

Local Market Update through April 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 32.9%

Year-Over-Year Change in New Listings

- 24.5%

Year-Over-Year Change in Closed Sales

- 1.0%

One-Year Change in Median Sales Price*

Last 3 Months

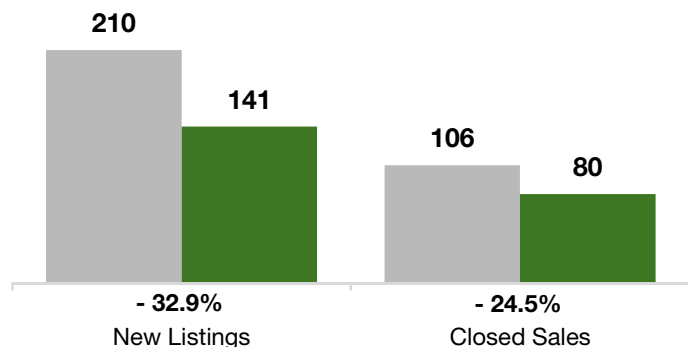
Year to Date

	Thru 4-2019	Thru 4-2020	+ / -	Thru 4-2019	Thru 4-2020	+ / -
New Listings	210	141	- 32.9%	290	220	- 24.1%
Pending Sales	117	105	- 10.3%	161	136	- 15.5%
Closed Sales	106	80	- 24.5%	143	119	- 16.8%
Lowest Sale Price*	\$205,000	\$240,000	+ 17.1%	\$205,000	\$240,000	+ 17.1%
Median Sales Price*	\$510,000	\$505,000	- 1.0%	\$505,000	\$500,000	- 1.0%
Highest Sale Price*	\$1,050,000	\$910,000	- 13.3%	\$1,050,000	\$910,000	- 13.3%
Percent of Original List Price Received*	94.7%	93.3%	- 1.5%	94.7%	93.5%	- 1.3%
Inventory of Homes for Sale	235	223	- 5.1%	--	--	--
Months Supply of Inventory	5.0	5.5	+ 10.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

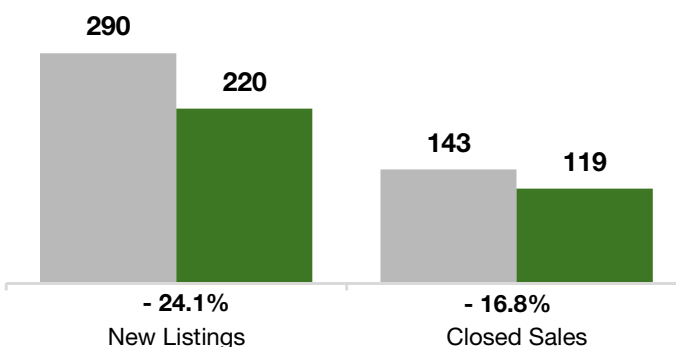
Last 3 Months

■ Thru 4-2019
■ Thru 4-2020



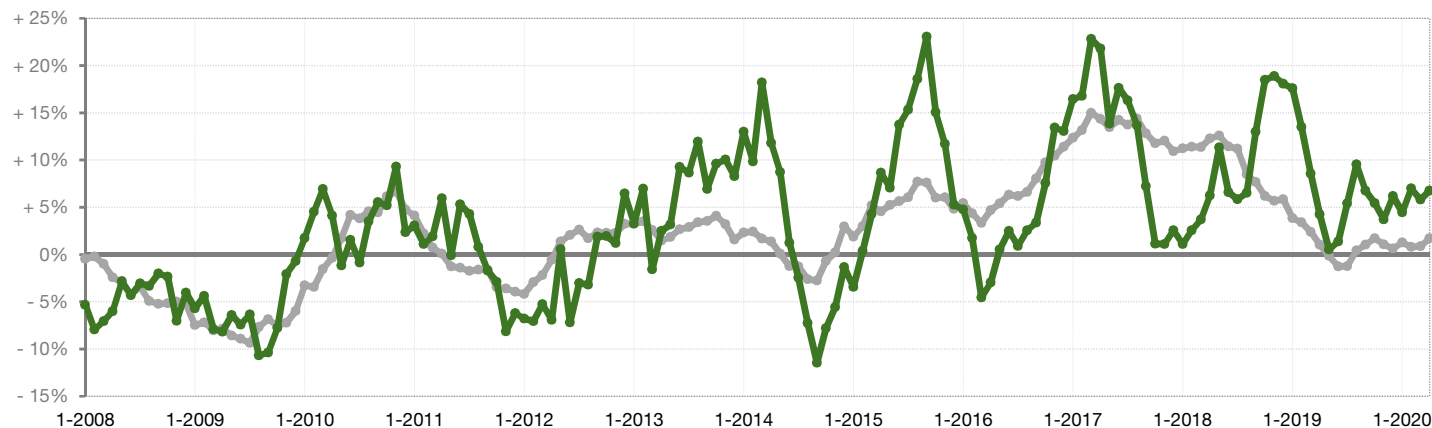
Year to Date

■ Thru 4-2019
■ Thru 4-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.