

Local Market Update through September 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 11.1%

+ 45.0%

+ 7.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 9-2020	Thru 9-2021	+ / -	Thru 9-2020	Thru 9-2021	+ / -
New Listings	90	80	- 11.1%	221	226	+ 2.3%
Pending Sales	68	58	- 14.7%	127	168	+ 32.3%
Closed Sales	40	58	+ 45.0%	99	167	+ 68.7%
Lowest Sale Price*	\$260,000	\$385,500	+ 48.3%	\$260,000	\$245,000	- 5.8%
Median Sales Price*	\$741,000	\$794,000	+ 7.2%	\$726,500	\$790,000	+ 8.7%
Highest Sale Price*	\$2,500,000	\$2,550,000	+ 2.0%	\$3,450,000	\$3,000,000	- 13.0%
Percent of Original List Price Received*	92.6%	94.1%	+ 1.6%	92.1%	92.9%	+ 0.8%
Inventory of Homes for Sale	130	91	- 29.9%	--	--	--
Months Supply of Inventory	9.8	4.7	- 52.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

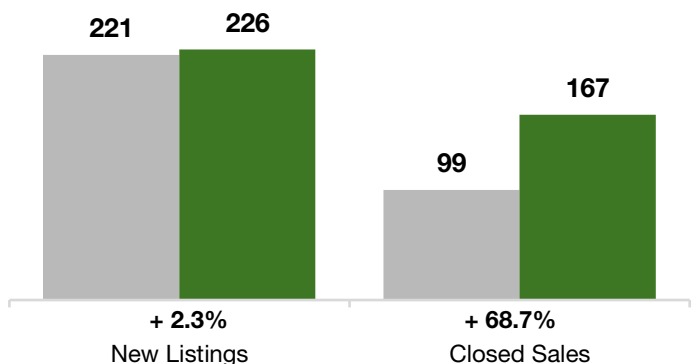
Last 3 Months

■ Thru 9-2020
■ Thru 9-2021



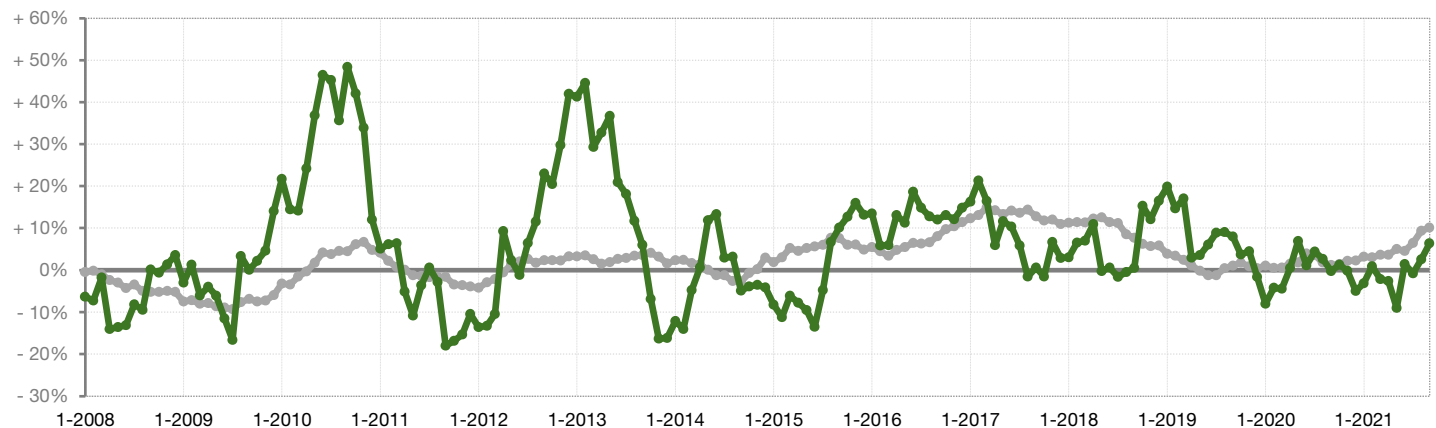
Year to Date

■ Thru 9-2020
■ Thru 9-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021ShowingTime.