

Local Market Update through July 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 2.1%

+ 22.5%

+ 10.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

| | Thru 7-2018 | Thru 7-2019 | + / - | Thru 7-2018 | Thru 7-2019 | + / - |
|--|-------------|--------------------|----------|-------------|--------------------|----------|
| New Listings | 96 | 94 | - 2.1% | 206 | 206 | 0.0% |
| Pending Sales | 51 | 38 | - 25.5% | 97 | 99 | + 2.1% |
| Closed Sales | 40 | 49 | + 22.5% | 98 | 92 | - 6.1% |
| Lowest Sale Price* | \$355,000 | \$254,000 | - 28.5% | \$349,000 | \$254,000 | - 27.2% |
| Median Sales Price* | \$722,500 | \$794,500 | + 10.0% | \$727,500 | \$770,000 | + 5.8% |
| Highest Sale Price* | \$1,950,000 | \$4,500,000 | + 130.8% | \$2,200,000 | \$4,500,000 | + 104.5% |
| Percent of Original List Price Received* | 92.5% | 92.9% | + 0.4% | 93.2% | 92.5% | - 0.8% |
| Inventory of Homes for Sale | 139 | 134 | - 3.1% | -- | -- | -- |
| Months Supply of Inventory | 9.1 | 9.4 | + 2.9% | -- | -- | -- |

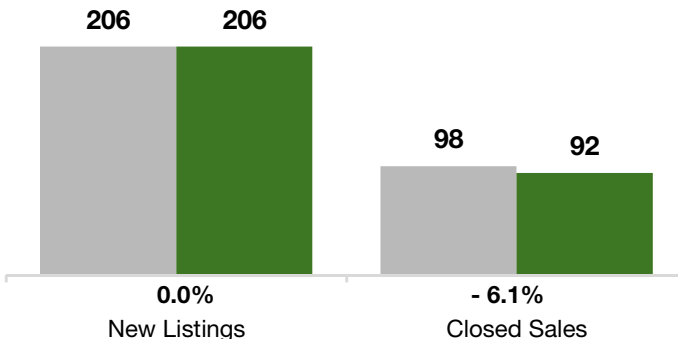
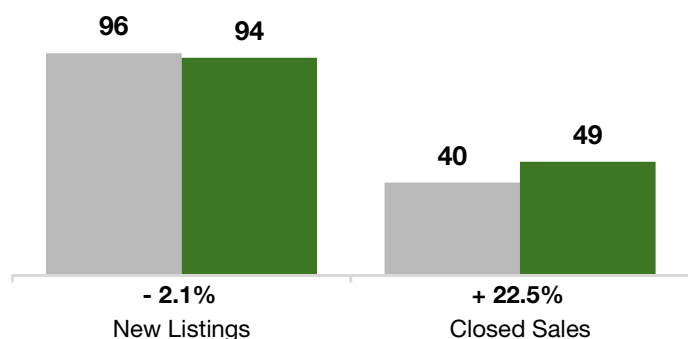
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 7-2018
■ Thru 7-2019

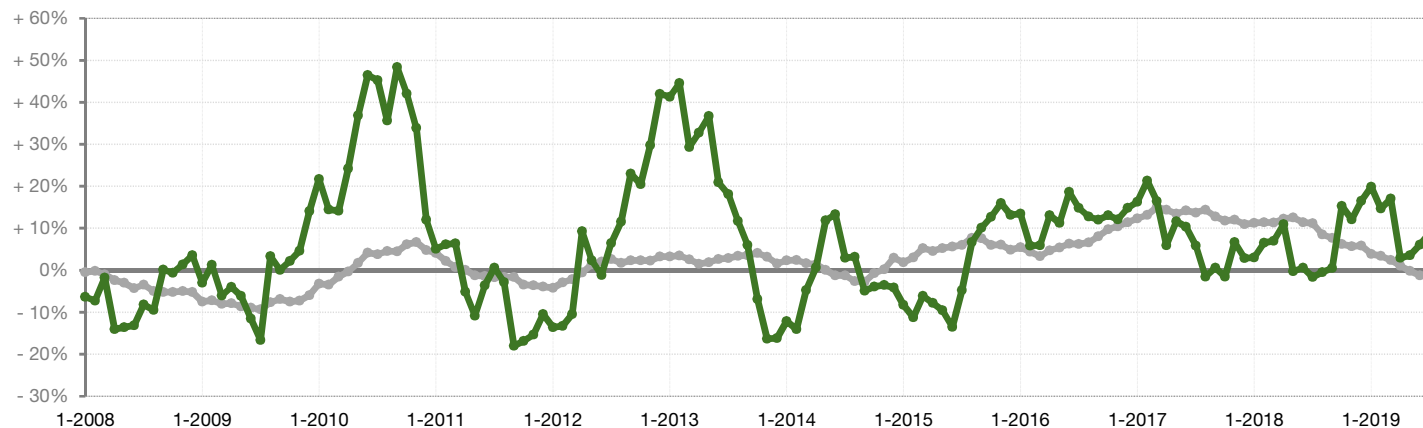
Year to Date

■ Thru 7-2018
■ Thru 7-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.