

Local Market Update through January 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 22.9%

+ 65.7%

+ 2.7%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

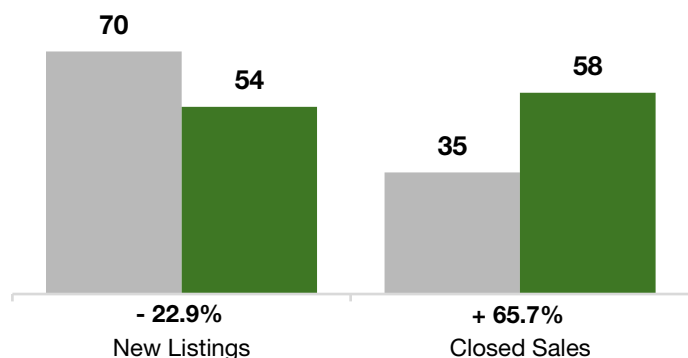
Year to Date

	Thru 1-2020	Thru 1-2021	+ / -	Thru 1-2020	Thru 1-2021	+ / -
New Listings	70	54	- 22.9%	35	18	- 48.6%
Pending Sales	35	54	+ 54.3%	12	13	+ 8.3%
Closed Sales	35	58	+ 65.7%	12	21	+ 75.0%
Lowest Sale Price*	\$325,000	\$387,500	+ 19.2%	\$425,000	\$417,500	- 1.8%
Median Sales Price*	\$700,000	\$718,750	+ 2.7%	\$714,444	\$770,000	+ 7.8%
Highest Sale Price*	\$2,000,000	\$4,850,000	+ 142.5%	\$2,000,000	\$2,300,000	+ 15.0%
Percent of Original List Price Received*	90.7%	93.3%	+ 2.8%	92.0%	92.9%	+ 1.1%
Inventory of Homes for Sale	136	107	- 21.3%	--	--	--
Months Supply of Inventory	10.0	6.8	- 32.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

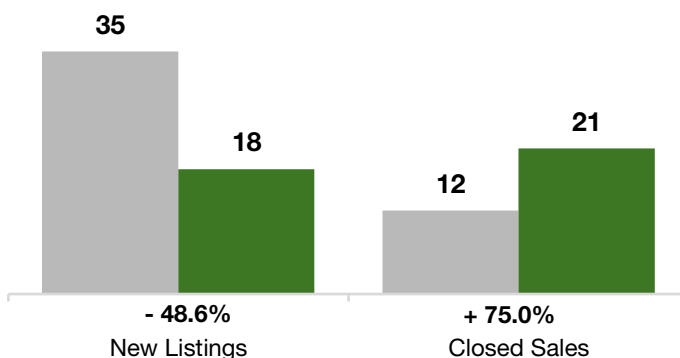
Last 3 Months

■ Thru 1-2020
■ Thru 1-2021



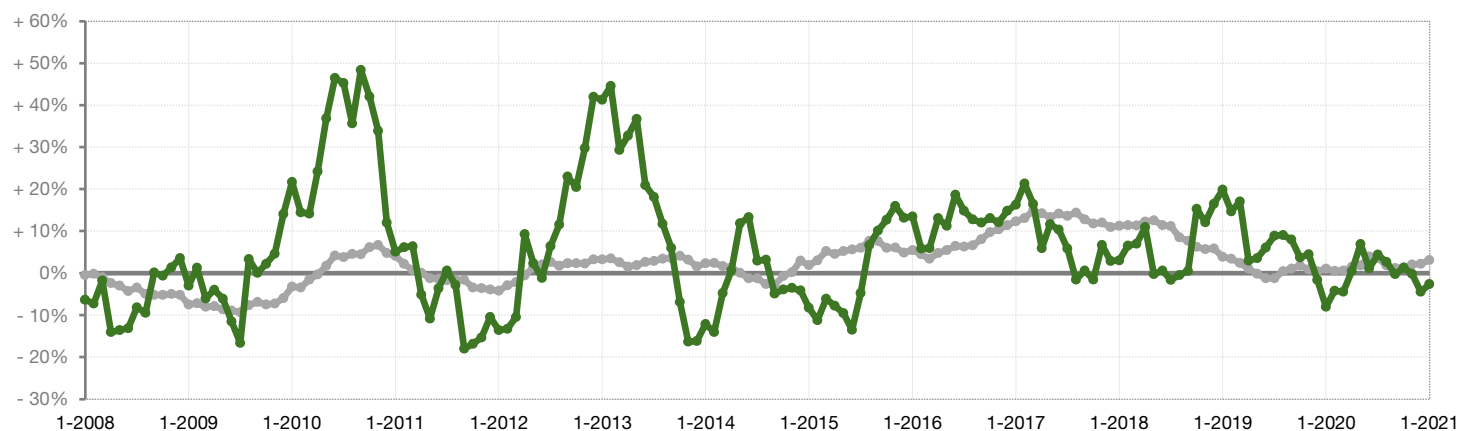
Year to Date

■ Thru 1-2020
■ Thru 1-2021



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.