

Local Market Update through June 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 14.0%

- 24.3%

+ 3.8%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2018	Thru 6-2019	+ / -	Thru 6-2018	Thru 6-2019	+ / -
New Listings	293	252	- 14.0%	504	462	- 8.3%
Pending Sales	189	143	- 24.3%	312	264	- 15.4%
Closed Sales	144	109	- 24.3%	270	217	- 19.6%
Lowest Sale Price*	\$170,000	\$150,000	- 11.8%	\$170,000	\$150,000	- 11.8%
Median Sales Price*	\$496,000	\$515,000	+ 3.8%	\$500,000	\$507,000	+ 1.4%
Highest Sale Price*	\$1,650,000	\$1,050,000	- 36.4%	\$1,650,000	\$1,050,000	- 36.4%
Percent of Original List Price Received*	97.4%	94.6%	- 2.9%	97.0%	94.7%	- 2.4%
Inventory of Homes for Sale	231	243	+ 5.2%	--	--	--
Months Supply of Inventory	4.7	5.4	+ 14.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

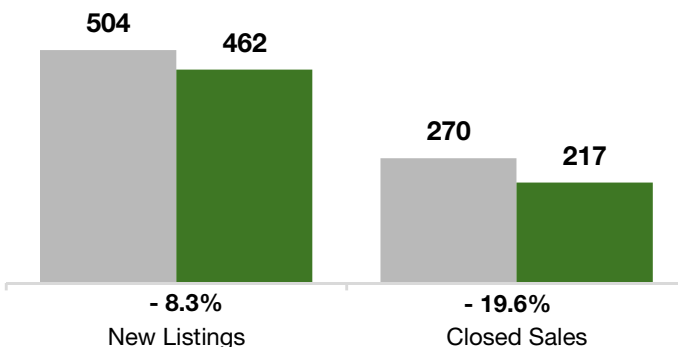
Last 3 Months

■ Thru 6-2018
■ Thru 6-2019



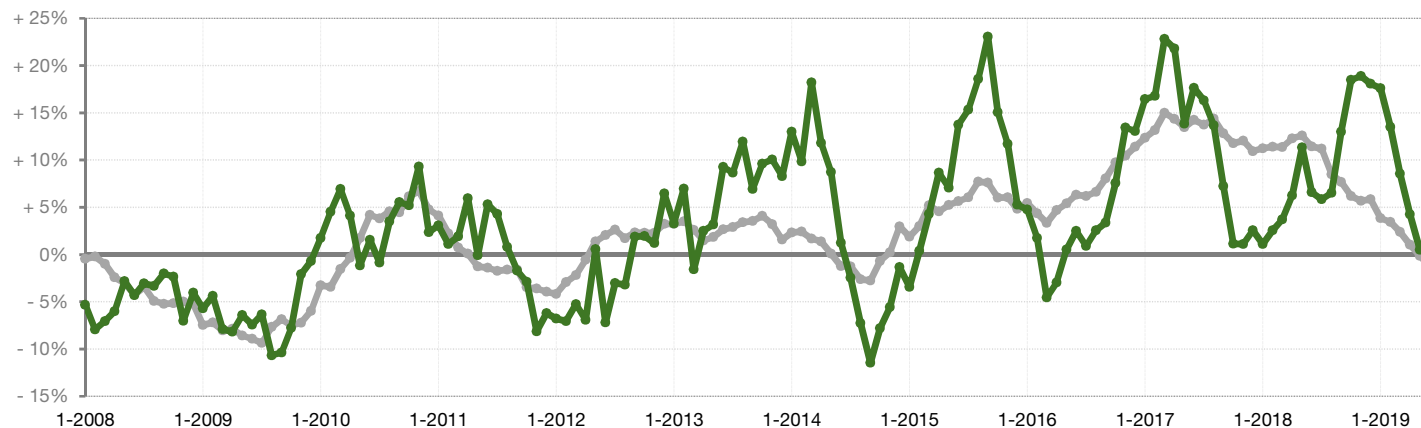
Year to Date

■ Thru 6-2018
■ Thru 6-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.