

Local Market Update through January 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 6.3%

- 12.5%

- 14.1%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

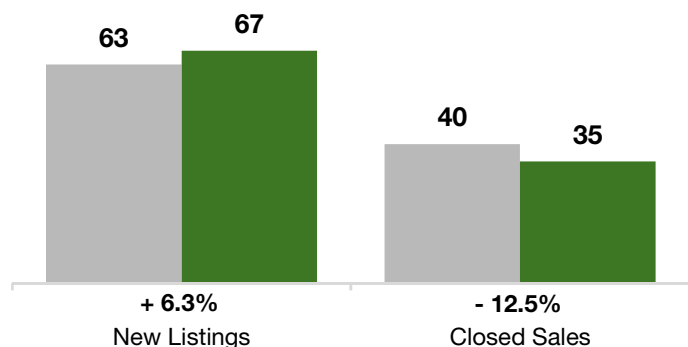
Year to Date

	Thru 1-2019	Thru 1-2020	+ / -	Thru 1-2019	Thru 1-2020	+ / -
New Listings	63	67	+ 6.3%	23	34	+ 47.8%
Pending Sales	34	35	+ 2.9%	14	12	- 14.3%
Closed Sales	40	35	- 12.5%	9	12	+ 33.3%
Lowest Sale Price*	\$360,000	\$325,000	- 9.7%	\$410,000	\$425,000	+ 3.7%
Median Sales Price*	\$815,000	\$700,000	- 14.1%	\$850,000	\$714,444	- 15.9%
Highest Sale Price*	\$2,750,000	\$2,000,000	- 27.3%	\$2,425,000	\$2,000,000	- 17.5%
Percent of Original List Price Received*	90.2%	90.7%	+ 0.5%	93.2%	92.0%	- 1.3%
Inventory of Homes for Sale	130	125	- 3.8%	--	--	--
Months Supply of Inventory	9.9	9.1	- 7.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

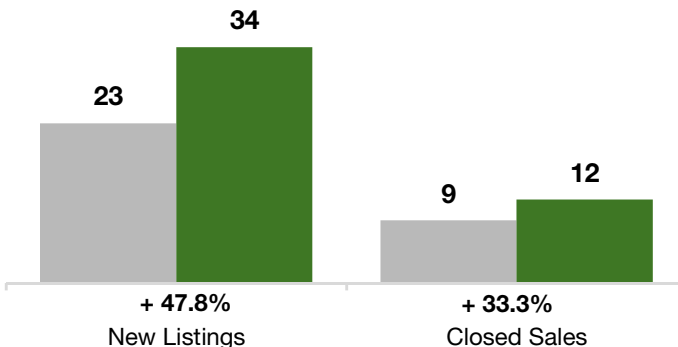
Last 3 Months

■ Thru 1-2019
■ Thru 1-2020



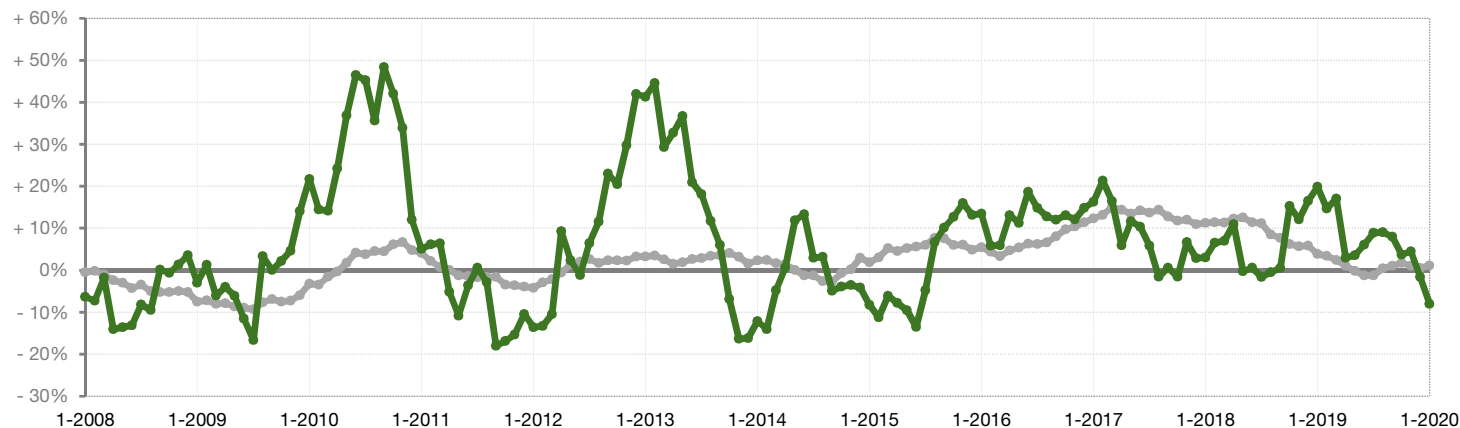
Year to Date

■ Thru 1-2019
■ Thru 1-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.