

Local Market Update through March 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 23.7%

+ 52.8%

+ 12.5%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

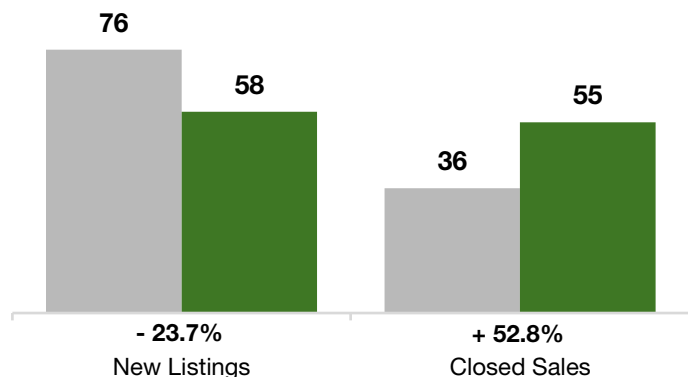
Year to Date

	Thru 3-2020	Thru 3-2021	+ / -	Thru 3-2020	Thru 3-2021	+ / -
New Listings	76	58	- 23.7%	76	58	- 23.7%
Pending Sales	38	43	+ 13.2%	38	43	+ 13.2%
Closed Sales	36	55	+ 52.8%	36	55	+ 52.8%
Lowest Sale Price*	\$380,000	\$380,000	0.0%	\$380,000	\$380,000	0.0%
Median Sales Price*	\$692,500	\$779,000	+ 12.5%	\$692,500	\$779,000	+ 12.5%
Highest Sale Price*	\$2,000,000	\$2,300,000	+ 15.0%	\$2,000,000	\$2,300,000	+ 15.0%
Percent of Original List Price Received*	91.3%	92.5%	+ 1.2%	91.3%	92.5%	+ 1.2%
Inventory of Homes for Sale	128	92	- 28.1%	--	--	--
Months Supply of Inventory	9.5	5.8	- 39.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

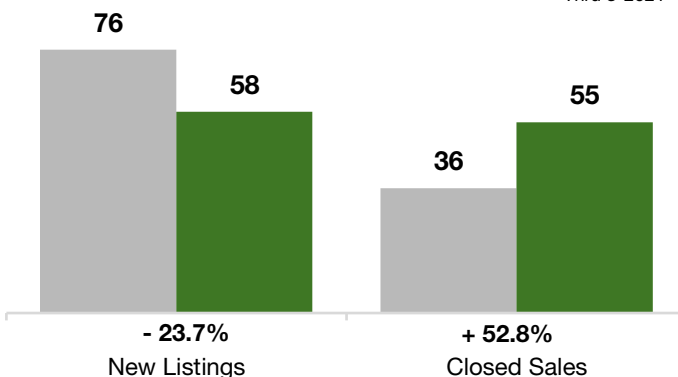
Last 3 Months

■ Thru 3-2020
■ Thru 3-2021



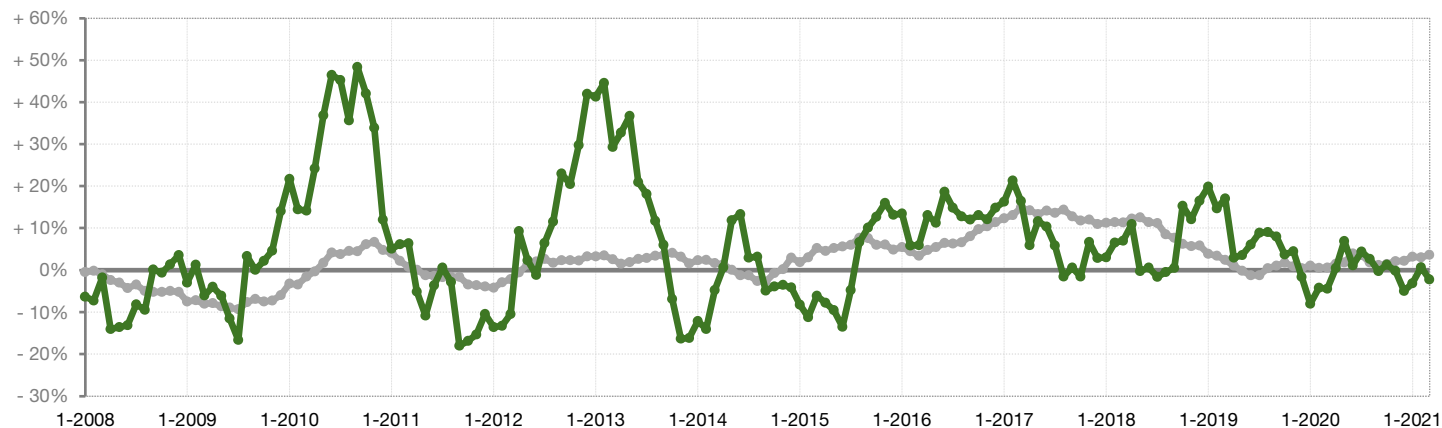
Year to Date

■ Thru 3-2020
■ Thru 3-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021ShowingTime.