

Local Market Update through November 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 2.6%

- 6.8%

- 5.8%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

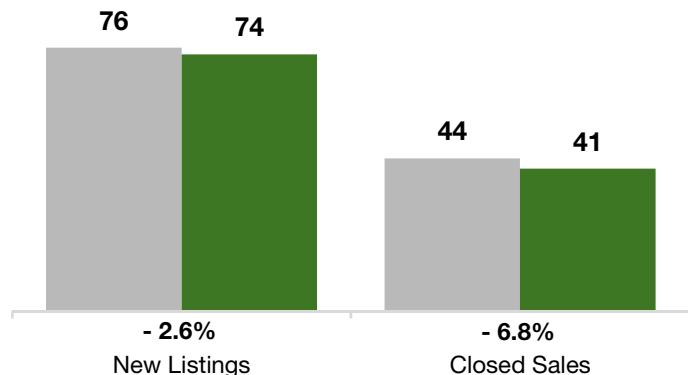
Year to Date

	Thru 11-2018	Thru 11-2019	+ / -	Thru 11-2018	Thru 11-2019	+ / -
New Listings	76	74	- 2.6%	308	301	- 2.3%
Pending Sales	35	37	+ 5.7%	146	151	+ 3.4%
Closed Sales	44	41	- 6.8%	160	147	- 8.1%
Lowest Sale Price*	\$290,000	\$355,000	+ 22.4%	\$290,000	\$254,000	- 12.4%
Median Sales Price*	\$770,000	\$725,000	- 5.8%	\$752,500	\$747,500	- 0.7%
Highest Sale Price*	\$2,060,000	\$3,800,000	+ 84.5%	\$2,200,000	\$4,500,000	+ 104.5%
Percent of Original List Price Received*	91.4%	92.9%	+ 1.6%	92.6%	92.6%	+ 0.0%
Inventory of Homes for Sale	135	139	+ 3.0%	--	--	--
Months Supply of Inventory	9.7	10.3	+ 6.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

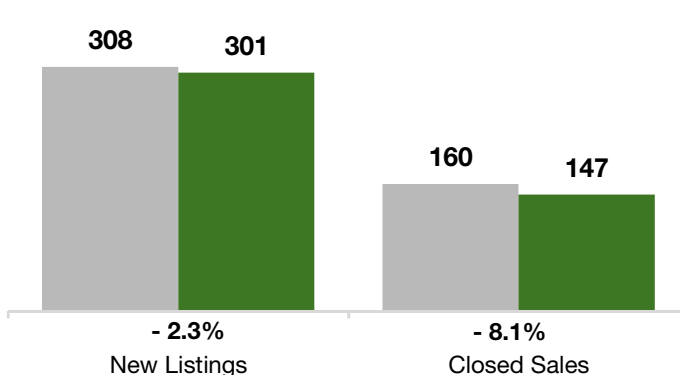
Last 3 Months

■ Thru 11-2018
■ Thru 11-2019



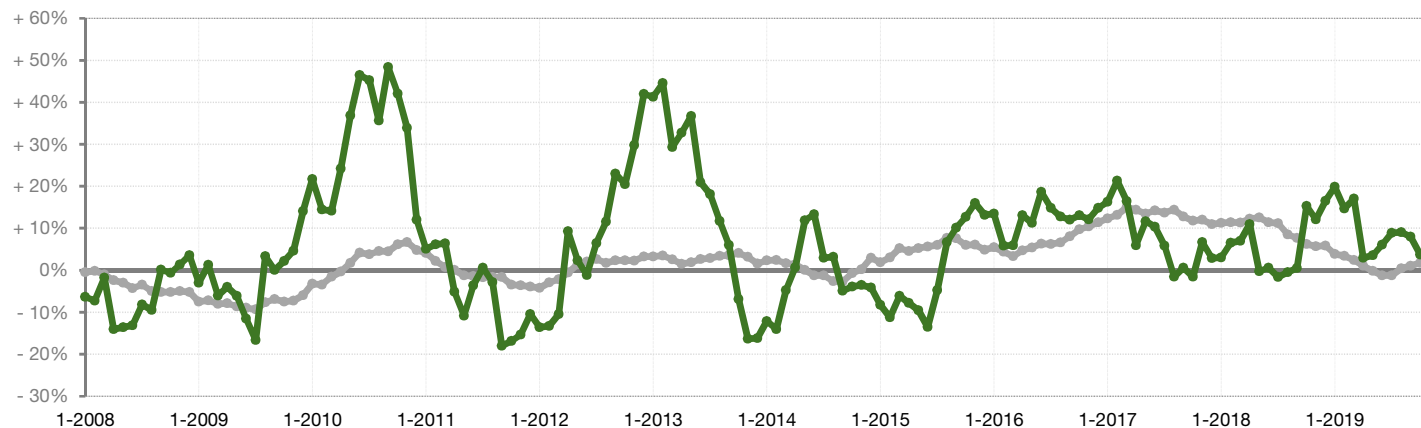
Year to Date

■ Thru 11-2018
■ Thru 11-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.