

Local Market Update through October 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 10.5%

Year-Over-Year Change in New Listings

- 12.8%

Year-Over-Year Change in Closed Sales

+ 15.2%

One-Year Change in Median Sales Price*

Last 3 Months

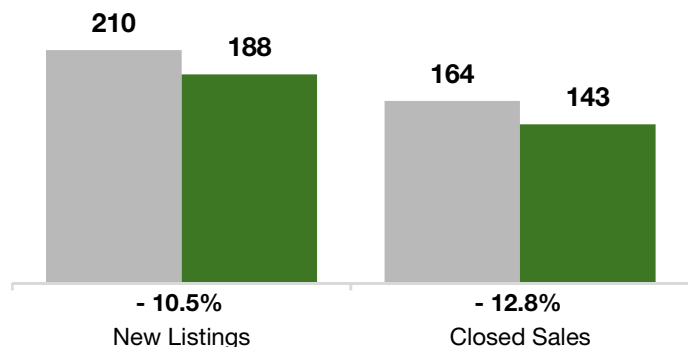
Year to Date

| | Thru 10-2018 | Thru 10-2019 | + / - | Thru 10-2018 | Thru 10-2019 | + / - |
|--|--------------|------------------|---------|--------------|------------------|---------|
| New Listings | 210 | 188 | - 10.5% | 765 | 713 | - 6.8% |
| Pending Sales | 145 | 123 | - 15.2% | 500 | 451 | - 9.8% |
| Closed Sales | 164 | 143 | - 12.8% | 481 | 426 | - 11.4% |
| Lowest Sale Price* | \$164,900 | \$182,500 | + 10.7% | \$95,000 | \$80,000 | - 15.8% |
| Median Sales Price* | \$403,750 | \$465,000 | + 15.2% | \$405,000 | \$449,000 | + 10.9% |
| Highest Sale Price* | \$999,900 | \$985,000 | - 1.5% | \$1,217,000 | \$989,000 | - 18.7% |
| Percent of Original List Price Received* | 95.2% | 95.5% | + 0.3% | 95.1% | 94.4% | - 0.7% |
| Inventory of Homes for Sale | 308 | 254 | - 17.6% | -- | -- | -- |
| Months Supply of Inventory | 6.4 | 5.8 | - 9.6% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

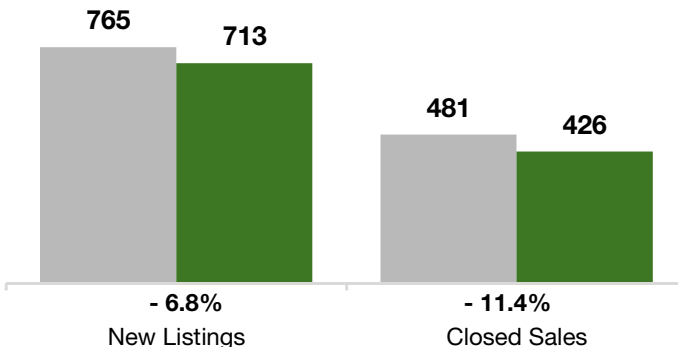
Last 3 Months

■ Thru 10-2018
■ Thru 10-2019



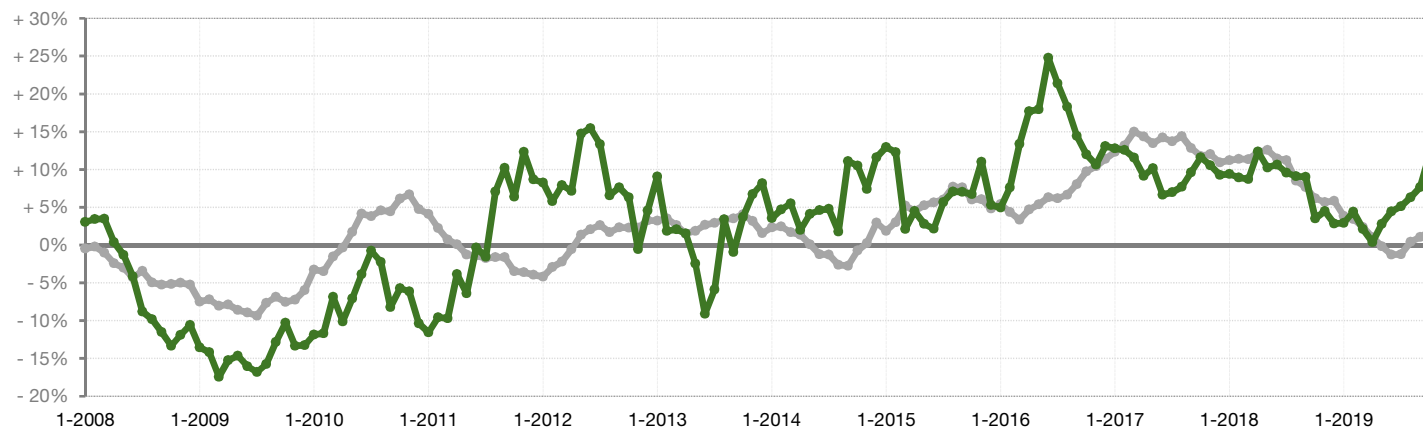
Year to Date

■ Thru 10-2018
■ Thru 10-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.