

Local Market Update through July 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 8.7%

+ 88.1%

+ 9.6%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

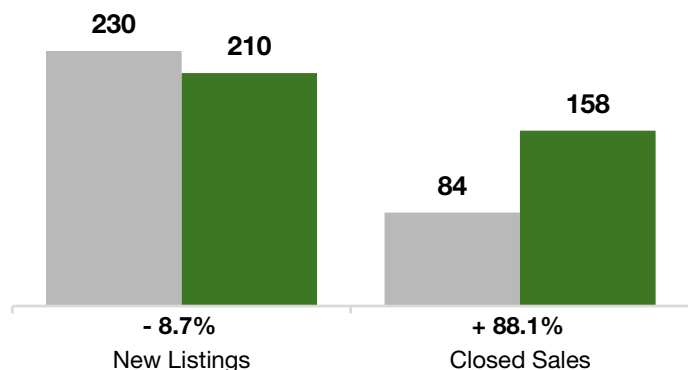
Year to Date

	Thru 7-2020	Thru 7-2021	+ / -	Thru 7-2020	Thru 7-2021	+ / -
New Listings	230	210	- 8.7%	452	439	- 2.9%
Pending Sales	114	189	+ 65.8%	236	388	+ 64.4%
Closed Sales	84	158	+ 88.1%	204	374	+ 83.3%
Lowest Sale Price*	\$255,000	\$223,000	- 12.5%	\$240,000	\$223,000	- 7.1%
Median Sales Price*	\$547,500	\$600,000	+ 9.6%	\$526,500	\$562,000	+ 6.7%
Highest Sale Price*	\$1,280,000	\$1,150,000	- 10.2%	\$1,280,000	\$1,450,000	+ 13.3%
Percent of Original List Price Received*	94.5%	97.4%	+ 3.1%	93.9%	96.5%	+ 2.7%
Inventory of Homes for Sale	263	132	- 49.6%	--	--	--
Months Supply of Inventory	7.8	2.3	- 70.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 7-2020
■ Thru 7-2021



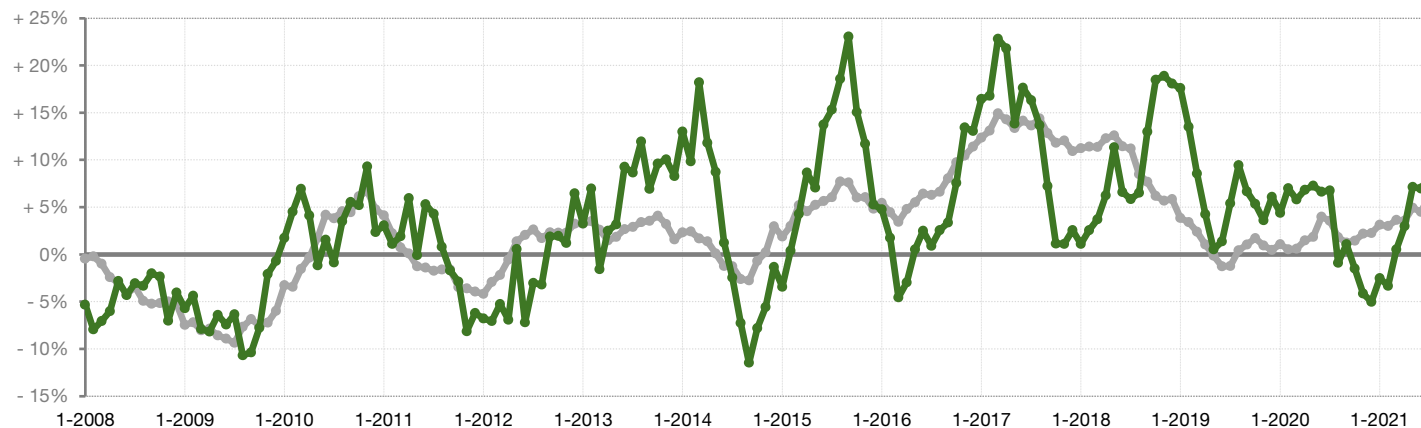
Year to Date

■ Thru 7-2020
■ Thru 7-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021ShowingTime.