

# Local Market Update through November 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**+ 18.7%**

**- 19.1%**

**+ 11.1%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

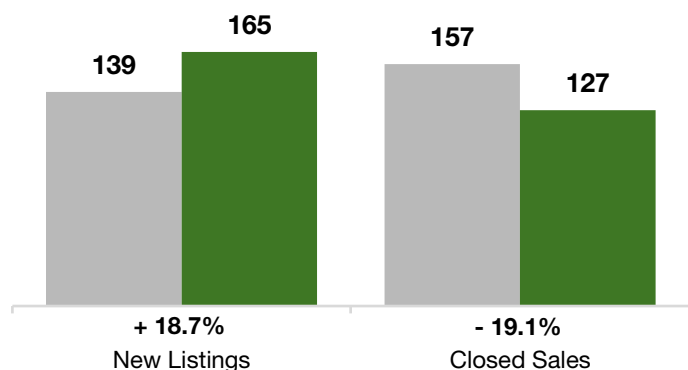
### Year to Date

	Thru 11-2021	Thru 11-2022	+ / -	Thru 11-2021	Thru 11-2022	+ / -
New Listings	139	165	+ 18.7%	646	677	+ 4.8%
Pending Sales	144	118	- 18.1%	568	451	- 20.6%
Closed Sales	157	127	- 19.1%	581	483	- 16.9%
Lowest Sale Price*	\$185,000	\$247,500	+ 33.8%	\$185,000	\$215,000	+ 16.2%
Median Sales Price*	\$585,000	\$650,000	+ 11.1%	\$580,000	\$650,000	+ 12.1%
Highest Sale Price*	\$1,180,000	\$1,258,000	+ 6.6%	\$1,450,000	\$1,400,000	- 3.4%
Percent of Original List Price Received*	97.8%	97.3%	- 0.6%	97.0%	99.1%	+ 2.1%
Inventory of Homes for Sale	146	168	+ 15.6%	--	--	--
Months Supply of Inventory	2.8	4.0	+ 45.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

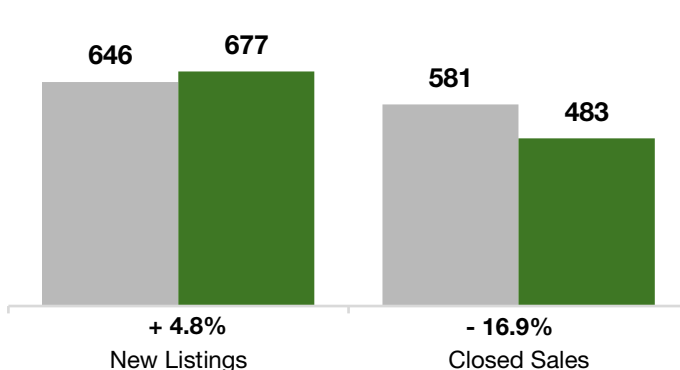
### Last 3 Months

■ Thru 11-2021  
■ Thru 11-2022



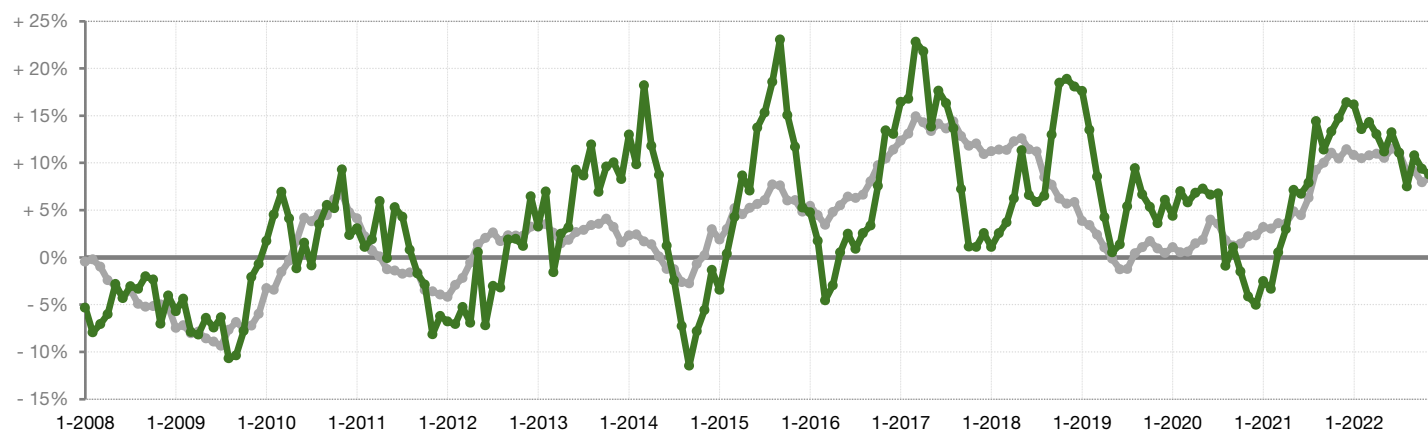
### Year to Date

■ Thru 11-2021  
■ Thru 11-2022



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.