

Local Market Update through June 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 2.3%

Year-Over-Year Change in New Listings

- 17.5%

Year-Over-Year Change in Closed Sales

+ 16.1%

One-Year Change in Median Sales Price*

Last 3 Months

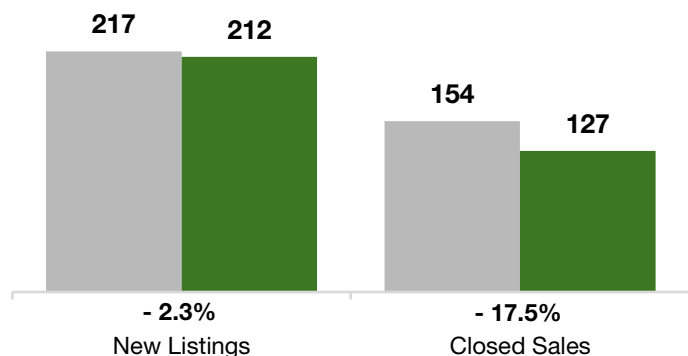
Year to Date

	Thru 6-2021	Thru 6-2022	+ / -	Thru 6-2021	Thru 6-2022	+ / -
New Listings	217	212	- 2.3%	370	374	+ 1.1%
Pending Sales	182	151	- 17.0%	319	263	- 17.6%
Closed Sales	154	127	- 17.5%	318	251	- 21.1%
Lowest Sale Price*	\$223,000	\$242,000	+ 8.5%	\$223,000	\$215,000	- 3.6%
Median Sales Price*	\$590,000	\$685,000	+ 16.1%	\$550,000	\$645,000	+ 17.3%
Highest Sale Price*	\$1,450,000	\$1,202,888	- 17.0%	\$1,450,000	\$1,370,000	- 5.5%
Percent of Original List Price Received*	97.1%	99.9%	+ 3.0%	96.4%	99.6%	+ 3.3%
Inventory of Homes for Sale	162	133	- 17.7%	--	--	--
Months Supply of Inventory	2.9	2.8	- 3.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

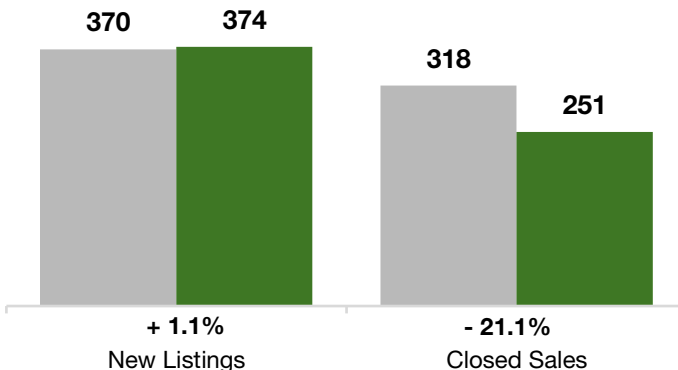
Last 3 Months

■ Thru 6-2021
■ Thru 6-2022



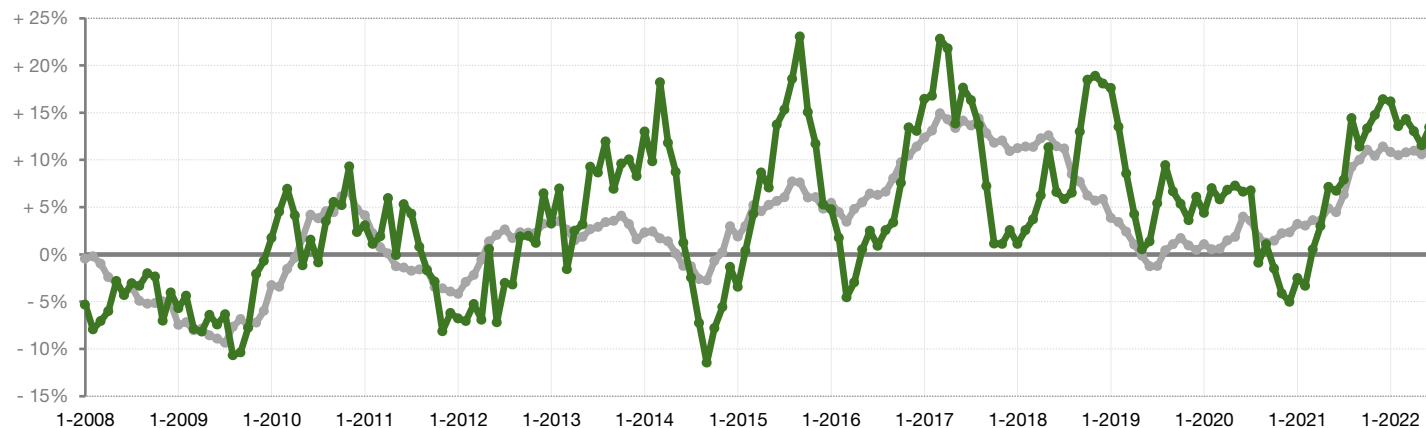
Year to Date

■ Thru 6-2021
■ Thru 6-2022



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.