

# Local Market Update through August 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 7.9%**

**- 10.4%**

**+ 5.4%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 8-2021	Thru 8-2022	+ / -	Thru 8-2021	Thru 8-2022	+ / -
New Listings	214	<b>197</b>	- 7.9%	507	<b>504</b>	- 0.6%
Pending Sales	165	<b>127</b>	- 23.0%	424	<b>337</b>	- 20.5%
Closed Sales	163	<b>146</b>	- 10.4%	424	<b>353</b>	- 16.7%
Lowest Sale Price*	\$223,000	<b>\$250,000</b>	+ 12.1%	\$223,000	<b>\$215,000</b>	- 3.6%
Median Sales Price*	\$645,000	<b>\$680,000</b>	+ 5.4%	\$575,500	<b>\$650,000</b>	+ 12.9%
Highest Sale Price*	\$1,150,000	<b>\$1,400,000</b>	+ 21.7%	\$1,450,000	<b>\$1,400,000</b>	- 3.4%
Percent of Original List Price Received*	97.7%	<b>100.2%</b>	+ 2.5%	96.7%	<b>99.7%</b>	+ 3.1%
Inventory of Homes for Sale	170	<b>147</b>	- 13.2%	--	--	--
Months Supply of Inventory	3.0	<b>3.3</b>	+ 11.9%	--	--	--

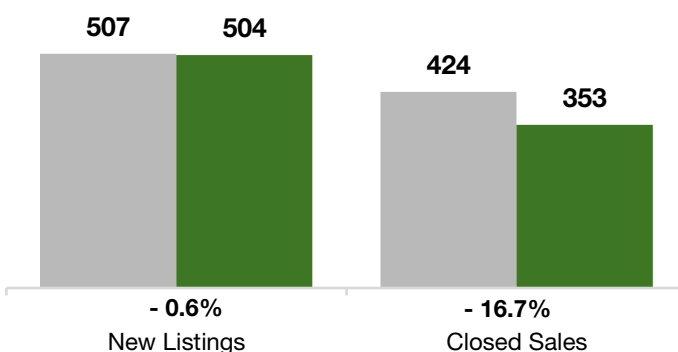
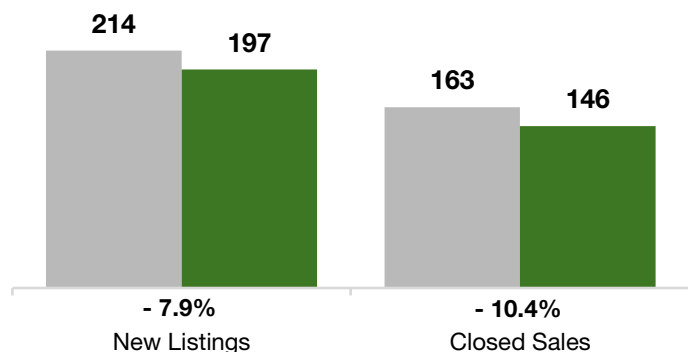
\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 8-2021  
■ Thru 8-2022

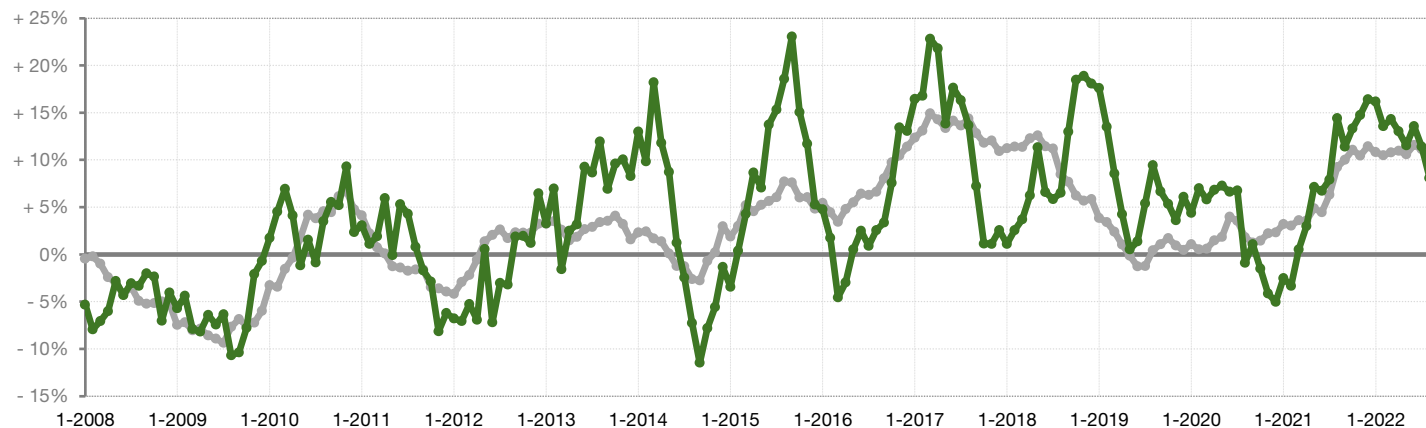
### Year to Date

■ Thru 8-2021  
■ Thru 8-2022



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.