

Local Market Update through January 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 20.0%

+ 10.3%

- 3.8%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

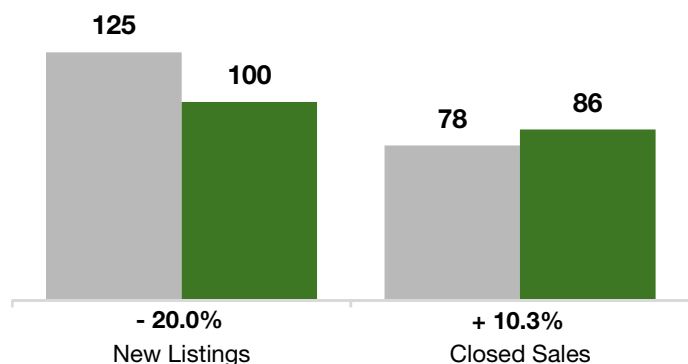
Year to Date

	Thru 1-2019	Thru 1-2020	+ / -	Thru 1-2019	Thru 1-2020	+ / -
New Listings	125	100	- 20.0%	57	45	- 21.1%
Pending Sales	71	72	+ 1.4%	19	25	+ 31.6%
Closed Sales	78	86	+ 10.3%	21	28	+ 33.3%
Lowest Sale Price*	\$144,500	\$200,000	+ 38.4%	\$228,000	\$200,000	- 12.3%
Median Sales Price*	\$473,000	\$455,000	- 3.8%	\$550,000	\$449,000	- 18.4%
Highest Sale Price*	\$1,280,000	\$1,825,000	+ 42.6%	\$1,050,000	\$1,825,000	+ 73.8%
Percent of Original List Price Received*	93.6%	92.2%	- 1.5%	92.0%	91.2%	- 0.9%
Inventory of Homes for Sale	215	204	- 5.3%	--	--	--
Months Supply of Inventory	7.6	7.6	- 0.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

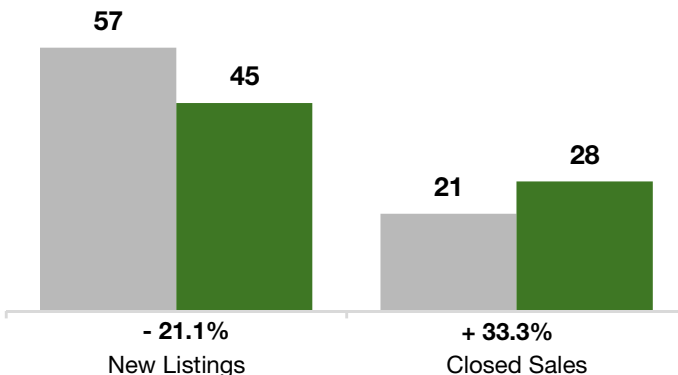
Last 3 Months

■ Thru 1-2019
■ Thru 1-2020



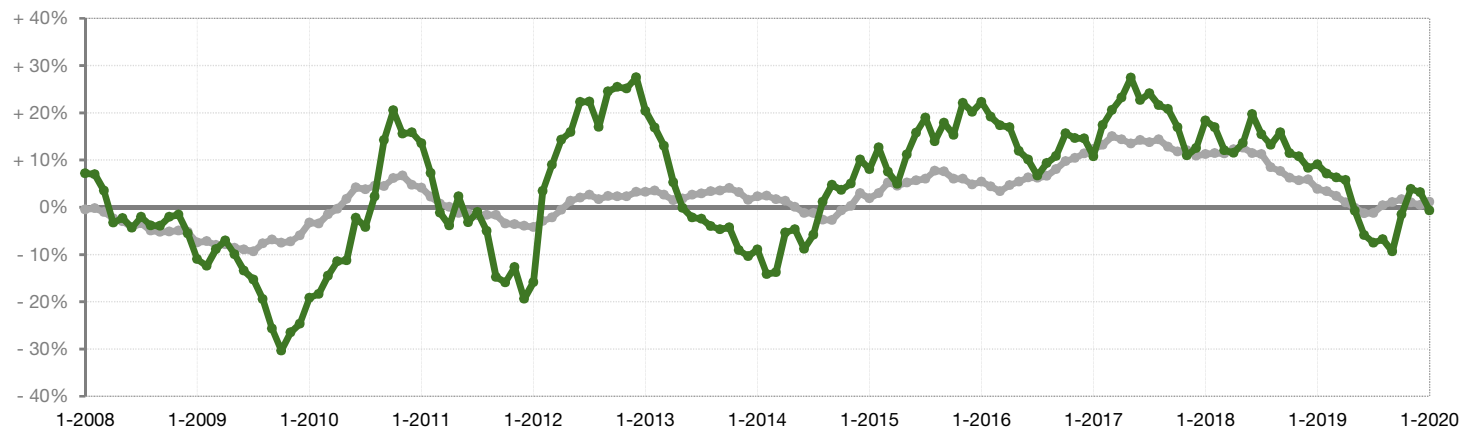
Year to Date

■ Thru 1-2019
■ Thru 1-2020



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.