

Local Market Update through June 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 54.4%

Year-Over-Year Change in New Listings

- 39.1%

Year-Over-Year Change in Closed Sales

+ 11.7%

One-Year Change in Median Sales Price*

Last 3 Months

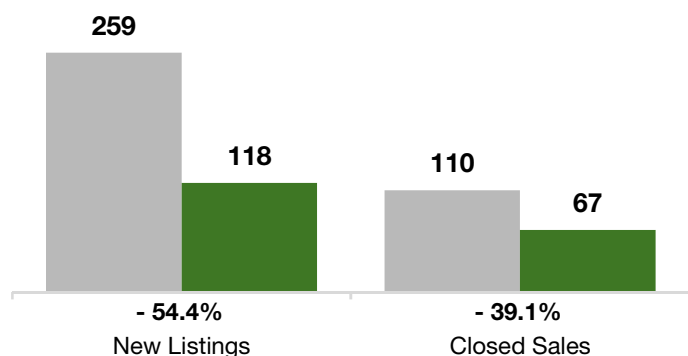
Year to Date

	Thru 6-2019	Thru 6-2020	+ / -	Thru 6-2019	Thru 6-2020	+ / -
New Listings	259	118	- 54.4%	472	325	- 31.1%
Pending Sales	139	55	- 60.4%	260	167	- 35.8%
Closed Sales	110	67	- 39.1%	218	166	- 23.9%
Lowest Sale Price*	\$150,000	\$255,000	+ 70.0%	\$150,000	\$240,000	+ 60.0%
Median Sales Price*	\$515,000	\$575,000	+ 11.7%	\$508,500	\$525,000	+ 3.2%
Highest Sale Price*	\$1,050,000	\$1,280,000	+ 21.9%	\$1,050,000	\$1,280,000	+ 21.9%
Percent of Original List Price Received*	94.6%	94.1%	- 0.5%	94.7%	93.7%	- 1.0%
Inventory of Homes for Sale	266	221	- 17.0%	--	--	--
Months Supply of Inventory	6.0	6.3	+ 5.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

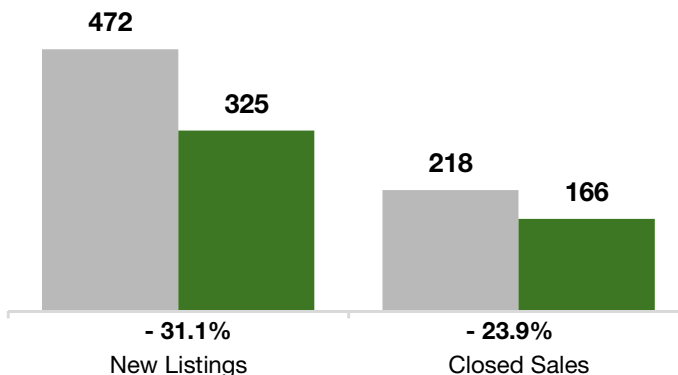
Last 3 Months

■ Thru 6-2019
■ Thru 6-2020



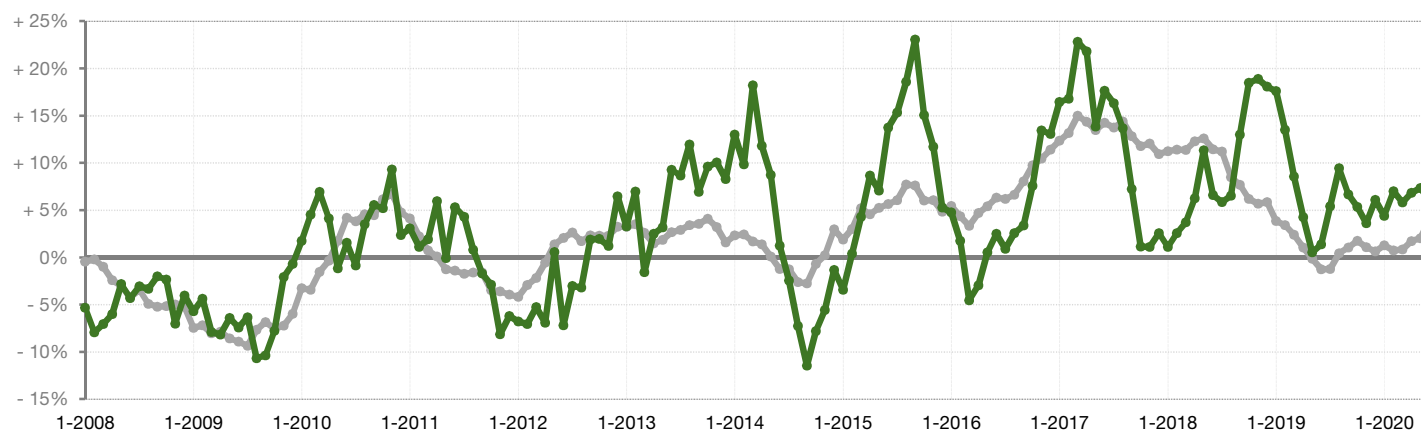
Year to Date

■ Thru 6-2019
■ Thru 6-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.