

Local Market Update through December 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 12.1%

+ 9.0%

- 8.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

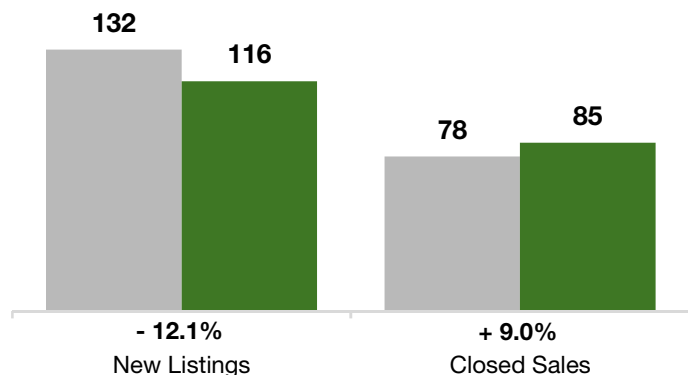
Year to Date

	Thru 12-2018	Thru 12-2019	+ / -	Thru 12-2018	Thru 12-2019	+ / -
New Listings	132	116	- 12.1%	568	593	+ 4.4%
Pending Sales	73	93	+ 27.4%	316	358	+ 13.3%
Closed Sales	78	85	+ 9.0%	353	343	- 2.8%
Lowest Sale Price*	\$190,000	\$230,000	+ 21.1%	\$110,000	\$120,000	+ 9.1%
Median Sales Price*	\$599,950	\$549,900	- 8.3%	\$570,000	\$560,000	- 1.8%
Highest Sale Price*	\$1,200,000	\$1,500,000	+ 25.0%	\$1,475,000	\$1,775,000	+ 20.3%
Percent of Original List Price Received*	94.0%	93.0%	- 1.1%	95.7%	93.4%	- 2.4%
Inventory of Homes for Sale	191	188	- 1.7%	--	--	--
Months Supply of Inventory	7.1	6.4	- 9.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 12-2018
■ Thru 12-2019



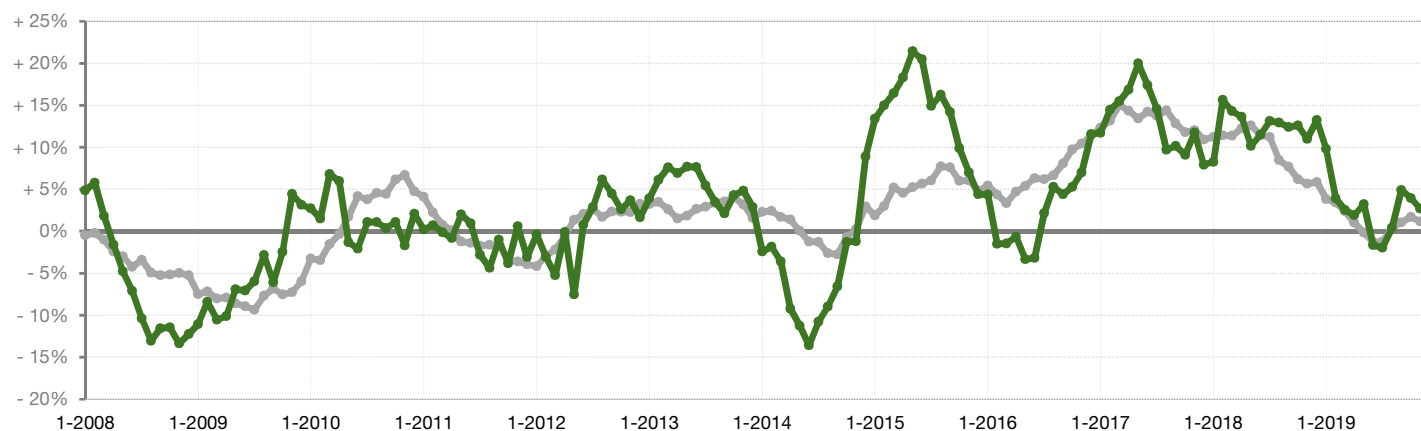
Year to Date

■ Thru 12-2018
■ Thru 12-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2020. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2020 ShowingTime.