Local Market Update through September 2023

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 13.0%

- 18.4%

- 2.7%

Year-Over-Year Change in Year-Over-Year Change in **New Listings**

Closed Sales

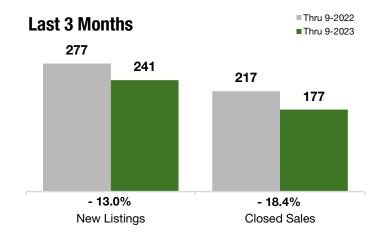
One-Year Change in Median Sales Price*

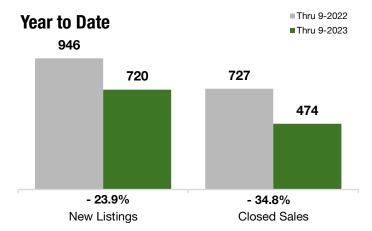
Last 3 Months

Year to Date

| | Thru 9-2022 | Thru 9-2023 | +/- | Thru 9-2022 | Thru 9-2023 | +/- |
|--|-------------|-------------|---------|-------------|-------------|---------|
| New Listings | 277 | 241 | - 13.0% | 946 | 720 | - 23.9% |
| Pending Sales | 186 | 179 | - 3.8% | 671 | 512 | - 23.7% |
| Closed Sales | 217 | 177 | - 18.4% | 727 | 474 | - 34.8% |
| Lowest Sale Price* | \$315,000 | \$320,000 | + 1.6% | \$252,250 | \$205,000 | - 18.7% |
| Median Sales Price* | \$745,000 | \$725,000 | - 2.7% | \$715,000 | \$717,500 | + 0.3% |
| Highest Sale Price* | \$3,050,000 | \$2,075,000 | - 32.0% | \$3,050,000 | \$2,525,000 | - 17.2% |
| Percent of Original List Price Received* | 98.1% | 96.6% | - 1.5% | 98.3% | 95.1% | - 3.3% |
| Inventory of Homes for Sale | 301 | 232 | - 23.1% | | | |
| Months Supply of Inventory | 3.8 | 4.4 | + 14.8% | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sold Price from Prior Year (6-Month Average)**

