

Local Market Update through December 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 10.6%

Year-Over-Year Change in
New Listings

+ 35.7%

Year-Over-Year Change in
Closed Sales

+ 7.4%

One-Year Change in
Median Sales Price*

Last 3 Months

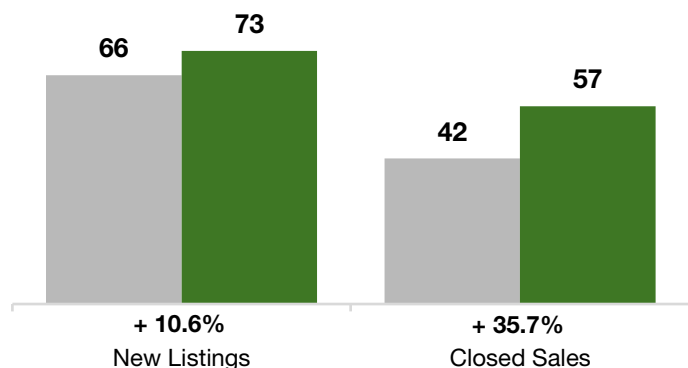
Year to Date

| | Thru 12-2019 | Thru 12-2020 | + / - | Thru 12-2019 | Thru 12-2020 | + / - |
|--|--------------|--------------------|---------|--------------|--------------------|---------|
| New Listings | 66 | 73 | + 10.6% | 319 | 293 | - 8.2% |
| Pending Sales | 42 | 63 | + 50.0% | 166 | 192 | + 15.7% |
| Closed Sales | 42 | 57 | + 35.7% | 160 | 156 | - 2.5% |
| Lowest Sale Price* | \$325,000 | \$387,500 | + 19.2% | \$254,000 | \$260,000 | + 2.4% |
| Median Sales Price* | \$721,500 | \$775,000 | + 7.4% | \$750,000 | \$740,000 | - 1.3% |
| Highest Sale Price* | \$3,800,000 | \$6,000,000 | + 57.9% | \$4,500,000 | \$6,000,000 | + 33.3% |
| Percent of Original List Price Received* | 91.2% | 93.3% | + 2.3% | 92.2% | 92.6% | + 0.4% |
| Inventory of Homes for Sale | 140 | 112 | - 19.8% | -- | -- | -- |
| Months Supply of Inventory | 10.2 | 7.3 | - 28.8% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 12-2019
■ Thru 12-2020



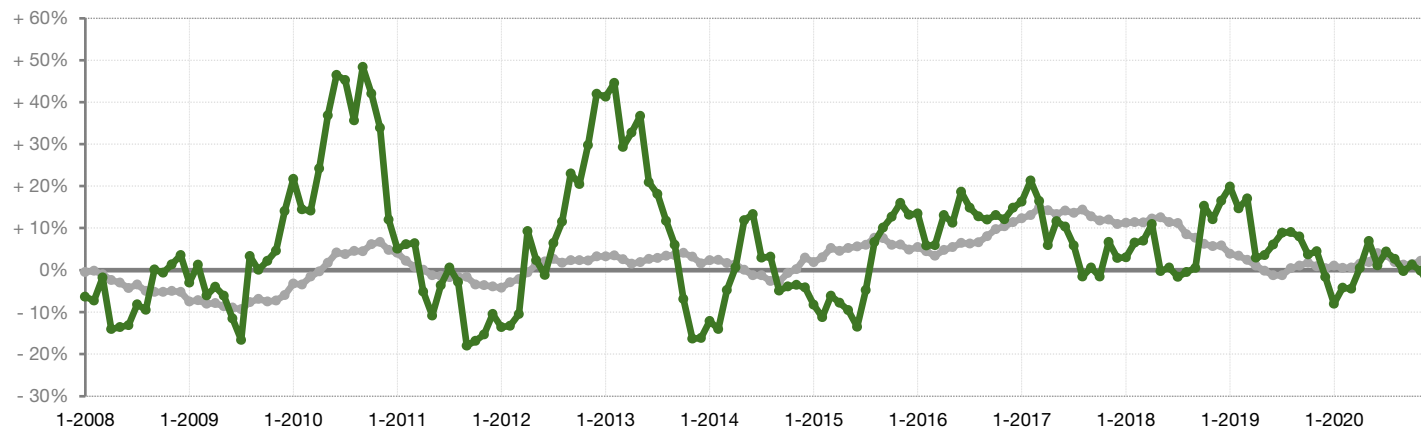
Year to Date

■ Thru 12-2019
■ Thru 12-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021 ShowingTime.