

# Local Market Update through April 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

**- 13.2%**

Year-Over-Year Change in  
New Listings

**- 19.1%**

Year-Over-Year Change in  
Closed Sales

**+ 2.2%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

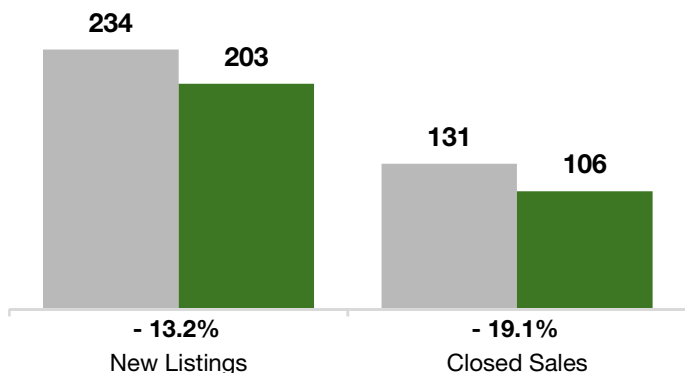
### Year to Date

	Thru 4-2018	Thru 4-2019	+ / -	Thru 4-2018	Thru 4-2019	+ / -
New Listings	234	203	- 13.2%	307	281	- 8.5%
Pending Sales	142	118	- 16.9%	177	162	- 8.5%
Closed Sales	131	106	- 19.1%	174	143	- 17.8%
Lowest Sale Price*	\$199,900	<b>\$205,000</b>	+ 2.6%	\$199,900	<b>\$205,000</b>	+ 2.6%
Median Sales Price*	\$499,000	<b>\$510,000</b>	+ 2.2%	\$500,000	<b>\$505,000</b>	+ 1.0%
Highest Sale Price*	\$975,000	<b>\$1,050,000</b>	+ 7.7%	\$975,000	<b>\$1,050,000</b>	+ 7.7%
Percent of Original List Price Received*	96.3%	<b>94.7%</b>	- 1.7%	96.6%	<b>94.7%</b>	- 1.9%
Inventory of Homes for Sale	192	212	+ 10.4%	--	--	--
Months Supply of Inventory	4.1	4.5	+ 9.9%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

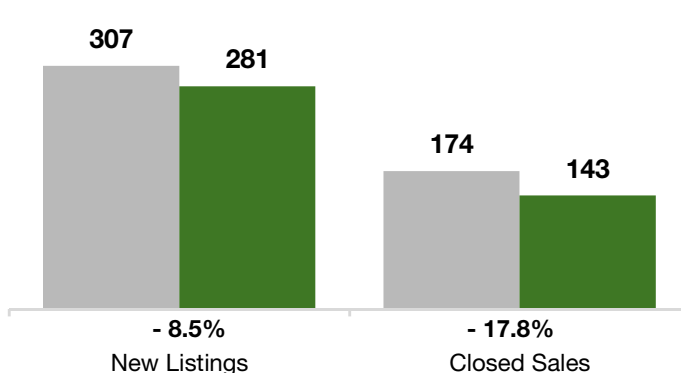
### Last 3 Months

■ Thru 4-2018  
■ Thru 4-2019



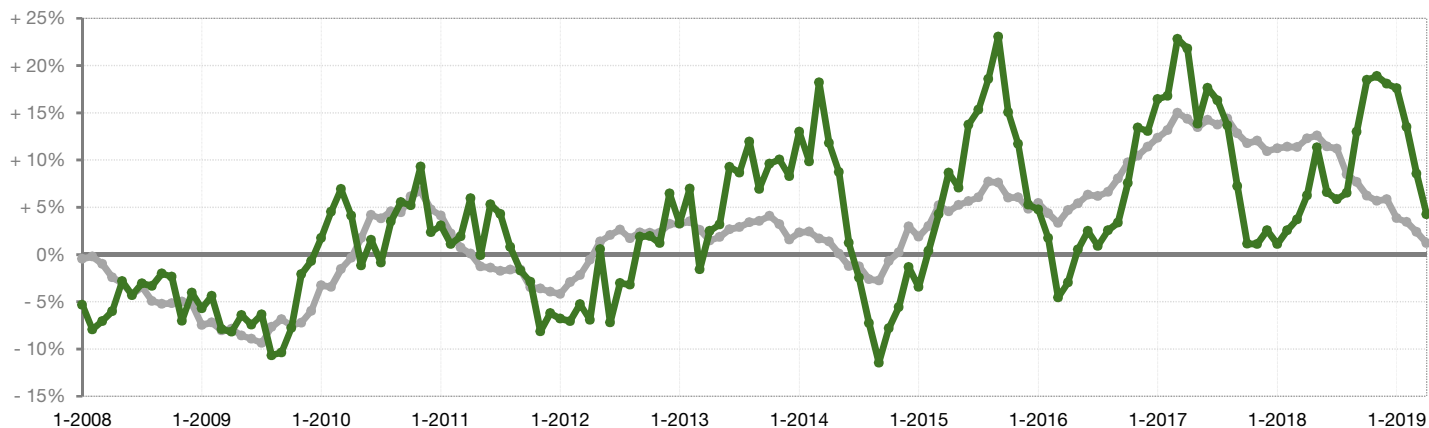
### Year to Date

■ Thru 4-2018  
■ Thru 4-2019



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Heartland —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.