

Local Market Update through July 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 6.1%

Year-Over-Year Change in New Listings

- 15.7%

Year-Over-Year Change in Closed Sales

+ 16.0%

One-Year Change in Median Sales Price*

Last 3 Months

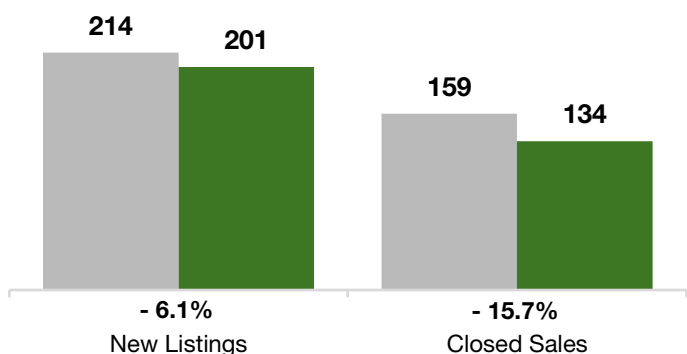
Year to Date

	Thru 7-2021	Thru 7-2022	+ / -	Thru 7-2021	Thru 7-2022	+ / -
New Listings	214	201	- 6.1%	445	433	- 2.7%
Pending Sales	184	144	- 21.7%	380	299	- 21.3%
Closed Sales	159	134	- 15.7%	375	307	- 18.1%
Lowest Sale Price*	\$223,000	\$250,000	+ 12.1%	\$223,000	\$215,000	- 3.6%
Median Sales Price*	\$595,000	\$690,000	+ 16.0%	\$560,000	\$663,999	+ 18.6%
Highest Sale Price*	\$1,150,000	\$1,400,000	+ 21.7%	\$1,450,000	\$1,400,000	- 3.4%
Percent of Original List Price Received*	97.4%	100.2%	+ 2.9%	96.5%	99.6%	+ 3.2%
Inventory of Homes for Sale	164	143	- 13.2%	--	--	--
Months Supply of Inventory	2.9	3.2	+ 9.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

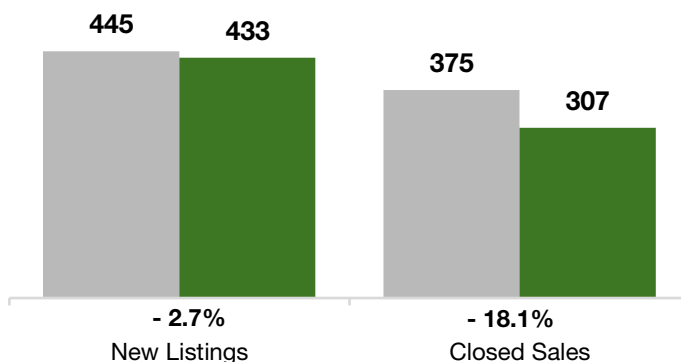
Last 3 Months

■ Thru 7-2021
■ Thru 7-2022



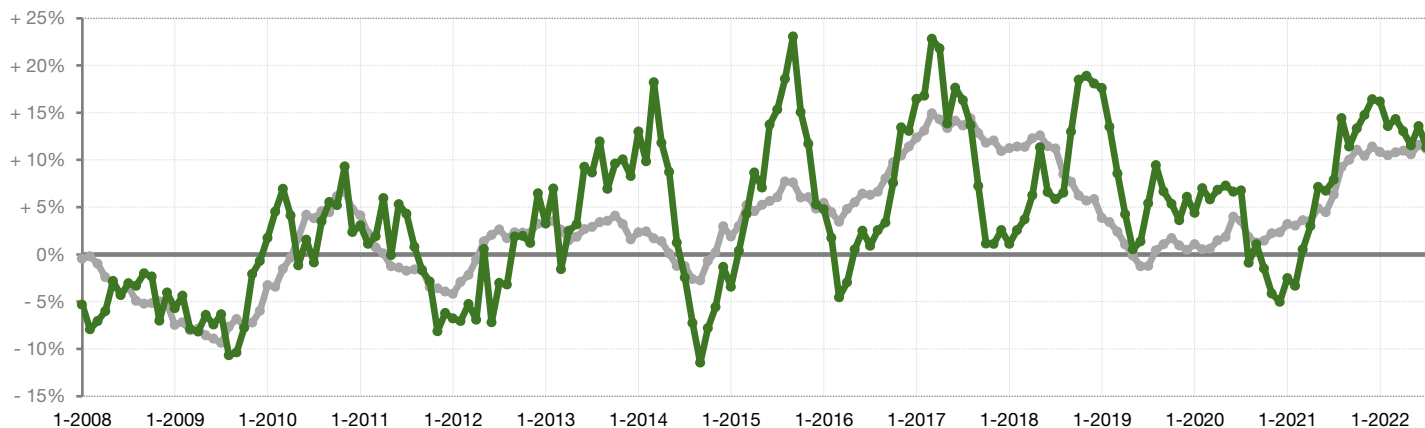
Year to Date

■ Thru 7-2021
■ Thru 7-2022



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.