

Local Market Update through August 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 23.8%

- 26.1%

- 9.6%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

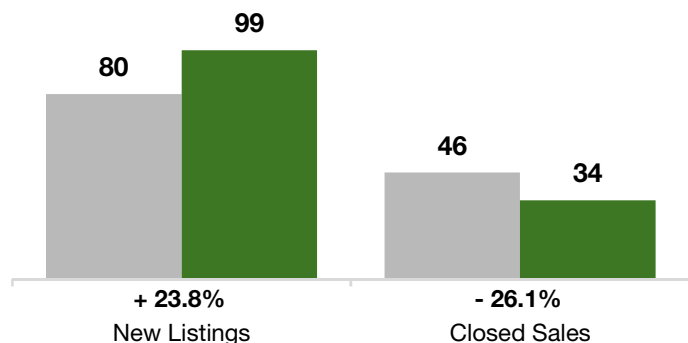
Year to Date

	Thru 8-2019	Thru 8-2020	+ / -	Thru 8-2019	Thru 8-2020	+ / -
New Listings	80	99	+ 23.8%	228	195	- 14.5%
Pending Sales	34	60	+ 76.5%	113	104	- 8.0%
Closed Sales	46	34	- 26.1%	106	83	- 21.7%
Lowest Sale Price*	\$254,000	\$260,000	+ 2.4%	\$254,000	\$260,000	+ 2.4%
Median Sales Price*	\$780,000	\$705,000	- 9.6%	\$755,000	\$720,000	- 4.6%
Highest Sale Price*	\$1,912,500	\$2,500,000	+ 30.7%	\$4,500,000	\$3,450,000	- 23.3%
Percent of Original List Price Received*	92.7%	92.4%	- 0.3%	92.5%	92.0%	- 0.6%
Inventory of Homes for Sale	150	121	- 19.4%	--	--	--
Months Supply of Inventory	11.0	9.9	- 10.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 8-2019
■ Thru 8-2020



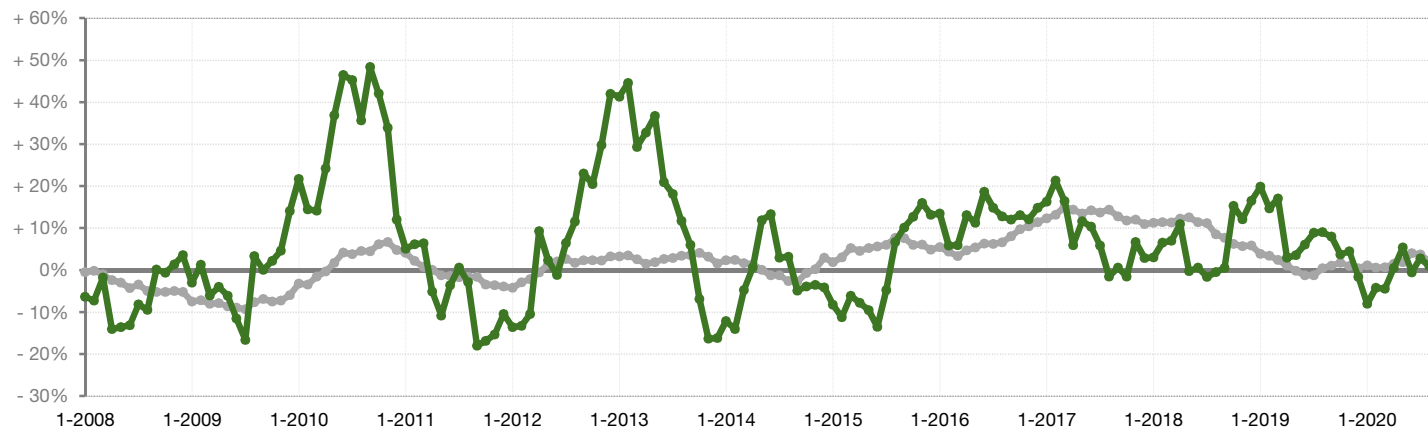
Year to Date

■ Thru 8-2019
■ Thru 8-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.