

Local Market Update through September 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 2.6%

Year-Over-Year Change in New Listings

- 2.7%

Year-Over-Year Change in Closed Sales

+ 3.2%

One-Year Change in Median Sales Price*

Last 3 Months

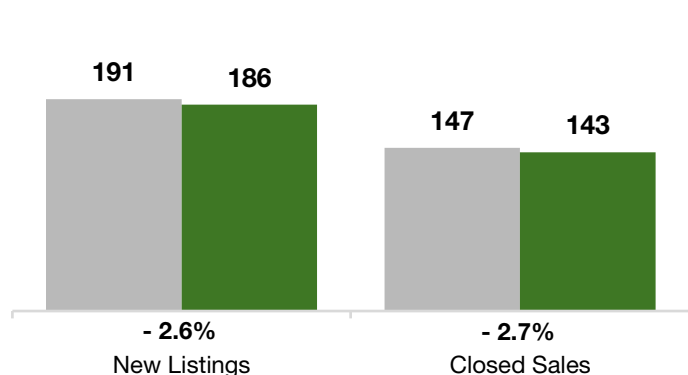
Year to Date

	Last 3 Months			Year to Date		
	Thru 9-2021	Thru 9-2022	+ / -	Thru 9-2021	Thru 9-2022	+ / -
New Listings	191	186	- 2.6%	561	566	+ 0.9%
Pending Sales	160	128	- 20.0%	479	384	- 19.8%
Closed Sales	147	143	- 2.7%	465	396	- 14.8%
Lowest Sale Price*	\$185,000	\$280,000	+ 51.4%	\$185,000	\$215,000	+ 16.2%
Median Sales Price*	\$649,000	\$670,000	+ 3.2%	\$573,000	\$650,000	+ 13.4%
Highest Sale Price*	\$1,180,000	\$1,400,000	+ 18.6%	\$1,450,000	\$1,400,000	- 3.4%
Percent of Original List Price Received*	97.8%	99.4%	+ 1.6%	96.8%	99.6%	+ 2.8%
Inventory of Homes for Sale	166	157	- 5.4%	--	--	--
Months Supply of Inventory	3.0	3.6	+ 21.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

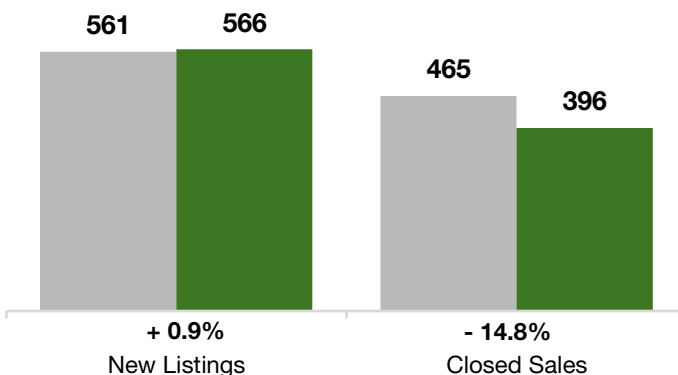
Last 3 Months

■ Thru 9-2021
■ Thru 9-2022



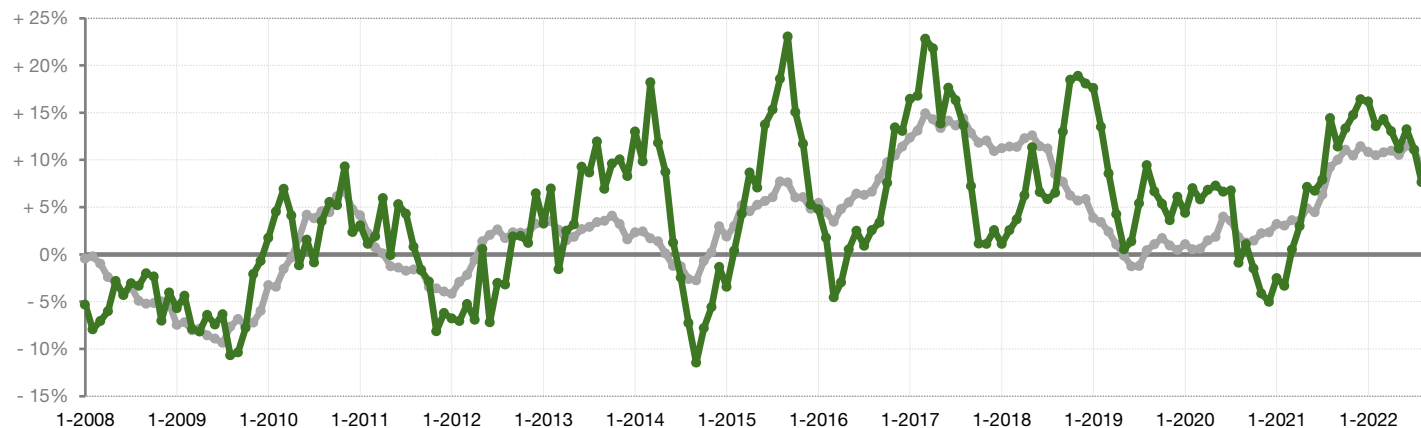
Year to Date

■ Thru 9-2021
■ Thru 9-2022



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.