

# Local Market Update through January 2020

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**- 19.1%**

**+ 7.5%**

**- 8.3%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

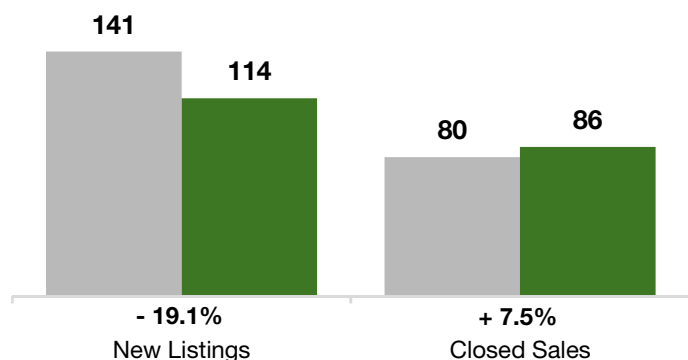
### Year to Date

	Thru 1-2019	Thru 1-2020	+ / -	Thru 1-2019	Thru 1-2020	+ / -
New Listings	141	114	- 19.1%	67	49	- 26.9%
Pending Sales	71	86	+ 21.1%	27	28	+ 3.7%
Closed Sales	80	86	+ 7.5%	29	33	+ 13.8%
Lowest Sale Price*	\$120,000	\$170,000	+ 41.7%	\$120,000	\$170,000	+ 41.7%
Median Sales Price*	\$599,950	\$549,950	- 8.3%	\$525,000	\$565,000	+ 7.6%
Highest Sale Price*	\$1,200,000	\$2,000,000	+ 66.7%	\$985,000	\$2,000,000	+ 103.0%
Percent of Original List Price Received*	93.8%	93.9%	+ 0.2%	93.4%	95.0%	+ 1.7%
Inventory of Homes for Sale	186	183	- 1.8%	--	--	--
Months Supply of Inventory	6.9	6.2	- 10.7%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

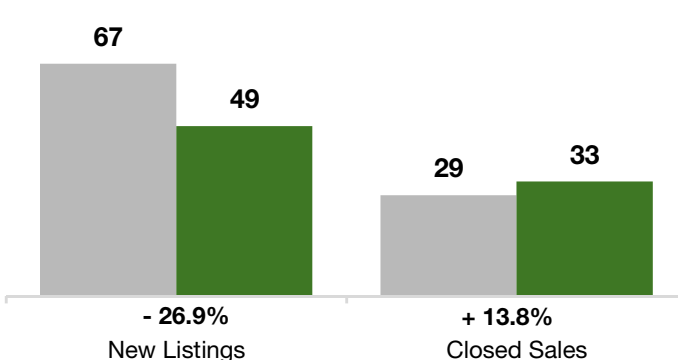
### Last 3 Months

■ Thru 1-2019  
■ Thru 1-2020



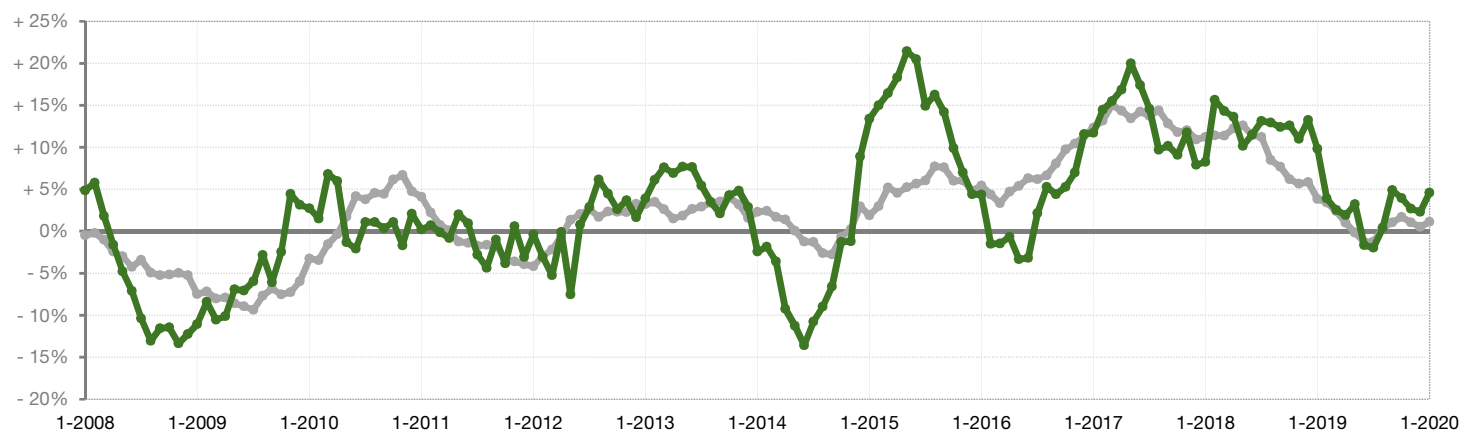
### Year to Date

■ Thru 1-2019  
■ Thru 1-2020



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
East Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.