

# Local Market Update through April 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**+ 6.6%**

**- 33.3%**

**+ 15.1%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

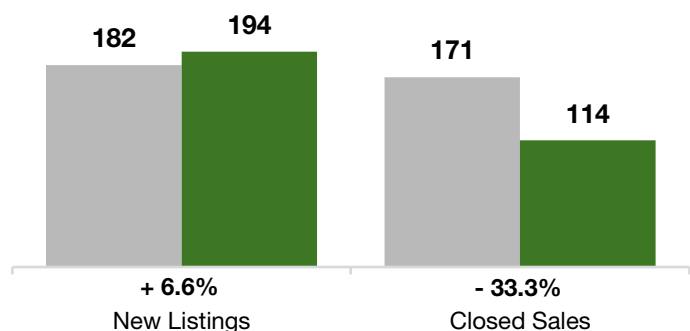
### Year to Date

	Thru 4-2021	Thru 4-2022	+ / -	Thru 4-2021	Thru 4-2022	+ / -
New Listings	182	<b>194</b>	+ 6.6%	231	<b>227</b>	- 1.7%
Pending Sales	148	<b>130</b>	- 12.2%	196	<b>161</b>	- 17.9%
Closed Sales	171	<b>114</b>	- 33.3%	216	<b>171</b>	- 20.8%
Lowest Sale Price*	\$225,000	<b>\$242,000</b>	+ 7.6%	\$225,000	<b>\$215,000</b>	- 4.4%
Median Sales Price*	\$545,000	<b>\$627,500</b>	+ 15.1%	\$539,500	<b>\$635,000</b>	+ 17.7%
Highest Sale Price*	\$1,450,000	<b>\$1,370,000</b>	- 5.5%	\$1,450,000	<b>\$1,370,000</b>	- 5.5%
Percent of Original List Price Received*	95.8%	<b>99.5%</b>	+ 3.9%	95.8%	<b>99.1%</b>	+ 3.4%
Inventory of Homes for Sale	162	<b>104</b>	- 35.9%	--	--	--
Months Supply of Inventory	3.4	<b>2.1</b>	- 36.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

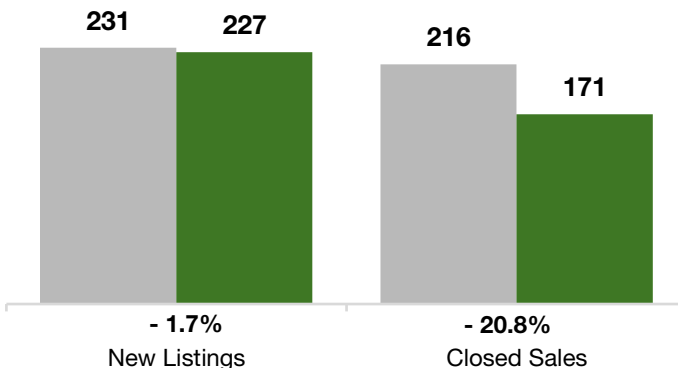
### Last 3 Months

■ Thru 4-2021  
■ Thru 4-2022



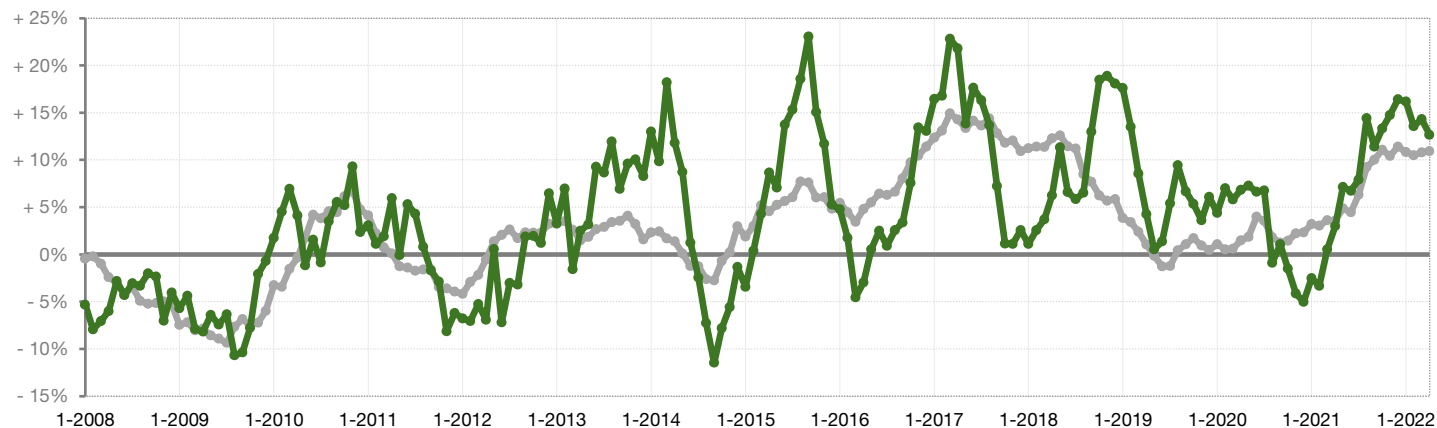
### Year to Date

■ Thru 4-2021  
■ Thru 4-2022



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.