

Local Market Update through January 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 13.8%

+ 8.5%

+ 5.2%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

| | Thru 1-2019 | Thru 1-2020 | + / - | Thru 1-2019 | Thru 1-2020 | + / - |
|--|-------------|-------------|---------|-------------|-------------|----------|
| New Listings | 167 | 144 | - 13.8% | 70 | 53 | - 24.3% |
| Pending Sales | 103 | 116 | + 12.6% | 34 | 39 | + 14.7% |
| Closed Sales | 118 | 128 | + 8.5% | 37 | 29 | - 21.6% |
| Lowest Sale Price* | \$85,000 | \$100,000 | + 17.6% | \$85,000 | \$220,000 | + 158.8% |
| Median Sales Price* | \$420,000 | \$442,000 | + 5.2% | \$417,500 | \$454,900 | + 9.0% |
| Highest Sale Price* | \$870,000 | \$805,000 | - 7.5% | \$870,000 | \$680,000 | - 21.8% |
| Percent of Original List Price Received* | 95.8% | 93.7% | - 2.1% | 94.2% | 93.6% | - 0.6% |
| Inventory of Homes for Sale | 277 | 229 | - 17.1% | -- | -- | -- |
| Months Supply of Inventory | 5.8 | 5.3 | - 9.2% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

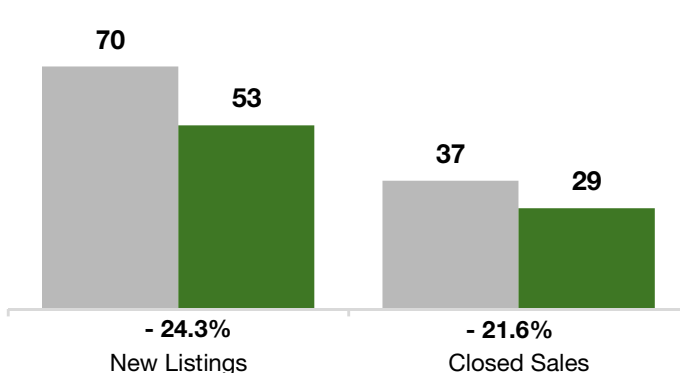
Last 3 Months

■ Thru 1-2019
■ Thru 1-2020

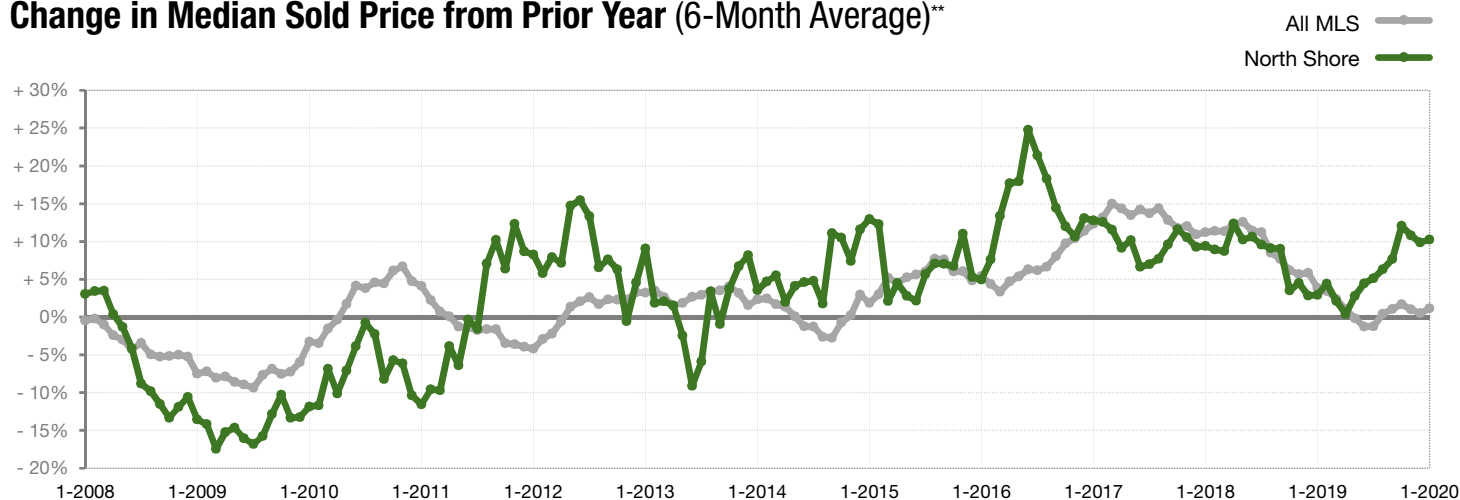


Year to Date

■ Thru 1-2019
■ Thru 1-2020



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.