

# Local Market Update through March 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**+ 1.3%**

**- 24.4%**

**+ 16.6%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

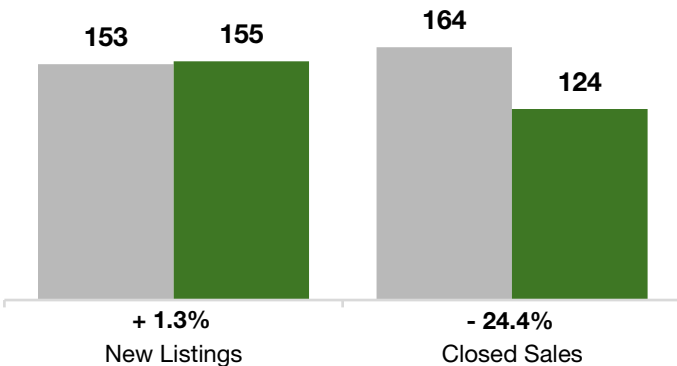
### Year to Date

	Thru 3-2021	Thru 3-2022	+ / -	Thru 3-2021	Thru 3-2022	+ / -
New Listings	153	<b>155</b>	+ 1.3%	153	<b>155</b>	+ 1.3%
Pending Sales	137	<b>116</b>	- 15.3%	137	<b>116</b>	- 15.3%
Closed Sales	164	<b>124</b>	- 24.4%	164	<b>124</b>	- 24.4%
Lowest Sale Price*	\$225,000	<b>\$215,000</b>	- 4.4%	\$225,000	<b>\$215,000</b>	- 4.4%
Median Sales Price*	\$524,000	<b>\$611,000</b>	+ 16.6%	\$524,000	<b>\$611,000</b>	+ 16.6%
Highest Sale Price*	\$928,000	<b>\$1,370,000</b>	+ 47.6%	\$928,000	<b>\$1,370,000</b>	+ 47.6%
Percent of Original List Price Received*	95.8%	<b>99.3%</b>	+ 3.7%	95.8%	<b>99.3%</b>	+ 3.7%
Inventory of Homes for Sale	165	<b>87</b>	- 47.6%	--	--	--
Months Supply of Inventory	3.5	<b>1.8</b>	- 50.0%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

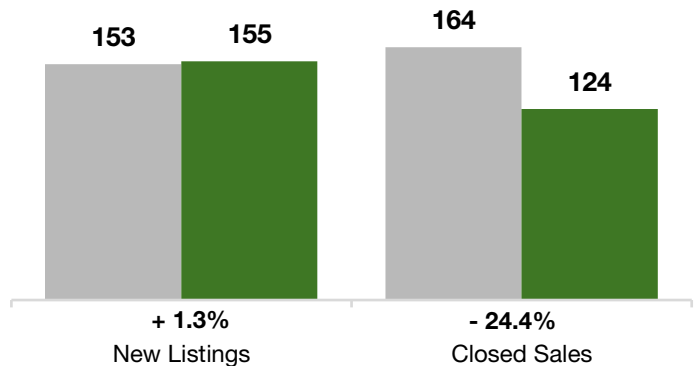
### Last 3 Months

■ Thru 3-2021  
■ Thru 3-2022



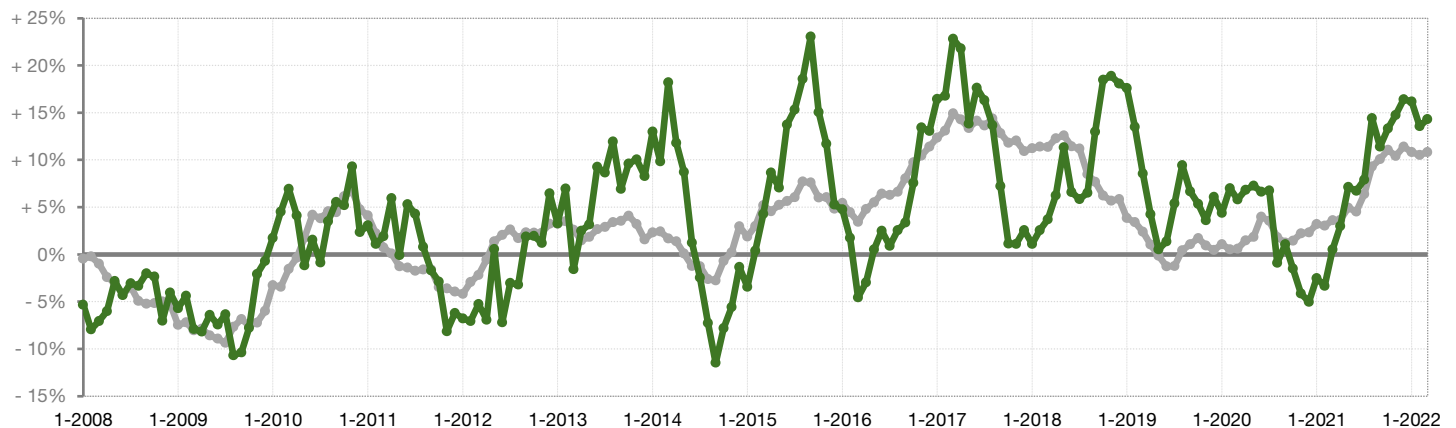
### Year to Date

■ Thru 3-2021  
■ Thru 3-2022



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.