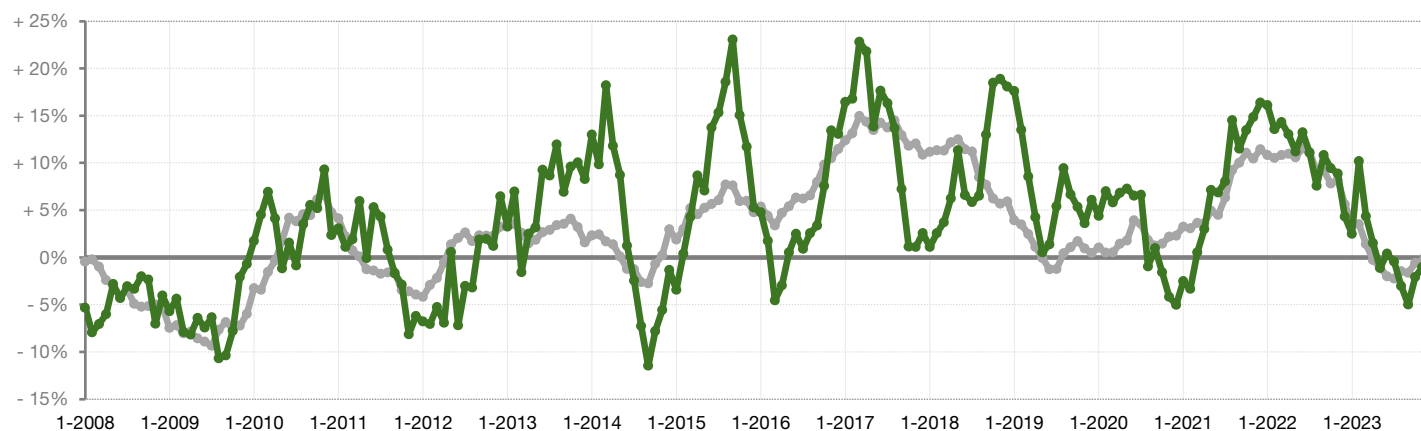
Year to Date

■ Thru 12-2022
■ Thru 12-2023



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2024. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2024 ShowingTime.