

# Local Market Update through December 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 3.1%**

**+ 50.8%**

**- 7.1%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

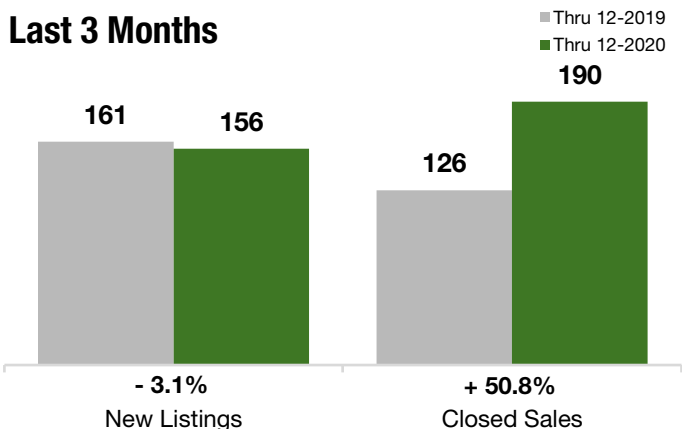
### Last 3 Months

### Year to Date

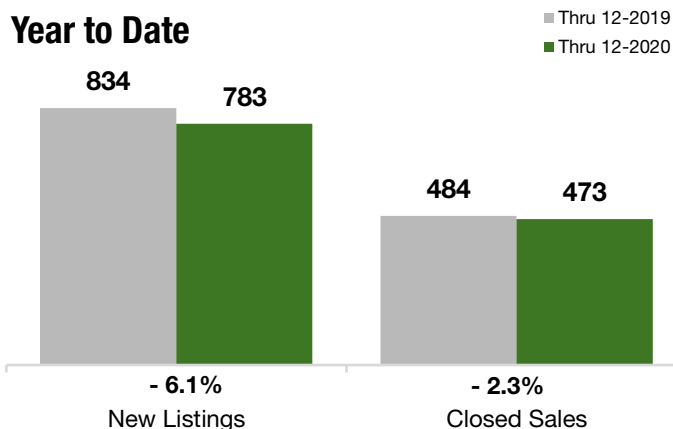
	Thru 12-2019	Thru 12-2020	+ / -	Thru 12-2019	Thru 12-2020	+ / -
New Listings	161	<b>156</b>	- 3.1%	834	<b>783</b>	- 6.1%
Pending Sales	107	<b>167</b>	+ 56.1%	485	<b>550</b>	+ 13.4%
Closed Sales	126	<b>190</b>	+ 50.8%	484	<b>473</b>	- 2.3%
Lowest Sale Price*	\$226,500	<b>\$188,000</b>	- 17.0%	\$150,000	<b>\$170,000</b>	+ 13.3%
Median Sales Price*	\$571,500	<b>\$531,000</b>	- 7.1%	\$532,500	<b>\$525,000</b>	- 1.4%
Highest Sale Price*	\$905,000	<b>\$975,000</b>	+ 7.7%	\$1,050,000	<b>\$1,280,000</b>	+ 21.9%
Percent of Original List Price Received*	93.4%	<b>94.7%</b>	+ 1.4%	94.9%	<b>94.3%</b>	- 0.6%
Inventory of Homes for Sale	256	<b>199</b>	- 22.4%	--	--	--
Months Supply of Inventory	6.4	<b>4.5</b>	- 29.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

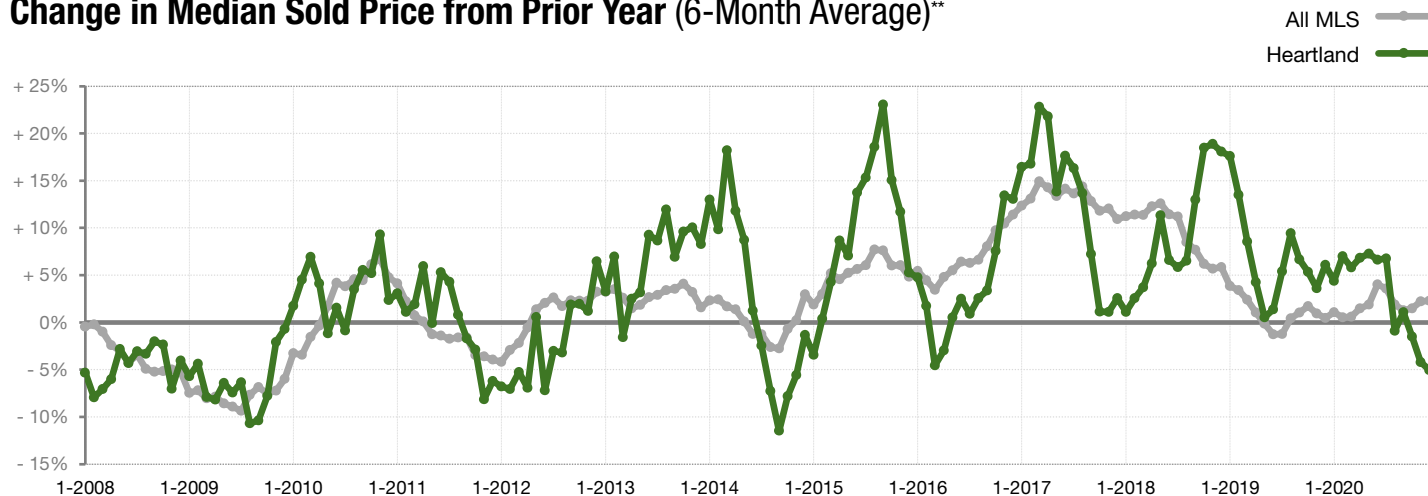
### Last 3 Months



### Year to Date



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2021. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2021 ShowingTime.