

Local Market Update through December 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 4.5%

- 14.6%

- 11.9%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

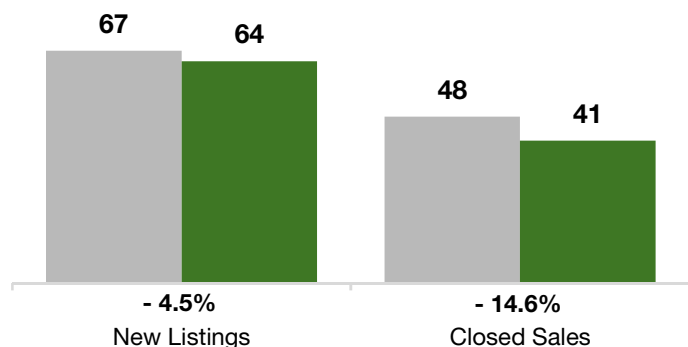
Year to Date

	Thru 12-2018	Thru 12-2019	+ / -	Thru 12-2018	Thru 12-2019	+ / -
New Listings	67	64	- 4.5%	318	317	- 0.3%
Pending Sales	35	42	+ 20.0%	157	167	+ 6.4%
Closed Sales	48	41	- 14.6%	176	159	- 9.7%
Lowest Sale Price*	\$290,000	\$325,000	+ 12.1%	\$290,000	\$254,000	- 12.4%
Median Sales Price*	\$815,000	\$718,000	- 11.9%	\$760,000	\$750,000	- 1.3%
Highest Sale Price*	\$2,750,000	\$3,800,000	+ 38.2%	\$2,750,000	\$4,500,000	+ 63.6%
Percent of Original List Price Received*	89.5%	91.2%	+ 1.9%	92.1%	92.2%	+ 0.1%
Inventory of Homes for Sale	132	128	- 2.5%	--	--	--
Months Supply of Inventory	9.8	9.4	- 4.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 12-2018
■ Thru 12-2019



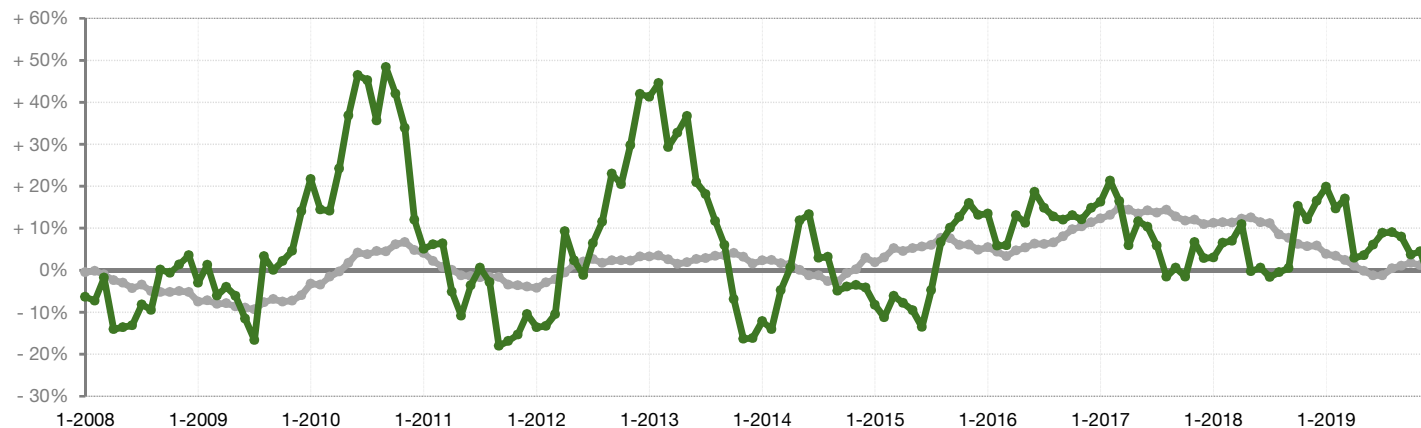
Year to Date

■ Thru 12-2018
■ Thru 12-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.