

Local Market Update through April 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 1.1%

+ 6.5%

+ 4.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

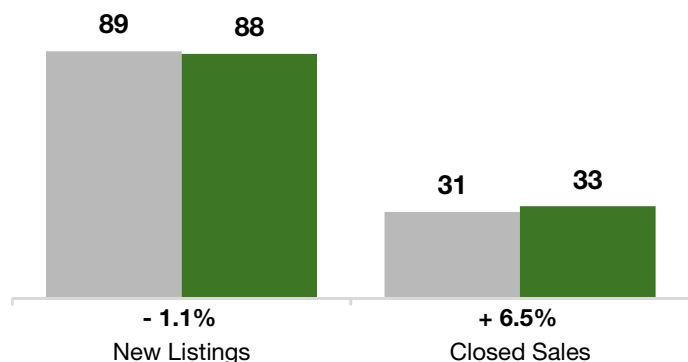
Year to Date

	Thru 4-2018	Thru 4-2019	+ / -	Thru 4-2018	Thru 4-2019	+ / -
New Listings	89	88	- 1.1%	110	110	0.0%
Pending Sales	36	47	+ 30.6%	46	61	+ 32.6%
Closed Sales	31	33	+ 6.5%	58	42	- 27.6%
Lowest Sale Price*	\$375,000	\$299,000	- 20.3%	\$349,000	\$299,000	- 14.3%
Median Sales Price*	\$655,000	\$685,000	+ 4.6%	\$727,500	\$700,000	- 3.8%
Highest Sale Price*	\$2,200,000	\$1,500,000	- 31.8%	\$2,200,000	\$2,425,000	+ 10.2%
Percent of Original List Price Received*	94.4%	92.0%	- 2.6%	93.7%	92.2%	- 1.6%
Inventory of Homes for Sale	100	113	+ 12.6%	--	--	--
Months Supply of Inventory	6.5	8.0	+ 22.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

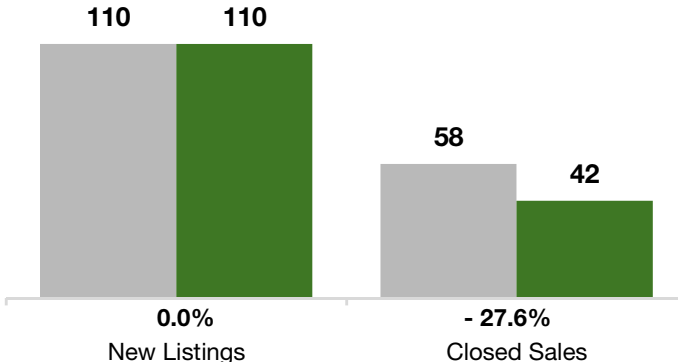
Last 3 Months

■ Thru 4-2018
■ Thru 4-2019



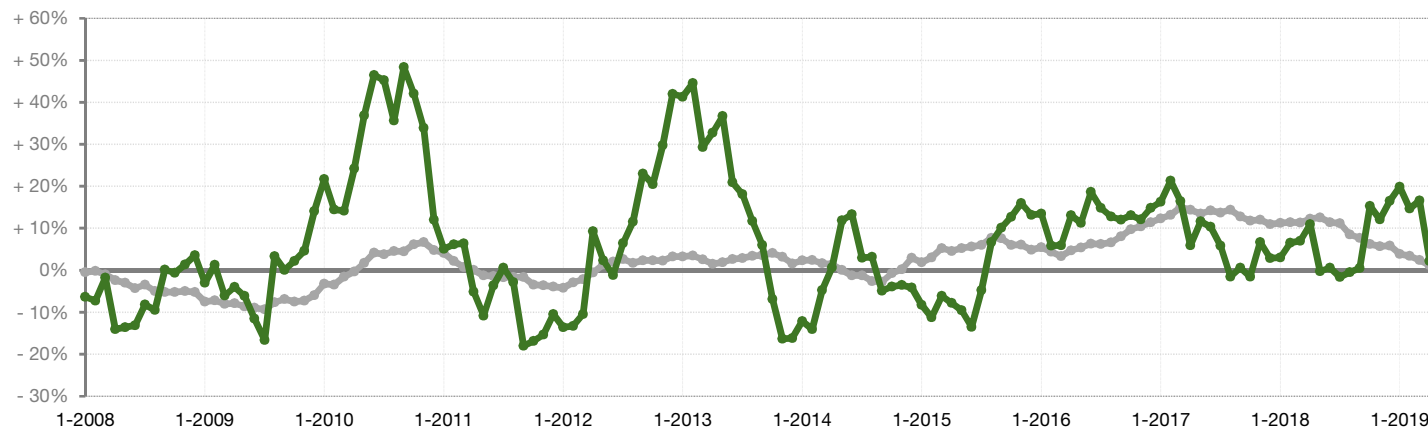
Year to Date

■ Thru 4-2018
■ Thru 4-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.