

Local Market Update through August 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 10.2%

+ 7.1%

+ 7.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

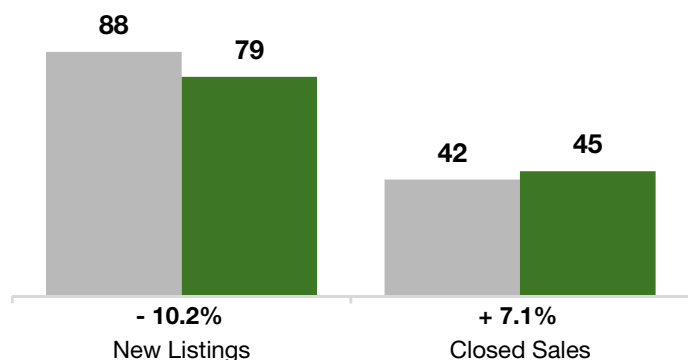
Year to Date

	Thru 8-2018	Thru 8-2019	+ / -	Thru 8-2018	Thru 8-2019	+ / -
New Listings	88	79	- 10.2%	232	226	- 2.6%
Pending Sales	55	34	- 38.2%	111	113	+ 1.8%
Closed Sales	42	45	+ 7.1%	116	105	- 9.5%
Lowest Sale Price*	\$355,000	\$254,000	- 28.5%	\$349,000	\$254,000	- 27.2%
Median Sales Price*	\$727,500	\$782,500	+ 7.6%	\$747,500	\$755,000	+ 1.0%
Highest Sale Price*	\$1,800,000	\$1,912,500	+ 6.3%	\$2,200,000	\$4,500,000	+ 104.5%
Percent of Original List Price Received*	92.8%	92.6%	- 0.2%	93.1%	92.5%	- 0.6%
Inventory of Homes for Sale	144	135	- 5.8%	--	--	--
Months Supply of Inventory	9.6	9.9	+ 3.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

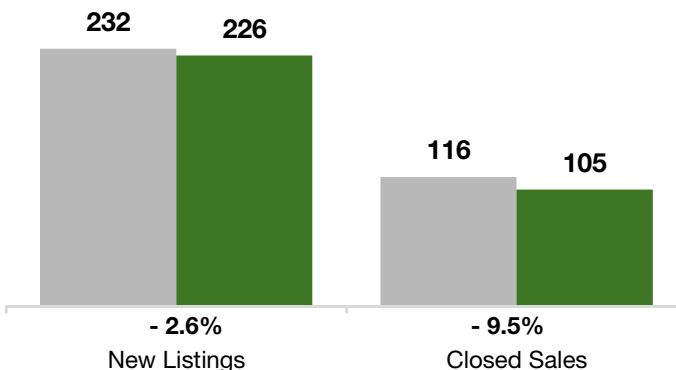
Last 3 Months

■ Thru 8-2018
■ Thru 8-2019



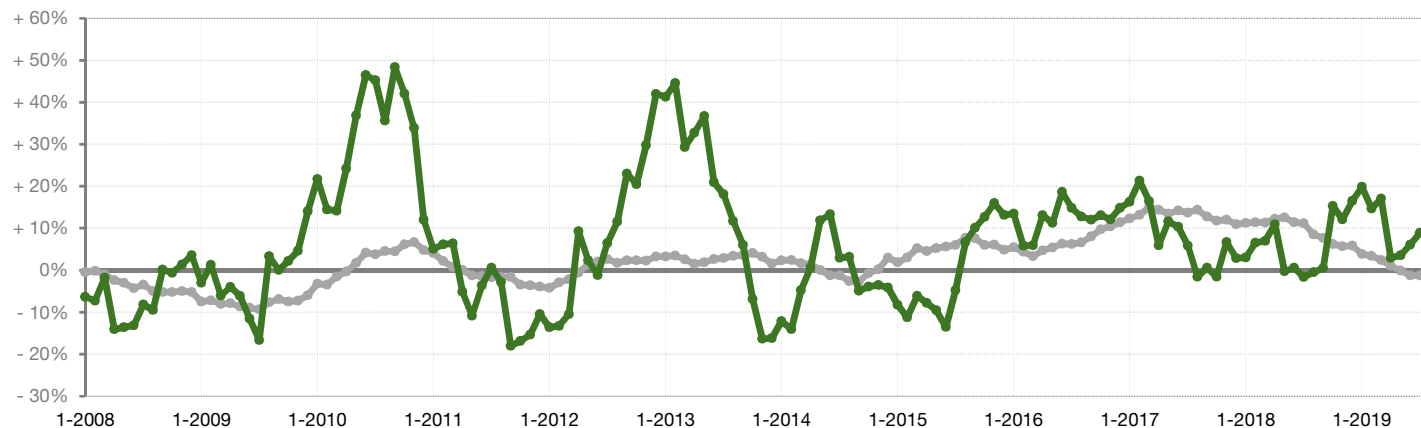
Year to Date

■ Thru 8-2018
■ Thru 8-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.