

Local Market Update through June 2023

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 19.6%

Year-Over-Year Change in New Listings

- 16.3%

Year-Over-Year Change in Closed Sales

- 9.9%

One-Year Change in Median Sales Price*

Last 3 Months

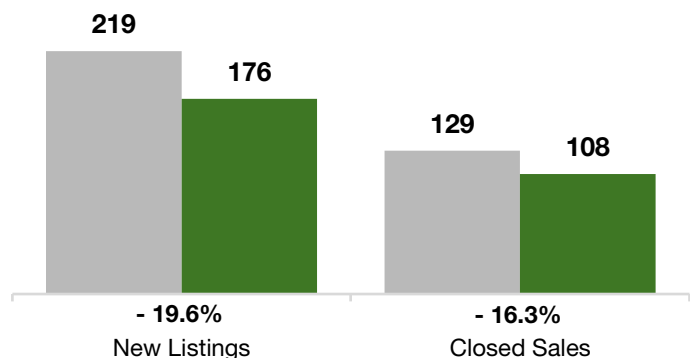
Year to Date

	Thru 6-2022	Thru 6-2023	+ / -	Thru 6-2022	Thru 6-2023	+ / -
New Listings	219	176	- 19.6%	383	309	- 19.3%
Pending Sales	142	118	- 16.9%	252	234	- 7.1%
Closed Sales	129	108	- 16.3%	253	197	- 22.1%
Lowest Sale Price*	\$242,000	\$190,000	- 21.5%	\$215,000	\$190,000	- 11.6%
Median Sales Price*	\$685,000	\$617,500	- 9.9%	\$645,000	\$620,000	- 3.9%
Highest Sale Price*	\$1,202,888	\$1,375,000	+ 14.3%	\$1,370,000	\$1,375,000	+ 0.4%
Percent of Original List Price Received*	100.0%	94.8%	- 5.2%	99.6%	94.4%	- 5.2%
Inventory of Homes for Sale	161	142	- 11.6%	--	--	--
Months Supply of Inventory	3.5	3.7	+ 6.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

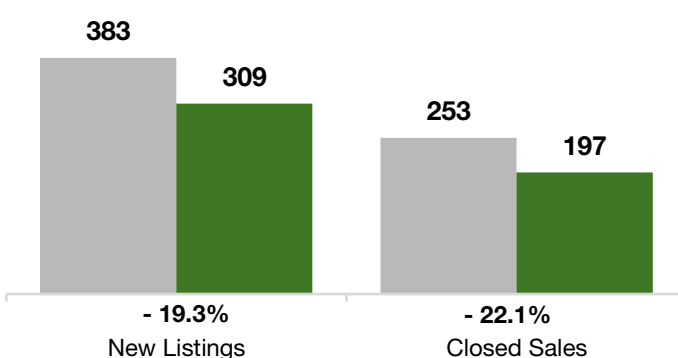
Last 3 Months

■ Thru 6-2022
■ Thru 6-2023



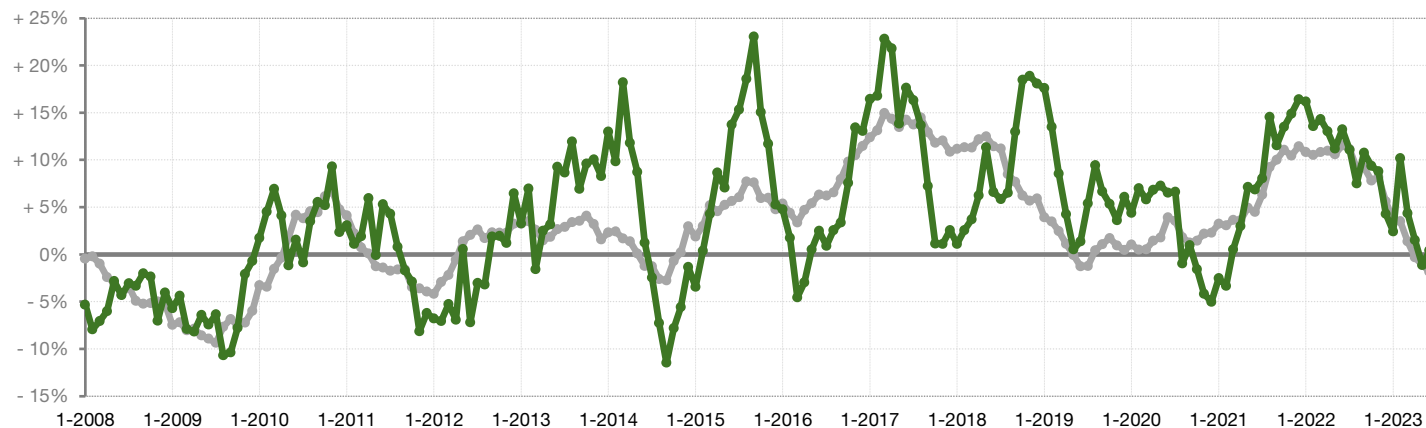
Year to Date

■ Thru 6-2022
■ Thru 6-2023



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2023. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2023 ShowingTime.