

Local Market Update through September 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 14.1%

0.0%

- 2.2%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

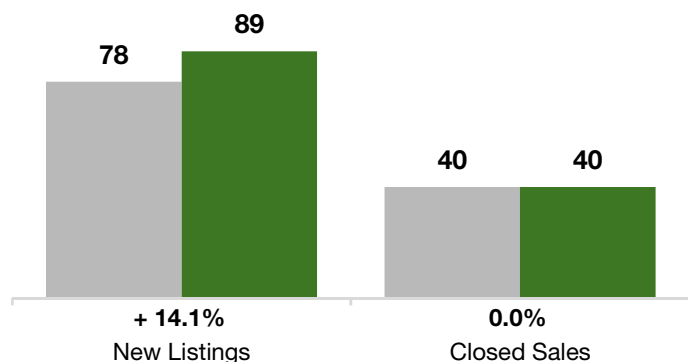
Year to Date

	Thru 9-2019	Thru 9-2020	+ / -	Thru 9-2019	Thru 9-2020	+ / -
New Listings	78	89	+ 14.1%	253	218	- 13.8%
Pending Sales	32	72	+ 125.0%	124	132	+ 6.5%
Closed Sales	40	40	0.0%	118	99	- 16.1%
Lowest Sale Price*	\$333,000	\$260,000	- 21.9%	\$254,000	\$260,000	+ 2.4%
Median Sales Price*	\$757,500	\$741,000	- 2.2%	\$755,000	\$726,500	- 3.8%
Highest Sale Price*	\$1,912,500	\$2,500,000	+ 30.7%	\$4,500,000	\$3,450,000	- 23.3%
Percent of Original List Price Received*	92.8%	92.6%	- 0.2%	92.6%	92.1%	- 0.5%
Inventory of Homes for Sale	152	119	- 21.5%	--	--	--
Months Supply of Inventory	11.5	8.9	- 22.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

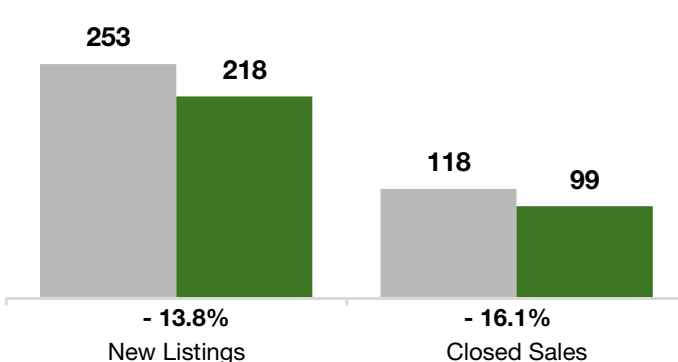
Last 3 Months

■ Thru 9-2019
■ Thru 9-2020



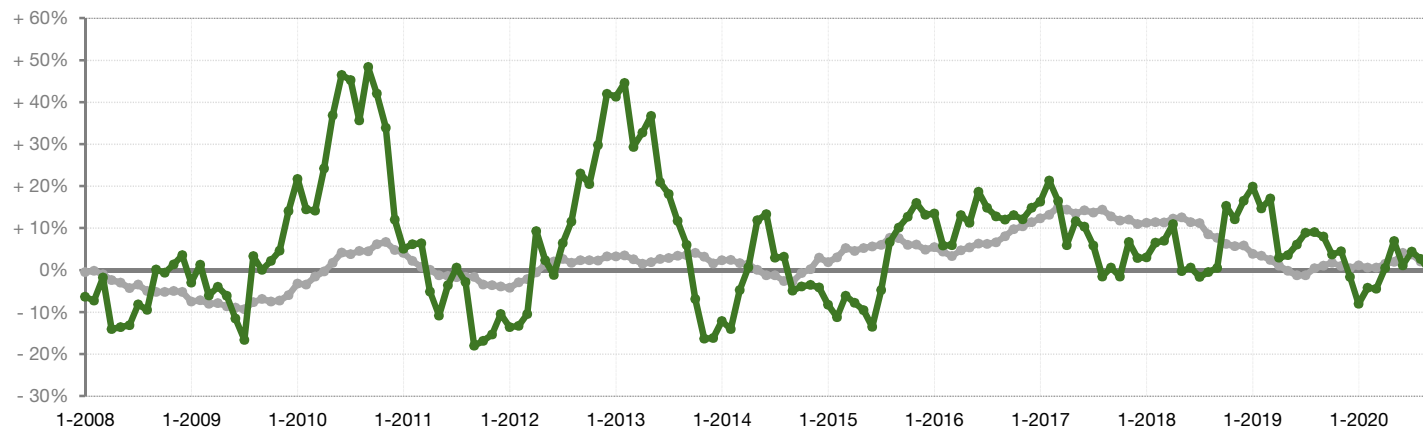
Year to Date

■ Thru 9-2019
■ Thru 9-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.