

# Local Market Update through March 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**+ 1.4%**

**- 26.1%**

**- 0.3%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 3-2018	Thru 3-2019	+ / -	Thru 3-2018	Thru 3-2019	+ / -
New Listings	74	75	+ 1.4%	74	75	+ 1.4%
Pending Sales	34	47	+ 38.2%	34	47	+ 38.2%
Closed Sales	46	34	- 26.1%	46	34	- 26.1%
Lowest Sale Price*	\$349,000	<b>\$299,000</b>	- 14.3%	\$349,000	<b>\$299,000</b>	- 14.3%
Median Sales Price*	\$727,500	<b>\$725,000</b>	- 0.3%	\$727,500	<b>\$725,000</b>	- 0.3%
Highest Sale Price*	\$1,875,000	<b>\$2,425,000</b>	+ 29.3%	\$1,875,000	<b>\$2,425,000</b>	+ 29.3%
Percent of Original List Price Received*	93.1%	<b>91.8%</b>	- 1.4%	93.1%	<b>91.8%</b>	- 1.4%
Inventory of Homes for Sale	91	110	+ 20.4%	--	--	--
Months Supply of Inventory	6.1	8.0	+ 32.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 3-2018  
■ Thru 3-2019



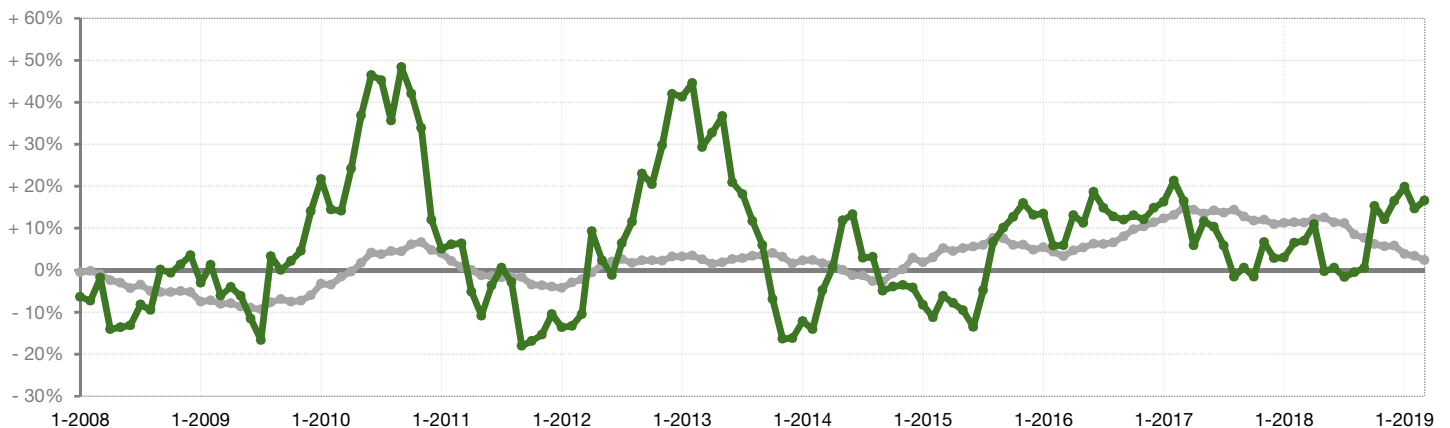
### Year to Date

■ Thru 3-2018  
■ Thru 3-2019



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.