

# Local Market Update through April 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**+ 25.9%**

Year-Over-Year Change in  
New Listings

**+ 109.9%**

Year-Over-Year Change in  
Closed Sales

**+ 6.9%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

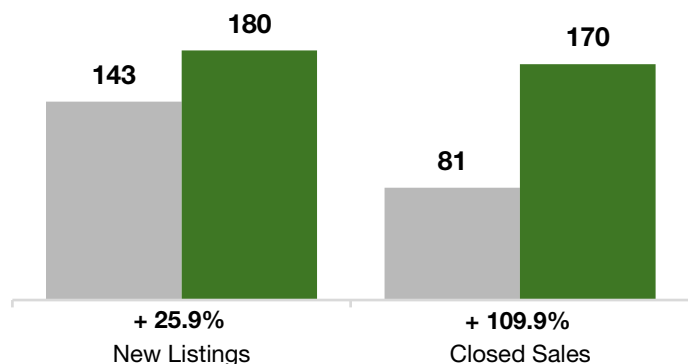
### Year to Date

	Thru 4-2020	Thru 4-2021	+ / -	Thru 4-2020	Thru 4-2021	+ / -
New Listings	143	<b>180</b>	+ 25.9%	222	<b>226</b>	+ 1.8%
Pending Sales	95	<b>151</b>	+ 58.9%	122	<b>199</b>	+ 63.1%
Closed Sales	81	<b>170</b>	+ 109.9%	120	<b>215</b>	+ 79.2%
Lowest Sale Price*	\$240,000	<b>\$225,000</b>	- 6.3%	\$240,000	<b>\$225,000</b>	- 6.3%
Median Sales Price*	\$510,000	<b>\$545,000</b>	+ 6.9%	\$500,000	<b>\$540,000</b>	+ 8.0%
Highest Sale Price*	\$910,000	<b>\$1,450,000</b>	+ 59.3%	\$910,000	<b>\$1,450,000</b>	+ 59.3%
Percent of Original List Price Received*	93.3%	<b>95.8%</b>	+ 2.7%	93.5%	<b>95.9%</b>	+ 2.5%
Inventory of Homes for Sale	259	<b>134</b>	- 48.4%	--	--	--
Months Supply of Inventory	6.7	<b>2.8</b>	- 58.7%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

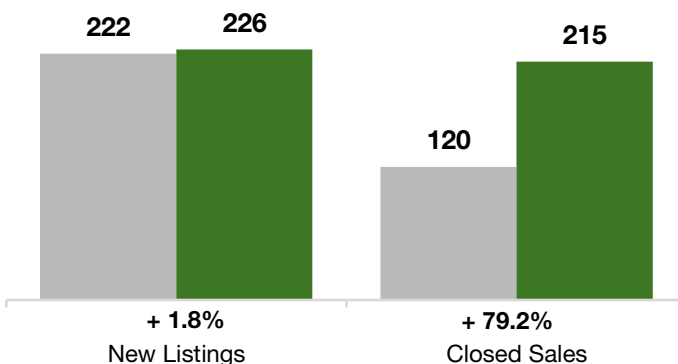
### Last 3 Months

■ Thru 4-2020  
■ Thru 4-2021



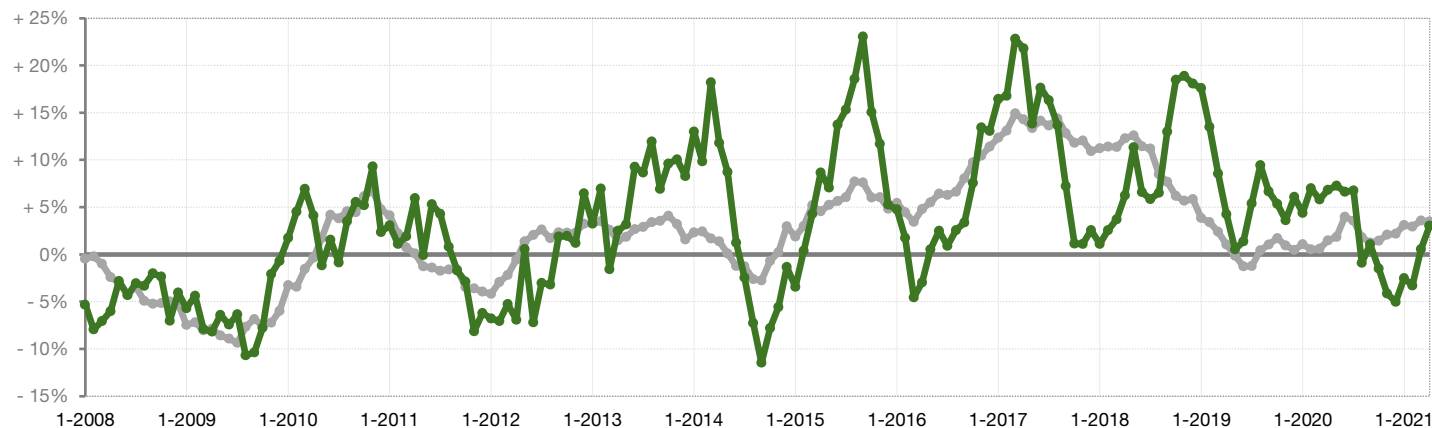
### Year to Date

■ Thru 4-2020  
■ Thru 4-2021



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021ShowingTime.