

Local Market Update through March 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

- 1.9%

Year-Over-Year Change in
New Listings

- 14.3%

Year-Over-Year Change in
Closed Sales

- 6.2%

One-Year Change in
Median Sales Price*

Last 3 Months

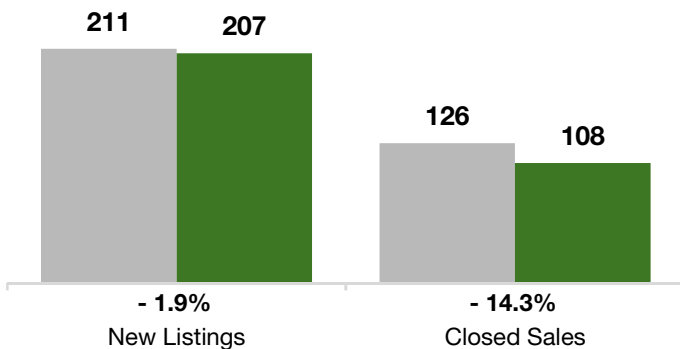
Year to Date

	Thru 3-2018	Thru 3-2019	+ / -	Thru 3-2018	Thru 3-2019	+ / -
New Listings	211	207	- 1.9%	211	207	- 1.9%
Pending Sales	123	118	- 4.1%	123	118	- 4.1%
Closed Sales	126	108	- 14.3%	126	108	- 14.3%
Lowest Sale Price*	\$199,900	\$207,000	+ 3.6%	\$199,900	\$207,000	+ 3.6%
Median Sales Price*	\$502,500	\$471,500	- 6.2%	\$502,500	\$471,500	- 6.2%
Highest Sale Price*	\$975,000	\$955,000	- 2.1%	\$975,000	\$955,000	- 2.1%
Percent of Original List Price Received*	96.6%	94.7%	- 1.9%	96.6%	94.7%	- 1.9%
Inventory of Homes for Sale	176	199	+ 12.9%	--	--	--
Months Supply of Inventory	3.8	4.2	+ 9.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

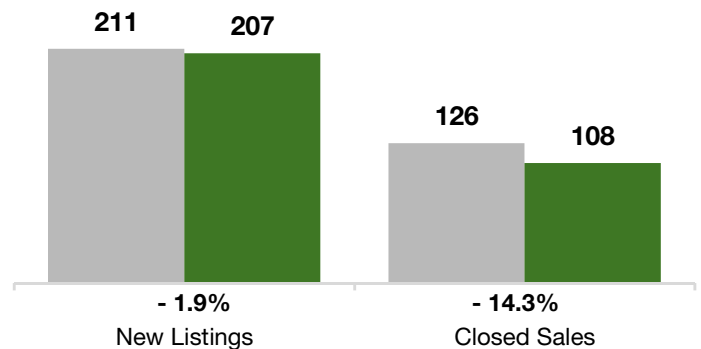
Last 3 Months

■ Thru 3-2018
■ Thru 3-2019



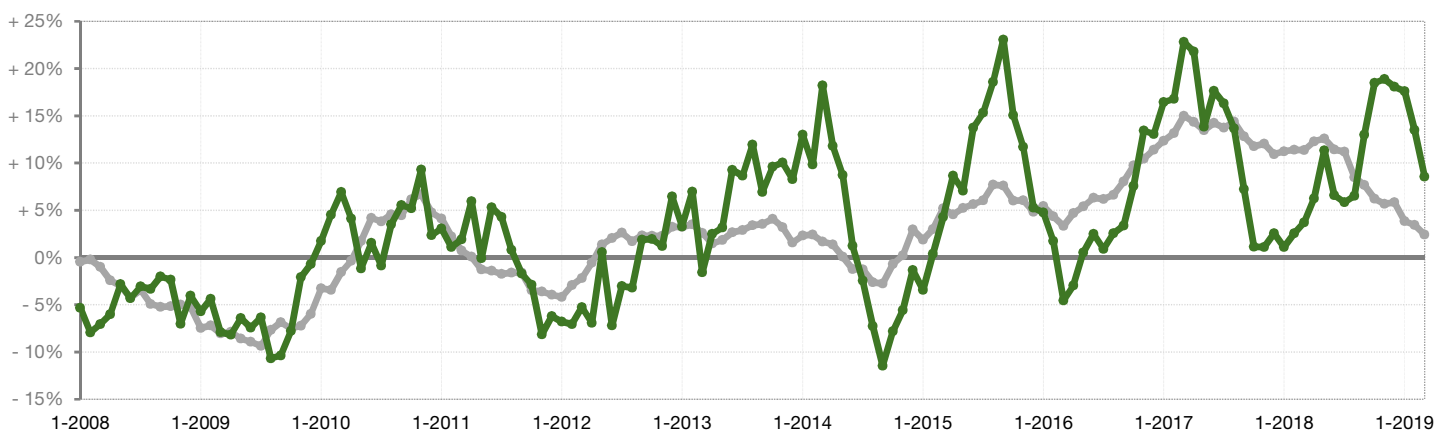
Year to Date

■ Thru 3-2018
■ Thru 3-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.