

Local Market Update through March 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 26.3%

Year-Over-Year Change in New Listings

- 1.2%

Year-Over-Year Change in Closed Sales

+ 0.1%

One-Year Change in Median Sales Price*

Last 3 Months

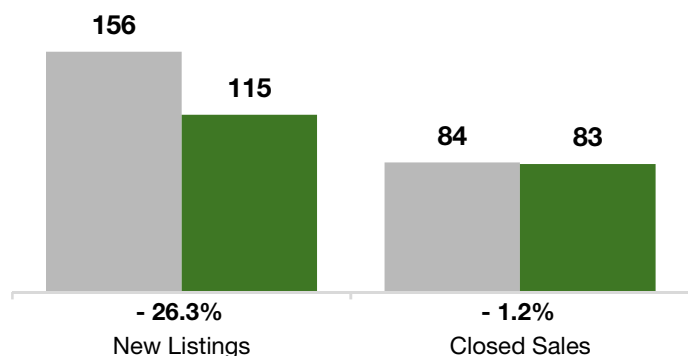
Year to Date

	Thru 3-2019	Thru 3-2020	+ / -	Thru 3-2019	Thru 3-2020	+ / -
New Listings	156	115	- 26.3%	156	115	- 26.3%
Pending Sales	98	72	- 26.5%	98	72	- 26.5%
Closed Sales	84	83	- 1.2%	84	83	- 1.2%
Lowest Sale Price*	\$120,000	\$170,000	+ 41.7%	\$120,000	\$170,000	+ 41.7%
Median Sales Price*	\$567,500	\$568,000	+ 0.1%	\$567,500	\$568,000	+ 0.1%
Highest Sale Price*	\$1,440,000	\$2,000,000	+ 38.9%	\$1,440,000	\$2,000,000	+ 38.9%
Percent of Original List Price Received*	93.4%	94.0%	+ 0.6%	93.4%	94.0%	+ 0.6%
Inventory of Homes for Sale	183	167	- 8.9%	--	--	--
Months Supply of Inventory	6.4	5.8	- 10.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

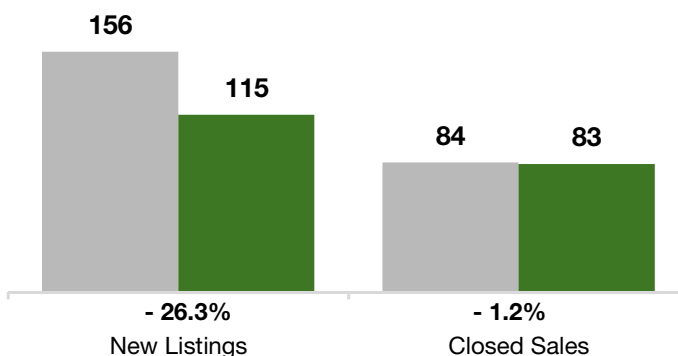
Last 3 Months

■ Thru 3-2019
■ Thru 3-2020



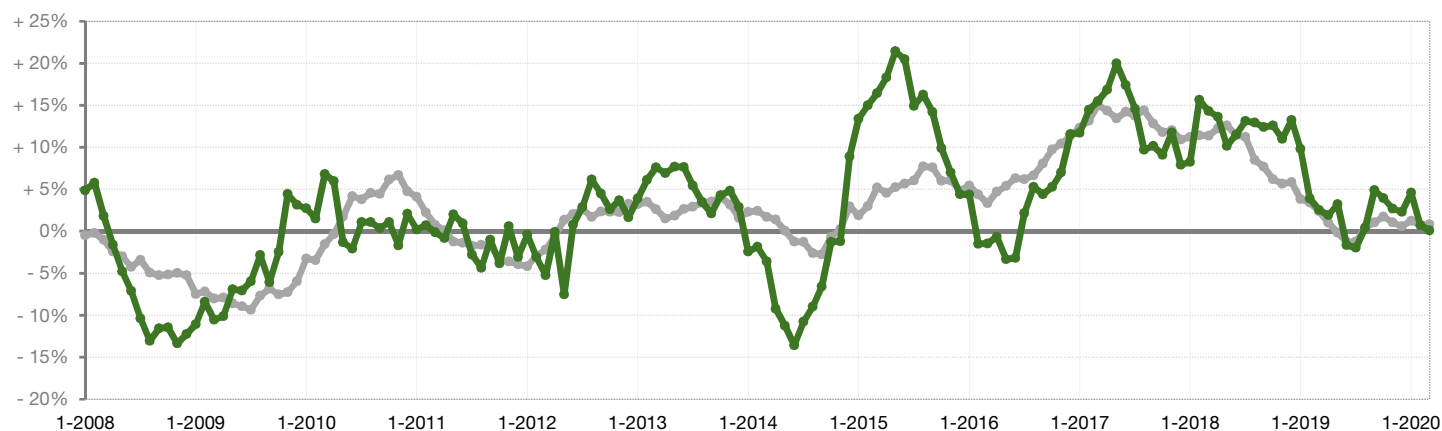
Year to Date

■ Thru 3-2019
■ Thru 3-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— East Shore



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.