

Local Market Update through February 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 15.3%

Year-Over-Year Change in New Listings

- 13.5%

Year-Over-Year Change in Closed Sales

+ 19.2%

One-Year Change in Median Sales Price*

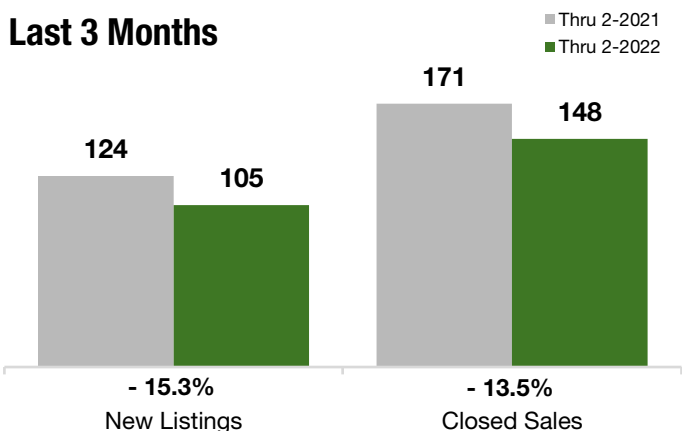
Last 3 Months

Year to Date

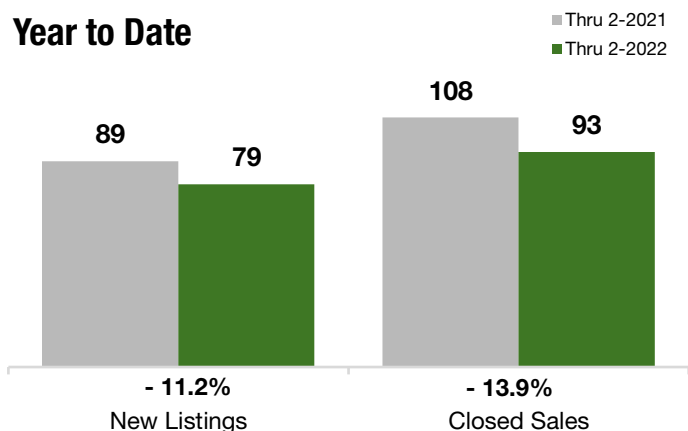
	Thru 2-2021	Thru 2-2022	+ / -	Thru 2-2021	Thru 2-2022	+ / -
New Listings	124	105	- 15.3%	89	79	- 11.2%
Pending Sales	133	110	- 17.3%	82	72	- 12.2%
Closed Sales	171	148	- 13.5%	108	93	- 13.9%
Lowest Sale Price*	\$260,000	\$215,000	- 17.3%	\$275,000	\$215,000	- 21.8%
Median Sales Price*	\$518,000	\$617,500	+ 19.2%	\$501,500	\$620,000	+ 23.6%
Highest Sale Price*	\$900,000	\$1,370,000	+ 52.2%	\$900,000	\$1,370,000	+ 52.2%
Percent of Original List Price Received*	95.5%	98.3%	+ 3.0%	95.9%	99.0%	+ 3.3%
Inventory of Homes for Sale	175	81	- 53.9%	--	--	--
Months Supply of Inventory	3.8	1.6	- 57.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

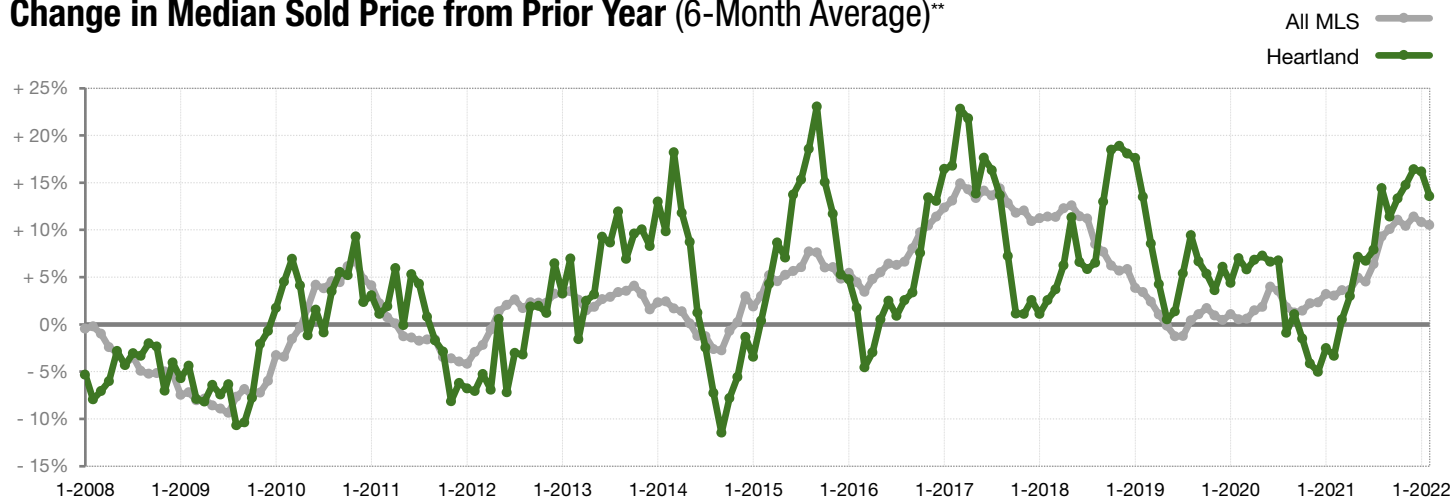
Last 3 Months



Year to Date



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.