

Local Market Update through May 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 58.3%

- 37.8%

- 4.8%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

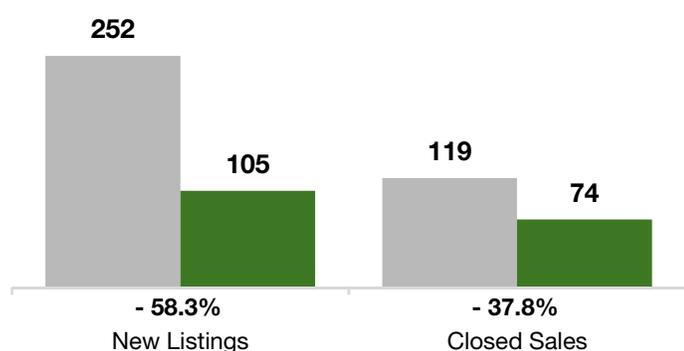
Year to Date

	Thru 5-2019	Thru 5-2020	+ / -	Thru 5-2019	Thru 5-2020	+ / -
New Listings	252	105	- 58.3%	398	265	- 33.4%
Pending Sales	137	67	- 51.1%	210	143	- 31.9%
Closed Sales	119	74	- 37.8%	184	142	- 22.8%
Lowest Sale Price*	\$205,000	\$250,000	+ 22.0%	\$205,000	\$240,000	+ 17.1%
Median Sales Price*	\$545,000	\$519,000	- 4.8%	\$510,000	\$500,000	- 2.0%
Highest Sale Price*	\$1,050,000	\$1,280,000	+ 21.9%	\$1,050,000	\$1,280,000	+ 21.9%
Percent of Original List Price Received*	94.8%	93.9%	- 1.0%	94.9%	93.7%	- 1.2%
Inventory of Homes for Sale	251	222	- 11.8%	--	--	--
Months Supply of Inventory	5.5	5.9	+ 7.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

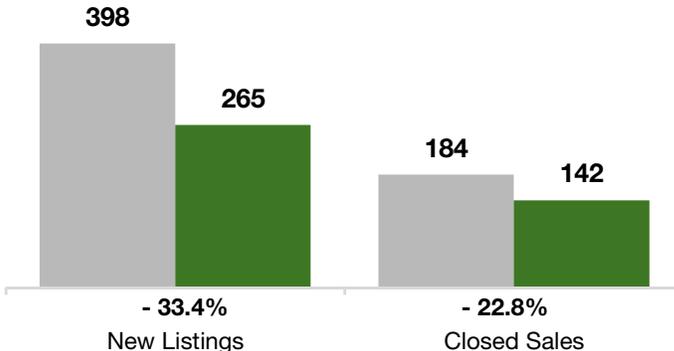
Last 3 Months

■ Thru 5-2019
■ Thru 5-2020



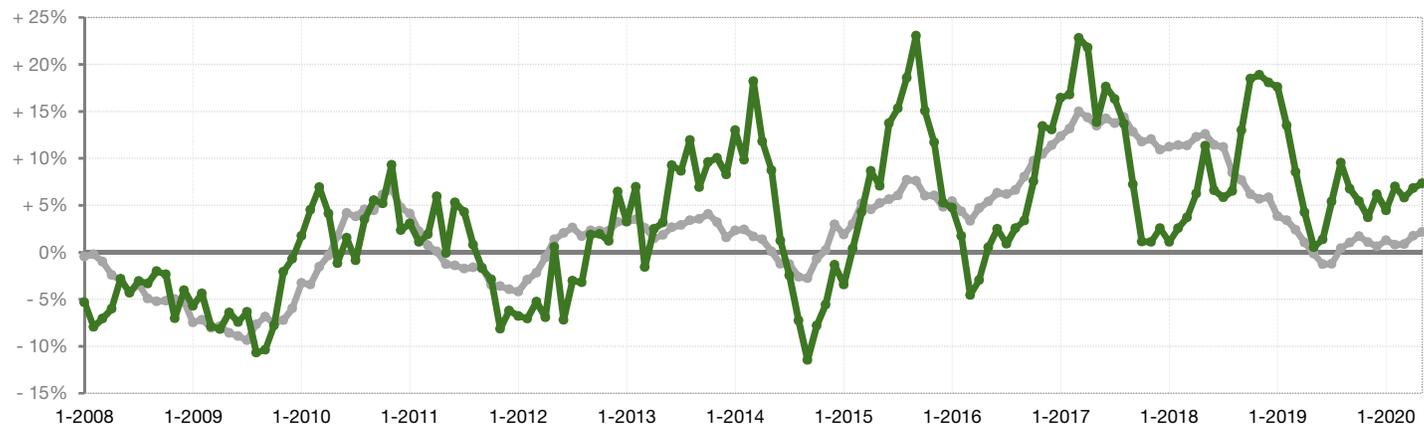
Year to Date

■ Thru 5-2019
■ Thru 5-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.