

Local Market Update through December 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 31.4%

Year-Over-Year Change in New Listings

- 11.0%

Year-Over-Year Change in Closed Sales

+ 16.4%

One-Year Change in Median Sales Price*

Last 3 Months

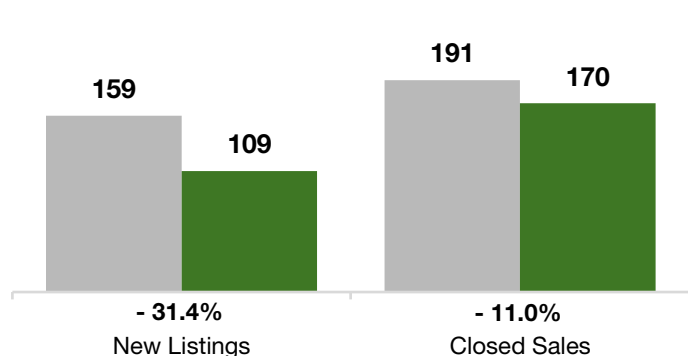
Year to Date

	Thru 12-2020	Thru 12-2021	+ / -	Thru 12-2020	Thru 12-2021	+ / -
New Listings	159	109	- 31.4%	786	669	- 14.9%
Pending Sales	164	132	- 19.5%	544	613	+ 12.7%
Closed Sales	191	170	- 11.0%	474	635	+ 34.0%
Lowest Sale Price*	\$188,000	\$277,500	+ 47.6%	\$170,000	\$185,000	+ 8.8%
Median Sales Price*	\$532,000	\$619,000	+ 16.4%	\$526,500	\$585,000	+ 11.1%
Highest Sale Price*	\$975,000	\$1,135,000	+ 16.4%	\$1,280,000	\$1,450,000	+ 13.3%
Percent of Original List Price Received*	94.7%	97.6%	+ 3.1%	94.3%	97.0%	+ 2.9%
Inventory of Homes for Sale	226	99	- 56.3%	--	--	--
Months Supply of Inventory	5.2	1.9	- 63.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

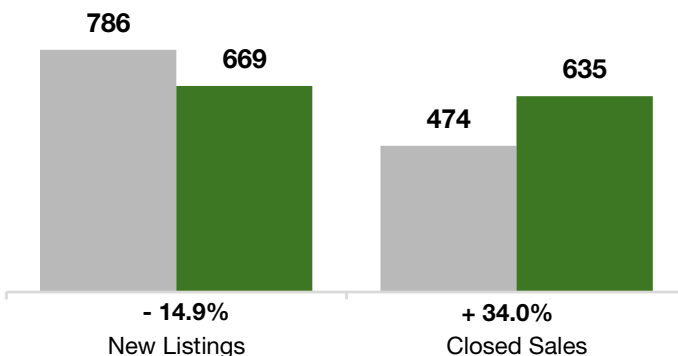
Last 3 Months

■ Thru 12-2020
■ Thru 12-2021



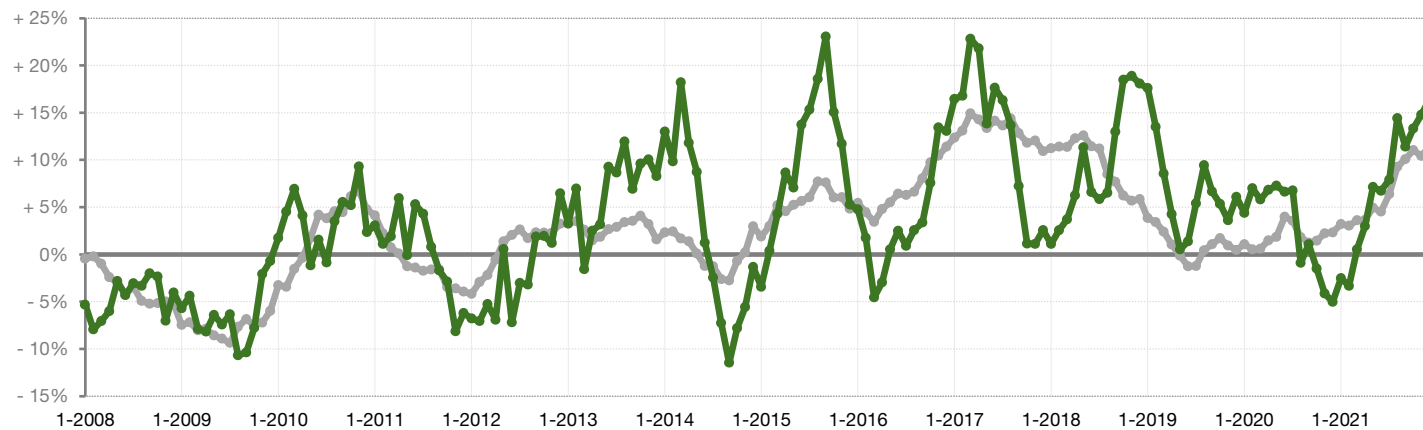
Year to Date

■ Thru 12-2020
■ Thru 12-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2022. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2022 ShowingTime.