

# Local Market Update through January 2021

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 24.7%**

**+ 32.5%**

**- 1.0%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

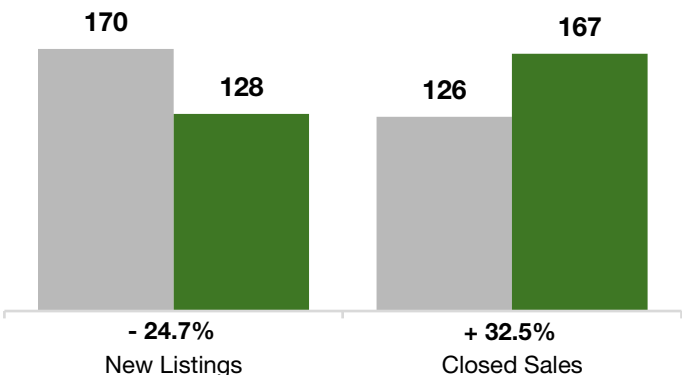
### Last 3 Months

### Year to Date

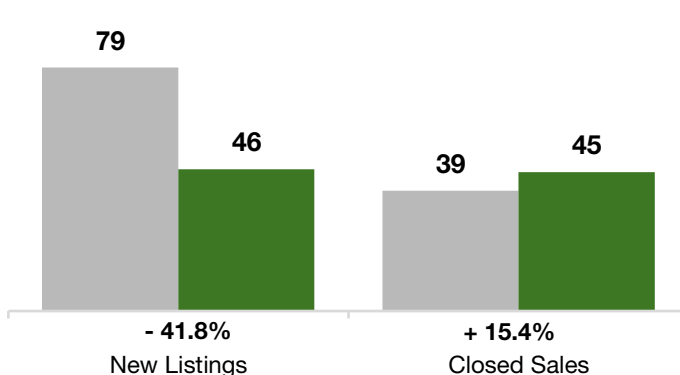
	Thru 1-2020	Thru 1-2021	+ / -	Thru 1-2020	Thru 1-2021	+ / -
New Listings	170	128	- 24.7%	79	46	- 41.8%
Pending Sales	93	158	+ 69.9%	27	51	+ 88.9%
Closed Sales	126	167	+ 32.5%	39	45	+ 15.4%
Lowest Sale Price*	\$226,500	<b>\$258,000</b>	+ 13.9%	\$260,000	<b>\$275,000</b>	+ 5.8%
Median Sales Price*	\$544,500	<b>\$539,000</b>	- 1.0%	\$465,000	<b>\$535,000</b>	+ 15.1%
Highest Sale Price*	\$888,000	<b>\$925,000</b>	+ 4.2%	\$888,000	<b>\$900,000</b>	+ 1.4%
Percent of Original List Price Received*	93.3%	<b>95.0%</b>	+ 1.7%	94.0%	<b>96.0%</b>	+ 2.1%
Inventory of Homes for Sale	252	165	- 34.7%	--	--	--
Months Supply of Inventory	6.4	3.6	- 43.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

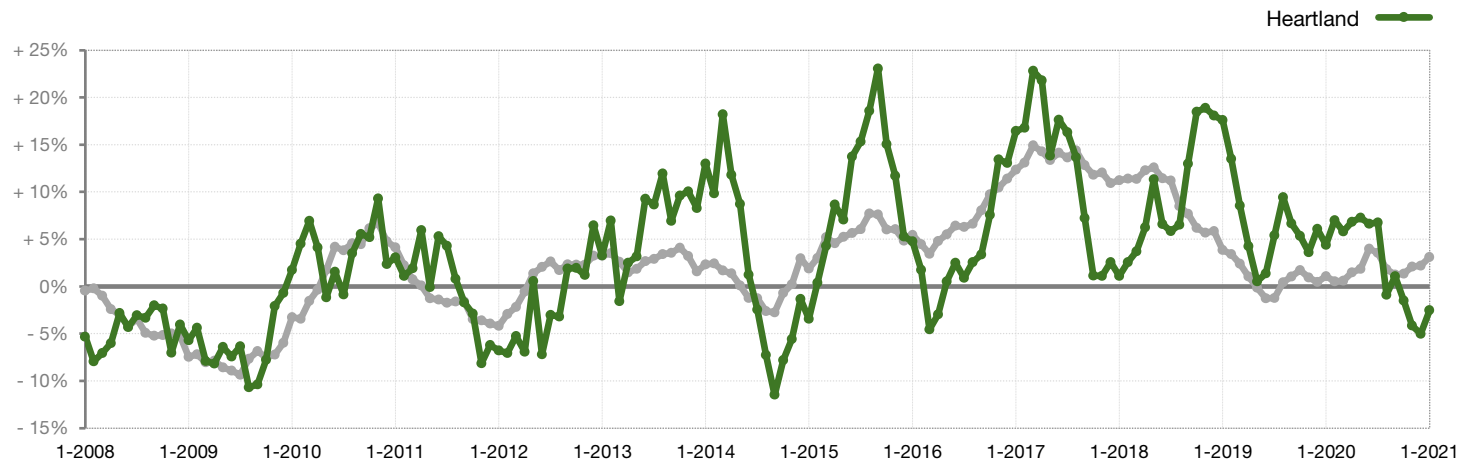
### Last 3 Months



### Year to Date



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.