

Local Market Update through November 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

+ 15.5%

- 7.5%

0.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

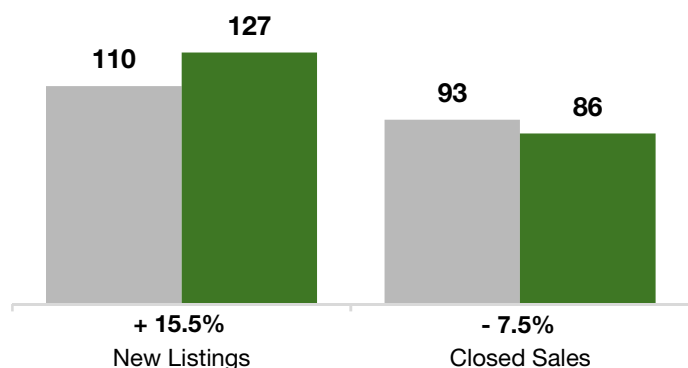
Year to Date

	Thru 11-2018	Thru 11-2019	+ / -	Thru 11-2018	Thru 11-2019	+ / -
New Listings	110	127	+ 15.5%	479	499	+ 4.2%
Pending Sales	89	78	- 12.4%	293	310	+ 5.8%
Closed Sales	93	86	- 7.5%	275	297	+ 8.0%
Lowest Sale Price*	\$115,000	\$116,500	+ 1.3%	\$115,000	\$116,500	+ 1.3%
Median Sales Price*	\$585,000	\$585,000	0.0%	\$583,500	\$580,000	- 0.6%
Highest Sale Price*	\$1,469,750	\$945,000	- 35.7%	\$1,469,750	\$1,850,000	+ 25.9%
Percent of Original List Price Received*	93.0%	93.3%	+ 0.3%	94.5%	93.4%	- 1.2%
Inventory of Homes for Sale	164	170	+ 4.1%	--	--	--
Months Supply of Inventory	6.2	6.2	- 0.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

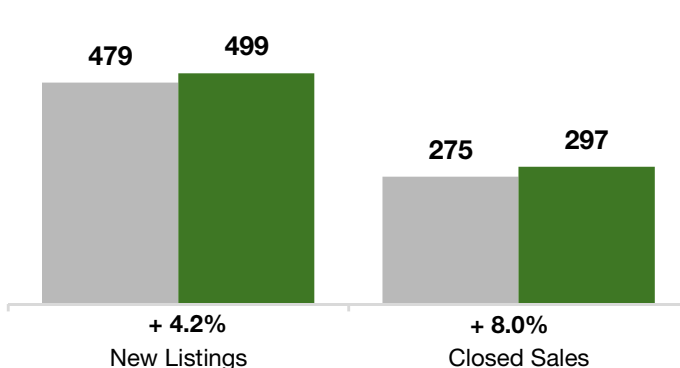
Last 3 Months

■ Thru 11-2018
■ Thru 11-2019



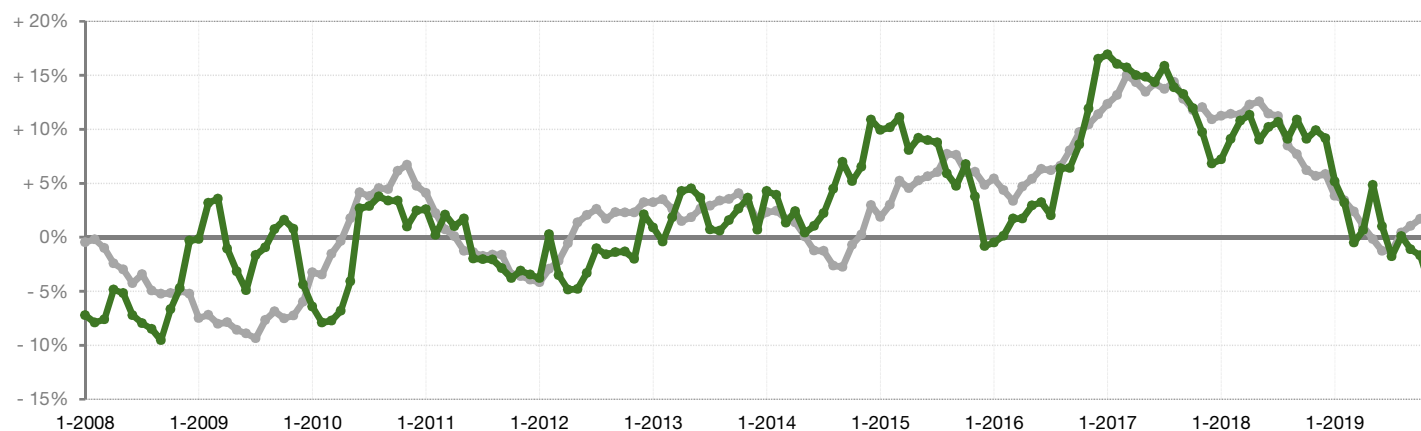
Year to Date

■ Thru 11-2018
■ Thru 11-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Lakes —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.