

# Local Market Update through January 2022

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 34.1%**

Year-Over-Year Change in New Listings

**- 0.6%**

Year-Over-Year Change in Closed Sales

**+ 15.5%**

One-Year Change in Median Sales Price\*

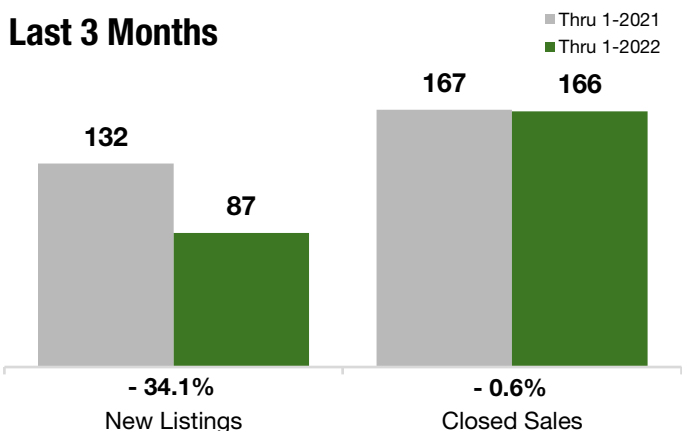
### Last 3 Months

### Year to Date

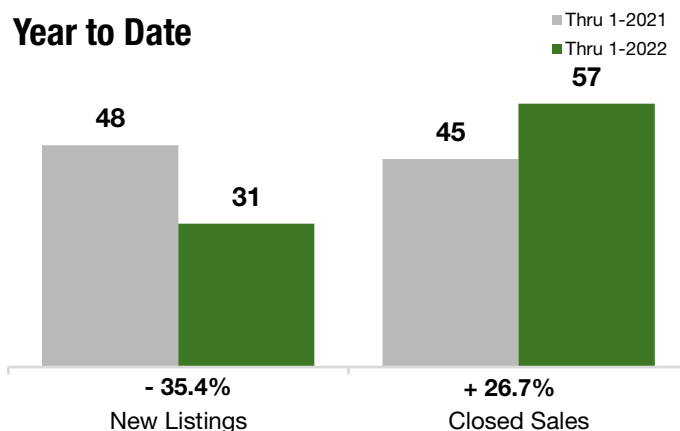
	Thru 1-2021	Thru 1-2022	+ / -	Thru 1-2021	Thru 1-2022	+ / -
New Listings	132	87	- 34.1%	48	31	- 35.4%
Pending Sales	153	115	- 24.8%	48	32	- 33.3%
Closed Sales	167	166	- 0.6%	45	57	+ 26.7%
Lowest Sale Price*	\$258,000	\$215,000	- 16.7%	\$275,000	\$215,000	- 21.8%
Median Sales Price*	\$539,000	\$622,500	+ 15.5%	\$535,000	\$635,000	+ 18.7%
Highest Sale Price*	\$925,000	\$1,280,000	+ 38.4%	\$900,000	\$1,280,000	+ 42.2%
Percent of Original List Price Received*	95.0%	98.0%	+ 3.2%	96.0%	98.3%	+ 2.4%
Inventory of Homes for Sale	197	86	- 56.1%	--	--	--
Months Supply of Inventory	4.3	1.7	- 60.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

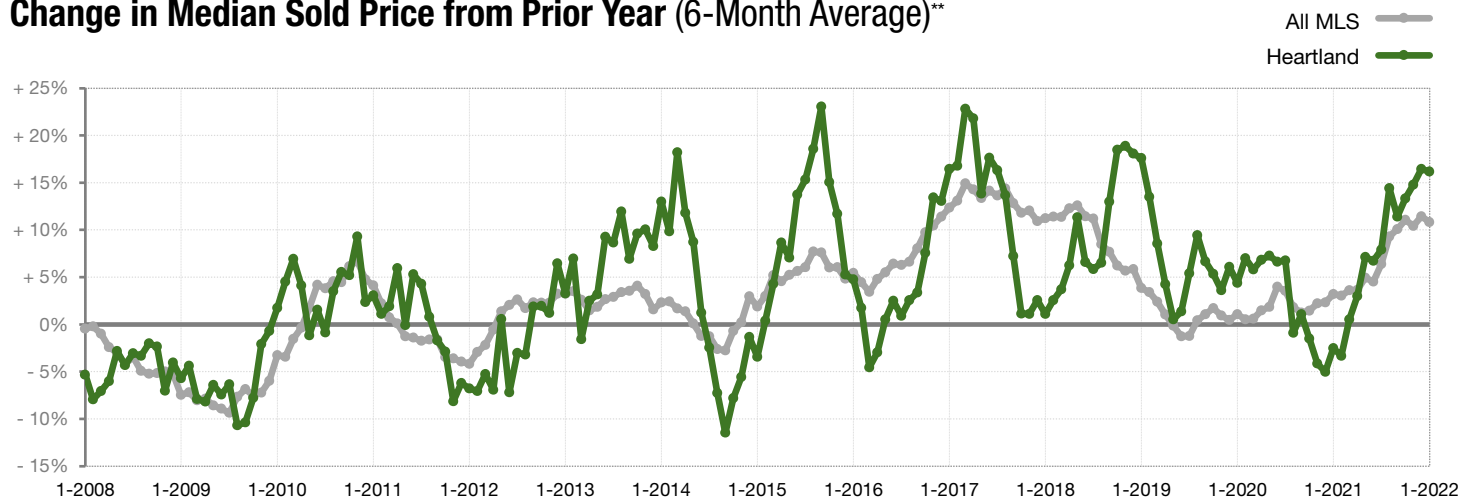
### Last 3 Months



### Year to Date



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.