

Local Market Update through October 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 17.0%

+ 18.8%

- 1.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

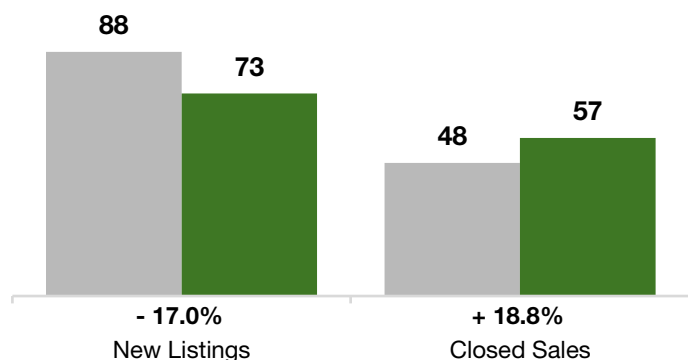
Year to Date

	Thru 10-2020	Thru 10-2021	+ / -	Thru 10-2020	Thru 10-2021	+ / -
New Listings	88	73	- 17.0%	258	251	- 2.7%
Pending Sales	64	49	- 23.4%	148	181	+ 22.3%
Closed Sales	48	57	+ 18.8%	120	187	+ 55.8%
Lowest Sale Price*	\$260,000	\$240,000	- 7.7%	\$260,000	\$240,000	- 7.7%
Median Sales Price*	\$782,500	\$770,000	- 1.6%	\$748,500	\$770,000	+ 2.9%
Highest Sale Price*	\$1,660,000	\$4,350,000	+ 162.0%	\$3,450,000	\$4,350,000	+ 26.1%
Percent of Original List Price Received*	93.2%	95.6%	+ 2.6%	92.3%	93.4%	+ 1.2%
Inventory of Homes for Sale	130	89	- 31.8%	--	--	--
Months Supply of Inventory	9.5	4.7	- 50.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 10-2020
■ Thru 10-2021



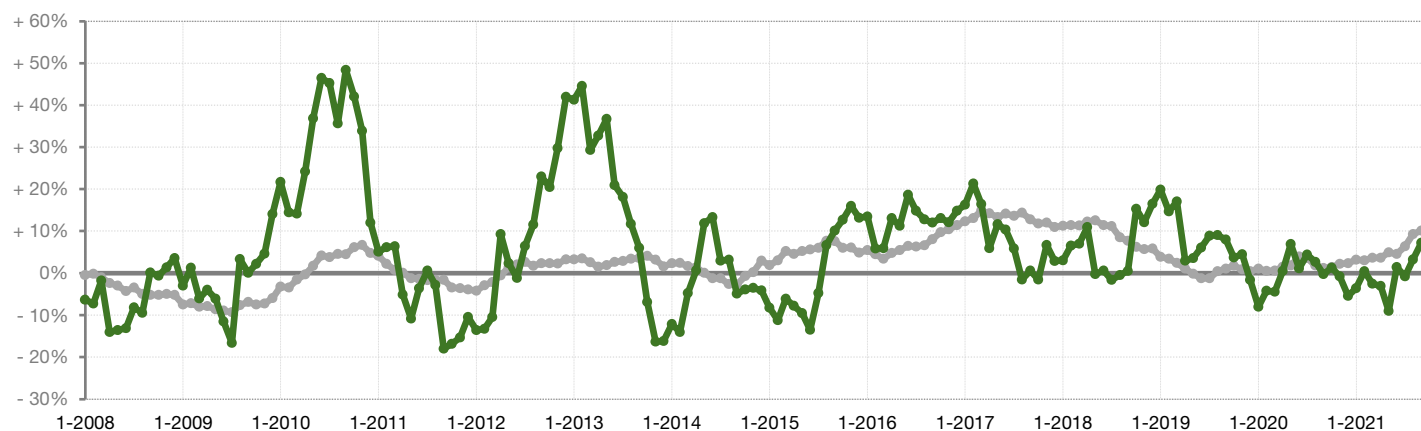
Year to Date

■ Thru 10-2020
■ Thru 10-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021ShowingTime.