

# Local Market Update through March 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 7.5%**

**+ 2.9%**

**- 6.4%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 3-2019	Thru 3-2020	+ / -	Thru 3-2019	Thru 3-2020	+ / -
New Listings	80	74	- 7.5%	80	74	- 7.5%
Pending Sales	47	43	- 8.5%	47	43	- 8.5%
Closed Sales	35	36	+ 2.9%	35	36	+ 2.9%
Lowest Sale Price*	\$299,000	<b>\$380,000</b>	+ 27.1%	\$299,000	<b>\$380,000</b>	+ 27.1%
Median Sales Price*	\$740,000	<b>\$692,500</b>	- 6.4%	\$740,000	<b>\$692,500</b>	- 6.4%
Highest Sale Price*	\$2,425,000	<b>\$2,000,000</b>	- 17.5%	\$2,425,000	<b>\$2,000,000</b>	- 17.5%
Percent of Original List Price Received*	91.6%	<b>91.3%</b>	- 0.3%	91.6%	<b>91.3%</b>	- 0.3%
Inventory of Homes for Sale	123	110	- 10.1%	--	--	--
Months Supply of Inventory	8.9	8.1	- 9.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

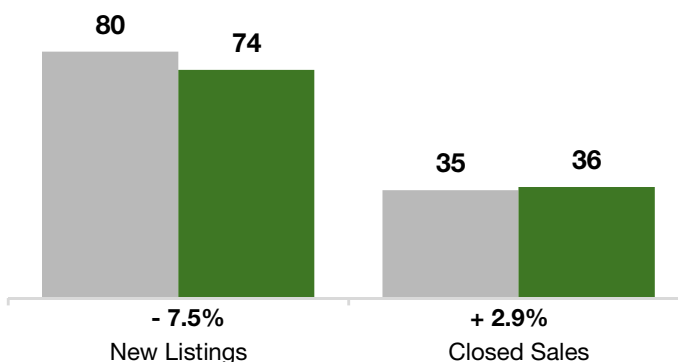
### Last 3 Months

■ Thru 3-2019  
■ Thru 3-2020



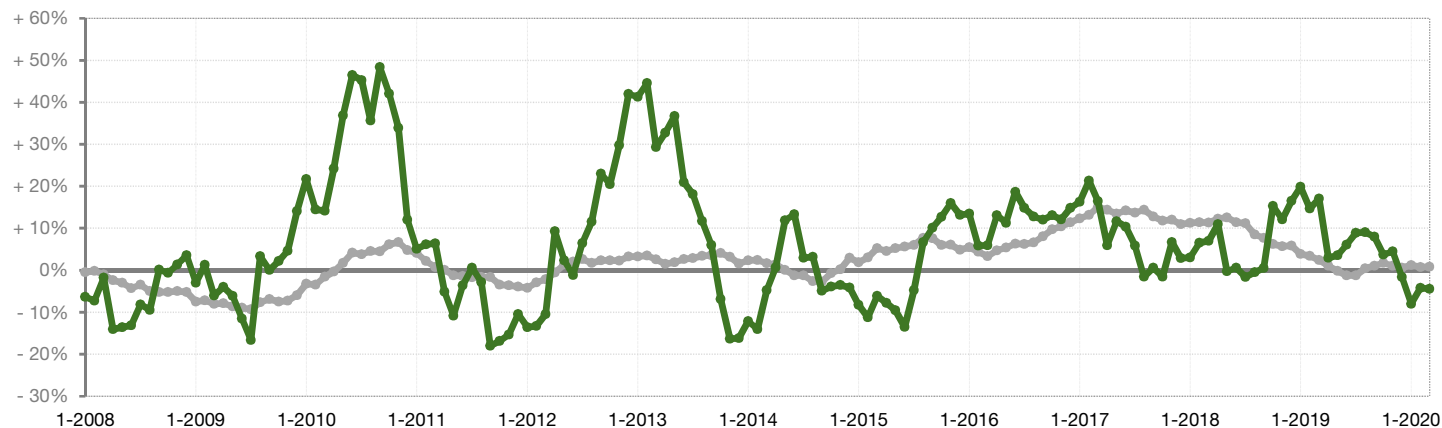
### Year to Date

■ Thru 3-2019  
■ Thru 3-2020



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.